

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------|------------|-----------------------------|--------------------------|------|-----------------|----------------|------|-----------|
| 13904 | 03-36 | 1/18/2005 | Burruss, Steven C.q | R.J.Sears and Sons Builc | R2 | \$ 30,000.00 | \$ 33,100.00 | RL | 110.33% |
| 13904 | 03-36 | 3/4/2005 | R.J. Sear & Sons builders | Willis Jr., Dennis C. | R2 | \$ 44,000.00 | \$ 33,100.00 | RL | 75.23% |
| 13537 | 04-28 | 7/21/2005 | Pratt, Larry D. | Todd, Timothy D. | R2 | \$ 37,100.00 | \$ 45,000.00 | RL | 121.29% |
| 13537 | 04-28 | 5/13/2005 | Pratt, Larry D. | Meadows, Carl R. | R2 | \$ 45,000.00 | \$ 37,100.00 | RL | 82.44% |
| 19516 | 04-53 | 9/13/2005 | Rowe, Gary P. | Wiggins, Kenneth M. | R2 | \$ 650,000.00 | \$ 263,800.00 | RL | 40.58% |
| 22777 | 04-55 | 10/14/2005 | Walton, Agnes A. | Jessie, C. R. | R2 | \$ 63,400.00 | \$ 63,400.00 | RL | 100.00% |
| 17006 | 05-36 | 9/22/2005 | Bowman, Catherine V. | Mead Company of Va. | R2 | \$ 150,000.00 | \$ 29,600.00 | RL | 19.73% |
| 25770 | 08-28 | 1/27/2005 | Ashley, Geroge T. | Russo, Patricia A. | R2 | \$ 29,000.00 | \$ 18,200.00 | RL | 62.76% |
| 25770 | 08-28 | 2/16/2005 | Russo, Patricia A. | Owl Trap Shooting Club | R3 | \$ 35,000.00 | \$ 18,200.00 | AG | 52.00% |
| 27801 | 08-54 | 6/23/2005 | Lockhart, Beverly | Sumrell III, Guy H. | R2 | \$ 148,517.00 | \$ 15,300.00 | RL | 10.30% |
| 34436 | 08-62 | 4/25/2005 | Seashore Corporation | Blankenship, Rodger D. | R2 | \$ 67,000.00 | \$ 17,500.00 | RL | 26.12% |
| 34769 | 08-82 | 9/20/2005 | Autrey, Nancy J. | CMH Homes Inc | R2 | \$ 22,900.00 | \$ 22,900.00 | RL | 100.00% |
| 32975 | 08-83 | 8/15/2005 | Massey, Dick | Jobes, Terry W. | R2 | \$ 40,000.00 | \$ 19,300.00 | RL | 48.25% |
| 40553 | 08-8A | 2/1/2005 | Ark Land Trust | White, Daniel L. | R2 | \$ 22,785.00 | \$ 43,600.00 | RL | 191.35% |
| 13560 | 08-91 | 6/6/2005 | Helenbrook, Shannon L. | Tri-River Properties | R2 | \$ 50,000.00 | \$ 40,000.00 | RL | 80.00% |
| 34809 | 08-93 | 3/22/2005 | Hudgins, Richard W. | Poerro, Jeffrey J. | R2 | \$ 41,900.00 | \$ 43,800.00 | RL | 104.53% |
| 26015 | 09-20 | 6/6/2005 | Vela, Albert P | Dayton, Barbara G. | R2 | \$ 95,000.00 | \$ 35,200.00 | RL | 37.05% |
| 32529 | 09-3 | 9/2/2005 | Secretary of Veterans Affai | Brown, Calvin W. | R2 | \$ 72,500.00 | \$ 72,400.00 | RL | 99.86% |
| 31933 | 09-38 | 12/7/2005 | Snavely, George | Ayers, David L. | R2 | \$ 70,000.00 | \$ 24,000.00 | RL | 34.29% |
| 13151 | 09-84 | 11/16/2005 | Cannon, Teresa M. | Pauley, Matthew | R2 | \$ 82,000.00 | \$ 22,000.00 | RL | 26.83% |
| 23728 | 09-86 | 1/25/2005 | Fuller, James E. | Adkins, Corajeanne | R2 | \$ 53,000.00 | \$ 63,800.00 | RL | 120.38% |
| 10359 | 10-14 | 11/2/2005 | Mancini, John | Huie, Mark A. | R2 | \$ 1,520,000.00 | \$ 420,600.00 | RL | 27.67% |
| 30584 | 10-73 | 3/18/2005 | Tre Suz Ann Development | Lee, Jenny A. | R2 | \$ 85,000.00 | \$ 27,300.00 | RL | 32.12% |
| 25473 | 10-89 | 11/2/2005 | Chadwick, Donald W. | Gundersen, Steven A. | R2 | \$ 185,000.00 | \$ 113,400.00 | RL | 61.30% |
| 18133 | 11-49 | 5/27/2005 | Spindle Corporation | Hunters LLC | R2 | \$ 132,900.00 | \$ 58,300.00 | RL | 43.87% |
| 22391 | 11-50 | 5/27/2005 | Bunch, Robert G. | Hunters LLC | R2 | \$ 58,000.00 | \$ 11,000.00 | RL | 18.97% |
| 30532 | 11-53 | 5/27/2005 | Bunch, Glenn R. | Hunters LLC | R2 | \$ 59,000.00 | \$ 39,200.00 | RL | 66.44% |
| 40310 | 11-70 | 2/2/2005 | Hampton III, Walter D. | Jolly, Rodger D. | R2 | \$ 285,000.00 | \$ 182,900.00 | RL | 64.18% |
| 23258 | 12-66 | 7/18/2005 | Thompson, David E. | McHenry, Willis R. | R2 | \$ 70,000.00 | \$ 27,100.00 | RL | 38.71% |
| 23545 | 12-82 | 11/16/2005 | Sweat, Luther D | Bil Gil LLC | R2 | \$ 58,190.00 | \$ 26,600.00 | RL | 45.71% |
| 17390 | 23-110B | 3/15/2005 | Curtis Jr., Ronald E. | Valenzuela, Donna R. | R2 | \$ 100,600.00 | \$ 100,600.00 | RL | 100.00% |
| 16708 | 02-4A | 8/30/2005 | Tre-Suz-Ann Development | Hoffman Sr., James A.Br | R2 | \$ 199,900.00 | \$ 15,300.00 | RL | 7.65% |
| 10840 | 02-8E | 1/13/2005 | Knapp, Marjorie W. | Johnson, R.D. II | R2 | \$ 3,500.00 | \$ 2,400.00 | RL | 68.57% |
| 19506 | 03-25A | 3/14/2005 | Germain, Todd A | Shipp, Steven A. | R2 | \$ 70,000.00 | \$ 21,200.00 | RL | 30.29% |
| 18901 | 03-48I | 7/5/2005 | Pierce, Dorothy B. | Pierce, S. Jean | R2 | \$ 20,000.00 | \$ 15,400.00 | RL | 77.00% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-------------|------------|---------------------------|---------------------------|------|---------------|----------------|------|-----------|
| 18901 | 03-48I | 10/7/2005 | Pierce, Charles R. | Pivarnik Builders and Sor | R2 | \$ 42,000.00 | \$ 15,400.00 | RL | 36.67% |
| 40898 | 04-69A | 3/17/2005 | Willis, William R. | Jang, Kwang | R2 | \$ 45,000.00 | \$ 20,000.00 | RL | 44.44% |
| 22351 | 04-71A | 11/16/2005 | Abdul Raqib, Sulaiman Bei | Stiebelling, Ashley E. | R2 | \$ 126,000.00 | \$ 101,700.00 | RL | 80.71% |
| 16857 | 04-73E | 12/12/2005 | Vibulsirivongs, Sunit | Lam, William C. | R2 | \$ 39,900.00 | \$ 26,500.00 | RL | 66.42% |
| 29021 | 04-79A | 4/6/2005 | 1st Commonwealth Comr | Thomas, David O. | R2 | \$ 75,000.00 | \$ 81,200.00 | RL | 108.27% |
| 21625 | 04-80C | 1/31/2005 | Gates, Stella E. | Jones, Lisa M. | R2 | \$ 1,200.00 | \$ 22,600.00 | RL | 1883.33% |
| 21625 | 04-80C | 8/1/2005 | Jones, Lisa M, | Franklin Jr., Joseph E. | R2 | \$ 55,000.00 | \$ 22,600.00 | RL | 41.09% |
| 20792 | 04-80L | 1/28/2005 | Owens Sr., Gilbert R. | Shockley, Howard E. | R2 | \$ 69,900.00 | \$ 42,400.00 | RL | 60.66% |
| 30482 | 04-92C | 6/10/2005 | Fortune, Joel R. | Waller, James | R2 | \$ 91,000.00 | \$ 77,400.00 | RL | 85.05% |
| 16001 | 04-92F | 11/1/2005 | Scott, Marion B. | Thomas, Charles D. | R2 | \$ 155,900.00 | \$ 88,700.00 | RL | 56.90% |
| 24331 | 04A(1)-11 | 9/13/2005 | Rhodes, Dirk R. | Franklin, Thomas G. | R2 | \$ 5,000.00 | \$ 10,000.00 | RL | 200.00% |
| 18918 | 04A(1)-4 | 10/4/2005 | ABN Amro Mortgage Group | West, William A. | R2 | \$ 111,000.00 | \$ 110,700.00 | RL | 99.73% |
| 18918 | 04A(1)-4 | 10/4/2005 | Federal Home Loan Mortg | ABN Amro Mortgage Gro | R2 | \$ 113,000.00 | \$ 110,700.00 | RL | 97.96% |
| 33837 | 05-3G | 8/8/2005 | Walton Jr., William S. | Malone, Kimberly | R2 | \$ 140,000.00 | \$ 213,100.00 | WL | 152.21% |
| 10603 | 05-40B | 3/30/2005 | Stewart, Shantana T. | Booker, Brian E. | R2 | \$ 82,000.00 | \$ 24,400.00 | RL | 29.76% |
| 12189 | 06-5H | 2/3/2005 | GMAC Global Relocation S | Vandigriff, Susan C. | R2 | \$ 249,900.00 | \$ 143,900.00 | RL | 57.58% |
| 12189 | 06-5H | 2/3/2005 | Bryant Jr., Henry O. | GMAC Global Relocation | R2 | \$ 255,250.00 | \$ 143,900.00 | RL | 56.38% |
| 34226 | 06A(1)-113 | 4/21/2005 | Elliott, James W. | Mirman, Steven A. | R2 | \$ 4,200.00 | \$ 2,000.00 | RL | 47.62% |
| 14902 | 06A(1)-116* | 11/10/2005 | Lewis Burch Construction | Pierce, Darnell | R2 | \$ 184,500.00 | \$ 4,000.00 | RL | 2.17% |
| 35043 | 06A(1)-133 | 3/24/2005 | Davis, Jessie J. | Penn Construction Corp. | R2 | \$ 10,000.00 | \$ 3,000.00 | RL | 30.00% |
| 35043 | 06A(1)-133 | 9/6/2005 | Penn Construction Corp | Berry, Lanell R. | R2 | \$ 129,900.00 | \$ 300.00 | RL | 0.23% |
| 26930 | 06A(1)-141 | 3/24/2005 | West, William J. | Penn Construction Corp. | R2 | \$ 20,000.00 | \$ 2,000.00 | RL | 10.00% |
| 29662 | 06A(1)-164 | 9/6/2005 | Hux, Candace M. | Levertt, lester P. | R2 | \$ 12,000.00 | \$ 2,000.00 | RL | 16.67% |
| 29662 | 06A(1)-164* | 12/13/2005 | Levertt, Lester P. | Tri River Properties LLC | R2 | \$ 60,000.00 | \$ 4,000.00 | RL | 6.67% |
| 28200 | 06A(1)-174* | 12/20/2005 | Leidig, Kenneth | Burg, John L Jr. | R2 | \$ 176,000.00 | \$ 100,600.00 | RL | 57.16% |
| 19269 | 06A(1)-191 | 9/20/2005 | Burch Construction Inc. | Elmore, Richard M | R2 | \$ 194,862.00 | \$ 2,000.00 | RL | 1.03% |
| 19785 | 06A(1)-197 | 11/16/2005 | Cherry, William S. | Junkelman, Charles J. | R2 | \$ 149,900.00 | \$ 72,100.00 | RL | 48.10% |
| 16550 | 06A(1)-205* | 3/14/2005 | Guffin, John A. | Mead Company of Va | R2 | \$ 11,000.00 | \$ 4,000.00 | RL | 36.36% |
| 22852 | 06A(1)-49 | 5/23/2005 | Smith, Mathilde D. | Mead Company of Va | R2 | \$ 13,000.00 | \$ 2,000.00 | RL | 15.38% |
| 10229 | 06A(1)-49* | 7/1/2005 | Mead Company of Virginia | Karow, Patrick T. | R2 | \$ 25,000.00 | \$ 4,000.00 | RL | 16.00% |
| 15247 | 06A(1)-68 | 8/30/2005 | Meares, Sylvester | Crandol, Wayne R. | R2 | \$ 5,800.00 | \$ 2,000.00 | RL | 34.48% |
| 18499 | 06A(1)-83 | 7/12/2005 | Levertt, Lester P. | Kulesza, Matthew D. | R2 | \$ 159,900.00 | \$ 98,500.00 | RL | 61.60% |
| 19904 | 06A(1)-85 | 6/29/2005 | Levertt, Lester P. | Phillips, Lisa A. | R2 | \$ 159,900.00 | \$ 2,000.00 | RL | 1.25% |
| 19624 | 06A(2)-101 | 12/20/2005 | Smith, Jennifer L. | Garvey, Frank | R2 | \$ 127,000.00 | \$ 61,600.00 | RL | 48.50% |
| 25375 | 06A(2)-107 | 7/12/2005 | King, Russell L. | Hageman, Mark E. | R2 | \$ 190,000.00 | \$ 89,700.00 | RL | 47.21% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-------------|------------|---------------------------|--------------------------|-----|---------------|----------------|------|-----------|
| 16694 | 06A(2)-109 | 9/22/2005 | Glaubke, Elsbeth | Puckett, Fred C. | R2 | \$ 50,000.00 | \$ 62,100.00 | RL | 124.20% |
| 10919 | 06A(2)-118 | 3/18/2005 | Redford, Thomas M. | Marino, Joseph | R2 | \$ 47,500.00 | \$ 13,100.00 | RL | 27.58% |
| 23813 | 06A(2)-12 | 10/18/2005 | Crandol, Wayne R. | Athas, Nicholas G. | R2 | \$ 370,000.00 | \$ 155,000.00 | WL | 41.89% |
| 30217 | 06A(2)-159 | 9/30/2005 | McClellan, Fred | Barker, C. Albert | R2 | \$ 22,000.00 | \$ 2,000.00 | RL | 9.09% |
| 19480 | 06A(2)-161 | 9/30/2005 | Guide, Nunzio | Hughey Jr., John P. | R2 | \$ 45,000.00 | \$ 2,000.00 | RL | 4.44% |
| 31851 | 06A(2)-163 | 9/30/2005 | Watson Jr., Charles W. | Hughey Jr., John P. | R2 | \$ 3,500.00 | \$ 2,000.00 | RL | 57.14% |
| 11562 | 06A(2)-164 | 7/19/2005 | Three 4 One Inc. | Strickland, Donna G. | R2 | \$ 174,900.00 | \$ 2,000.00 | RL | 1.14% |
| 26469 | 06A(2)-191 | 3/3/2005 | Vied, B. Joe | Leveritt, Lester P. | R2 | \$ 8,000.00 | \$ 2,000.00 | RL | 25.00% |
| 20560 | 06A(2)-197 | 5/3/2005 | Chartwell Investment Corp | Rhodes, Christopher W. | R2 | \$ 130,900.00 | \$ 83,400.00 | RL | 63.71% |
| 29522 | 06A(2)-197* | 2/22/2005 | Walker, Sandra | Chartwell Investment Cor | R2 | \$ 58,600.00 | \$ 85,400.00 | RL | 145.73% |
| 28183 | 06A(2)-204 | 3/14/2005 | Grimes, Jerry G. | Mead Company of Va | R2 | \$ 5,500.00 | \$ 2,000.00 | RL | 36.36% |
| 28183 | 06A(2)-204* | 5/10/2005 | Mead Company of Virginia | Schlegel, James E. | R2 | \$ 20,000.00 | \$ 4,000.00 | RL | 20.00% |
| 16764 | 06A(2)-216 | 4/22/2005 | Riley Jr., James M. | Jessie, William E. | R2 | \$ 5,000.00 | \$ 15,500.00 | RL | 310.00% |
| 12287 | 06A(2)-23 | 10/18/2005 | Albus, Erich | Majko, Hans | R2 | \$ 10,000.00 | \$ 15,000.00 | RL | 150.00% |
| 30686 | 06A(2)-36 | 1/5/2005 | Fortin, Gisele M. | Hanks, Robert K. | R2 | \$ 7,500.00 | \$ 10,500.00 | RL | 140.00% |
| 17974 | 06A(2)-48 | 11/15/2005 | Ogdon, Glenn | Keenan, Mell M Jr. | R2 | \$ 18,000.00 | \$ 2,000.00 | RL | 11.11% |
| 25262 | 06A(2)-70 | 9/30/2005 | Hall, Lacy F. | Lewis Burch Constructor | R2 | \$ 5,000.00 | \$ 2,000.00 | RL | 40.00% |
| 13193 | 06A(2)-92 | 3/24/2005 | Branch, Laurie A. | Penn Construction Corp. | R2 | \$ 10,000.00 | \$ 2,000.00 | RL | 20.00% |
| 10478 | 06A(2)-96 | 3/29/2005 | Tolson, Linda D. | Callis, Richard E. | R2 | \$ 18,000.00 | \$ 2,000.00 | RL | 11.11% |
| 11681 | 06A(3)-3 | 4/29/2005 | Elliott, James W. | Brown, Bryan K. | R2 | \$ 3,600.00 | \$ 2,000.00 | RL | 55.56% |
| 25304 | 06A(3)-60 | 9/21/2005 | Olbert, Dale A. | Wickel, Robert C. | R2 | \$ 92,000.00 | \$ 2,000.00 | RL | 2.17% |
| 25795 | 06A(3)-62 | 12/7/2005 | Haydon, William H. Sr. | Calloway, Frederick J. | R2 | \$ 30,001.00 | \$ 2,000.00 | RL | 6.67% |
| 32372 | 06A(3)-74 | 5/5/2005 | Enno, Billie T. | Stradley, Joe | R2 | \$ 2,000.00 | \$ 2,000.00 | RL | 100.00% |
| 30341 | 06A(3)-87A | 1/3/2005 | Hendrick, Michael S. | Newcomb, Michael S. | R2 | \$ 270,000.00 | \$ 110,700.00 | WL | 41.00% |
| 30341 | 06A(3)-87A | 8/9/2005 | Newcomb, David L. | Thomas, Brent M. | R2 | \$ 305,000.00 | \$ 110,700.00 | WL | 36.30% |
| 29253 | 06B(1)-4 | 4/12/2005 | Schlegel, James E. | Edenfield Jr., Robert L. | R2 | \$ 180,340.00 | \$ 131,700.00 | RL | 73.03% |
| 20612 | 06C(2)-10 | 11/8/2005 | Winebarger Construction C | Kulpa, Walter J. | R2 | \$ 56,900.00 | \$ 18,200.00 | RL | 31.99% |
| 19724 | 06C(2)-11 | 11/18/2005 | Johnnie O Hughes Jr. Con | Debernardo, Arthur | R2 | \$ 60,000.00 | \$ 19,500.00 | RL | 32.50% |
| 19678 | 06C(2)-14 | 9/22/2005 | Mead Company of Va | Winfield, J Peter | R2 | \$ 54,500.00 | \$ 17,500.00 | RL | 32.11% |
| 20640 | 06c(2)-8 | 6/24/2005 | Winebarger, Brian L. | Gowers, Jeffrey D. | R2 | \$ 58,000.00 | \$ 15,300.00 | RL | 26.38% |
| 40669 | 06D(1)-22 | 12/6/2005 | Mead Company of Va | Hufner, Michael J. | R2 | \$ 89,000.00 | \$ 24,000.00 | RL | 26.97% |
| 40670 | 06D(1)-23 | 1/31/2005 | Tre-Suz-Ann Development | Cullen, Victor A. | R2 | \$ 269,900.00 | \$ 163,000.00 | RL | 60.39% |
| 40671 | 06D(1)-24 | 5/26/2005 | Mead Company of Virginia | Dipentima, Karen D. | R2 | \$ 49,500.00 | \$ 16,500.00 | RL | 33.33% |
| 40675 | 06D(1)-29 | 8/31/2005 | Mead Company of Va | Hollandsworth, Joshua D | R2 | \$ 54,500.00 | \$ 16,600.00 | RL | 30.46% |
| 40676 | 06D(1)-30 | 7/28/2005 | Mead Company of Virginia | Barker, Todd P. | R2 | \$ 49,500.00 | \$ 16,500.00 | RL | 33.33% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|---------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 40677 | 06D(1)-31 | 6/14/2005 | Mead Company of Virginia | Toddy, Doanlad J. | R2 | \$ 49,500.00 | \$ 16,500.00 | RL | 33.33% |
| 40678 | 06D(1)-32 | 8/26/2005 | Mead Company of Va | Priest, Daniel H. | R2 | \$ 47,500.00 | \$ 17,000.00 | RL | 35.79% |
| 40683 | 06D(1)-37 | 7/25/2005 | Mead Company of Virginia | Salmon, Danny L. | R2 | \$ 339,950.00 | \$ 24,100.00 | RL | 7.09% |
| 40684 | 06D(1)-38 | 5/9/2005 | Mead Company of Virginia | Kizer, Edward C. | R2 | \$ 114,000.00 | \$ 24,000.00 | RL | 21.05% |
| 12112 | 08-46K | 6/14/2005 | Curlings, John L. | Jackowski, Gary G. | R2 | \$ 140,000.00 | \$ 105,700.00 | RL | 75.50% |
| 27726 | 08-54D | 9/26/2005 | Lockhart, Beverly | Harless, Laura | R2 | \$ 46,000.00 | \$ 15,300.00 | RL | 33.26% |
| 32002 | 08-58D | 11/30/2005 | White, Stephen R. | Leidig, Kenneth L. | R2 | \$ 25,000.00 | \$ 12,700.00 | RL | 50.80% |
| 24369 | 08-58N | 4/21/2005 | Tri River Properties LLC | Rexrode, Edward S. | R2 | \$ 250,900.00 | \$ 61,500.00 | RL | 24.51% |
| 25042 | 08B(1)-6 | 7/21/2005 | Sprouse, Jonathan W. | Stewart, Ricky W. | R2 | \$ 51,257.00 | \$ 60,500.00 | RL | 118.03% |
| 10201 | 08C(1)-12 | 7/8/2005 | Helenbrook, Howard | Schechter, Stuart S. | R2 | \$ 121,000.00 | \$ 25,400.00 | RL | 20.99% |
| 10837 | 08C(1)-21 | 9/2/2005 | Samuel I White P.C. | Taylor, J.K. | R2 | \$ 176,000.00 | \$ 127,400.00 | RL | 72.39% |
| 10400 | 08C(1)-26 | 12/15/2005 | Troyer, Jeremiah J. | Pearson, Mark | R2 | \$ 55,000.00 | \$ 17,800.00 | RL | 32.36% |
| 11904 | 08C(1)-3 | 8/23/2005 | Marshall, William A. | Hardisky, Robert J. | R2 | \$ 165,900.00 | \$ 116,000.00 | RL | 69.92% |
| 10396 | 08C(1)-32 | 10/12/2005 | Deluca, Michael A. | Reed Jr., Terry A. | R2 | \$ 210,000.00 | \$ 18,600.00 | RL | 8.86% |
| 10360 | 08C(1)-33 | 6/1/2005 | Deluca, Michael A. | Cloutatre, Thomas J. | R2 | \$ 54,000.00 | \$ 17,700.00 | RL | 32.78% |
| 12125 | 08C(1)-40 | 2/22/2005 | Wilcox, Thomas E. | Baker, Gregory W. | R2 | \$ 139,300.00 | \$ 195,000.00 | RL | 139.99% |
| 12148 | 08C(1)-45 | 9/29/2005 | Trueblood II, William L. | Richardson, Floyd A. | R2 | \$ 224,500.00 | \$ 122,700.00 | RL | 54.65% |
| 11346 | 08C(1)-63 | 11/10/2005 | Gove, Philip I Jr. | Bullock, Scott | R2 | \$ 185,000.00 | \$ 102,400.00 | RL | 55.35% |
| 10221 | 08C(1)-75 | 7/8/2005 | Clarkson, Frank W. | Newman, Aubrey L. | R2 | \$ 125,000.00 | \$ 67,500.00 | RL | 54.00% |
| 10365 | 08C(10)-35 | 11/17/2005 | Smith, Jennifer | Reis, Deane G. | R2 | \$ 50,000.00 | \$ 22,900.00 | RL | 45.80% |
| 40490 | 09-131 | 7/29/2005 | Winfree Jr., Brice L. | Oberlander, Scott A | R2 | \$ 50,500.00 | \$ 25,400.00 | RL | 50.30% |
| 40492 | 09-13K | 8/31/2005 | Tre-Suz-Ann Development | Huddleston, Thomas L. | R2 | \$ 28,800.00 | \$ 28,800.00 | RL | 100.00% |
| 40494 | 09-13M | 7/21/2005 | Tre-Suz-Ann Development | Thomas Jr., Merritt W. | R2 | \$ 234,400.00 | \$ 159,800.00 | RL | 68.17% |
| 40495 | 09-13N | 5/6/2005 | Robinson LLC | Hawkesworth, Terry T. | R2 | \$ 49,950.00 | \$ 26,700.00 | RL | 53.45% |
| 40496 | 09-13P | 3/11/2005 | Robinson LLC | Prince, Jeffrey G. | R2 | \$ 49,950.00 | \$ 24,900.00 | RL | 49.85% |
| 40498 | 09-13R | 7/15/2005 | Gloucester Construction C | Hedricks Construction Ins | R2 | \$ 15,000.00 | \$ 24,500.00 | RL | 163.33% |
| 26082 | 09-20A | 6/1/2005 | Vela, Abert P. | Southcombe, Ryan D. | R2 | \$ 40,000.00 | \$ 12,000.00 | RL | 30.00% |
| 26033 | 09-21A | 2/7/2005 | Ray, Martha J. | Jenkins, Dwight A. | R2 | \$ 25,000.00 | \$ 16,800.00 | RL | 67.20% |
| 14125 | 09-43D | 6/27/2005 | Palmer, Gordon W. | Ontko, Jeffrey S. | R2 | \$ 174,900.00 | \$ 102,900.00 | RL | 58.83% |
| 30970 | 09-43E | 3/1/2005 | Rossmann, Christopher G. | Nixon, Sandra L. | R2 | \$ 120,500.00 | \$ 86,100.00 | RL | 71.45% |
| 31094 | 09-4B | 4/11/2005 | Cahill, Bernard G. | Tomuschat, Gustav F. | R2 | \$ 38,000.00 | \$ 16,900.00 | RL | 44.47% |
| 30355 | 09-4C | 10/3/2005 | Conney Jr., Oddie K | Walters, John K. | R2 | \$ 123,000.00 | \$ 70,600.00 | RL | 57.40% |
| 31870 | 09-77A | 10/28/2005 | Powell, Roy I | Shackleford, Diane M. | R2 | \$ 36,500.00 | \$ 63,300.00 | RL | 173.42% |
| 31870 | 09-77A | 10/5/2005 | Schrecengost, R.L. | Powell, Roy I | R2 | \$ 44,000.00 | \$ 63,300.00 | RL | 143.86% |
| 31061 | 09-8N | 5/26/2005 | Croswell, Linda S. | Shelton, Steven S. | R2 | \$ 45,000.00 | \$ 68,800.00 | RL | 152.89% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------------|------------|------------------------------|---------------------------|------|---------------|----------------|------|-----------|
| 24925 | 09B(1)-2 | 11/1/2005 | Horner, Gerald | Angstadt, Kory T. | R2 | \$ 172,500.00 | \$ 87,000.00 | RL | 50.43% |
| 13552 | 09C(2)-2 | 8/30/2005 | Berkshire Enterprises LTD | Hooper, Jeremy P. | R2 | \$ 139,900.00 | \$ 88,800.00 | RL | 63.47% |
| 13470 | 09C(2)-3 | 3/15/2005 | Leiffer, Raymond T. | Bass, Bobbie H. | R2 | \$ 54,900.00 | \$ 24,200.00 | RL | 44.08% |
| 28897 | 09D(1)-8 | 12/16/2005 | Reighard, Michael R. | Mason, Stephen | R2 | \$ 183,900.00 | \$ 105,300.00 | RL | 57.26% |
| 12513 | 09E(1)-11 | 2/17/2005 | Schader, Herbert J. | Barrett, Anita E. | R2 | \$ 55,000.00 | \$ 23,400.00 | RL | 42.55% |
| 14262 | 09E(1)-14 | 4/22/2005 | Schader, Herbert J. | Bennett, Robert R. | R2 | \$ 65,000.00 | \$ 27,000.00 | RL | 41.54% |
| 12584 | 09E(1)-8 | 5/3/2005 | Brown, Garland L. | Johnson, Carol D. | R2 | \$ 65,000.00 | \$ 22,600.00 | RL | 34.77% |
| 28439 | 09F(1)-2 | 9/16/2005 | Bunting, Dorothy P. | Tre-Suz-Ann Development | R2 | \$ 29,500.00 | \$ 12,600.00 | RL | 42.71% |
| 32238 | 10-13A | 10/7/2005 | Bowman, Catherine V. | Friend, Raymond P. | R2 | \$ 54,000.00 | \$ 29,000.00 | RL | 53.70% |
| 10540 | 10-30R | 2/7/2005 | Cit Group/Consumer Finance | Holt, Charles D. | R2 | \$ 140,000.00 | \$ 85,400.00 | RL | 61.00% |
| 11495 | 10-30S | 6/2/2005 | Conway, James K. | Tre-Suz Ann Development | R2 | \$ 40,000.00 | \$ 16,600.00 | RL | 41.50% |
| 10747 | 10-64B | 4/27/2005 | Brady, Billy M. | Mun, Pok Nok | R2 | \$ 49,900.00 | \$ 19,100.00 | RL | 38.28% |
| 30584 | 10-73* | 1/27/2005 | J.P. Mancini Inc. | Tre-Suz-Ann Development | R2 | \$ 99,900.00 | \$ 54,600.00 | RL | 54.65% |
| 28256 | 10A(1)BK C-3* | 11/17/2005 | Bowman, Catherine V. | Lewis Burch Constructor | R2 | \$ 37,500.00 | \$ 21,600.00 | RL | 57.60% |
| 18962 | 10A(1)BK D-3 | 4/26/2005 | Specialized Inc. of Virginia | Jp Morgan Chase Bank | R2 | \$ 98,600.00 | \$ 63,400.00 | RL | 64.30% |
| 18962 | 10A(1)BK D-3 | 6/30/2005 | JP Morgan Chase Bank | Zehler, Susan R. | R2 | \$ 114,000.00 | \$ 63,400.00 | RL | 55.61% |
| 21485 | 10A(1)Bk D-4 | 5/12/2005 | Glasser and Glasser PLC | Carrithers, Emmett O. | R2 | \$ 12,600.00 | \$ 54,500.00 | RL | 432.54% |
| 21485 | 10A(1)Bk D-4 | 5/21/2005 | Carrithers, Emmett O. | Carls Residential Service | R2 | \$ 38,900.00 | \$ 54,500.00 | RL | 140.10% |
| 21485 | 10A(1)BK D-4 | 9/28/2005 | Carls Residential Services | Kelly, James M. | R2 | \$ 125,950.00 | \$ 54,500.00 | RL | 43.27% |
| 30766 | 10A(1)-C1 | 9/30/2005 | Bowman, Catherine V. | Lewis Burch Constructor | R2 | \$ 31,000.00 | \$ 10,800.00 | RL | 34.84% |
| 11868 | 10A(1)-D1 | 9/30/2005 | Bowman, Catherine V. | Lewis Burch Constructor | R2 | \$ 31,000.00 | \$ 10,500.00 | RL | 33.87% |
| 29032 | 10B(1)-10 | 12/16/2005 | Payne, Patricia A. | Willis, Samantha | R2 | \$ 133,000.00 | \$ 81,700.00 | RL | 61.43% |
| 30394 | 10B(1)-14 | 10/6/2005 | Tre-Suz-Ann Development | Kirr, James N. | R2 | \$ 325,500.00 | \$ 17,100.00 | RL | 5.25% |
| 29003 | 10B(1)-4 | 7/21/2005 | White, John D. | White, David M. | R2 | \$ 80,000.00 | \$ 20,100.00 | RL | 25.13% |
| 28941 | 10B(1)-7 | 6/29/2005 | Tre-Suz-Ann Development | Welsh, Timothy J. | R2 | \$ 311,400.00 | \$ 187,500.00 | RL | 60.21% |
| 20989 | 10B(1)-8 | 6/17/2005 | Tre-Suz-Ann Development | Vernon, Robert P. | R2 | \$ 301,500.00 | \$ 186,700.00 | RL | 61.92% |
| 32537 | 11-14B | 2/17/2005 | Dietrich, Rolf | James, Stephen C. | R2 | \$ 52,000.00 | \$ 54,000.00 | WL | 103.85% |
| 22902 | 1-130A | 12/29/2005 | Abdul, Rashis A. | Brumfield, Richard | R2 | \$ 40,000.00 | \$ 18,500.00 | RL | 46.25% |
| 22718 | 11-33B | 10/14/2005 | McCloud, Danny R. | Miller, Sallie R. | R2 | \$ 7,300.00 | \$ 24,000.00 | RL | 328.77% |
| 27718 | 11-33B | 5/24/2005 | Ezzell, Benjamin F. | McCloud, Danny R. | R2 | \$ 60,000.00 | \$ 24,400.00 | RL | 40.67% |
| 24752 | 11-41H | 10/14/2005 | Streeter, Steven | Berkshire Enterprise LTD | R2 | \$ 167,500.00 | \$ 109,700.00 | RL | 65.49% |
| 24812 | 11-41L | 8/15/2005 | Swanson, Douglas C. | Wible, Scott | R2 | \$ 165,000.00 | \$ 87,600.00 | RL | 53.09% |
| 23210 | 11-60A | 7/7/2005 | Dabney, Laurenia | Jenkins, Carlton | R2 | \$ 43,000.00 | \$ 23,700.00 | RL | 55.12% |
| 32910 | 11A(1)-36 | 9/16/2005 | Pereira, Shelly L. | Lewis, Charles G. | R2 | \$ 375,000.00 | \$ 131,200.00 | WL | 34.99% |
| 13146 | 12-04A | 10/4/2005 | Vandigriff, Susan C. | Flint JR., Walter W. | R2 | \$ 219,000.00 | \$ 115,900.00 | RL | 52.92% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------------|------------|------------------------------|------------------------------|------|---------------|----------------|------|-----------|
| 17024 | 12-21C | 11/15/2005 | Ward, John | Gleaning Baptist Church | R2 | \$ 200,000.00 | \$ 84,700.00 | RL | 42.35% |
| 17585 | 12-21D | 7/21/2005 | Spindle Corporation | Brady, A. Wayne | R2 | \$ 450,000.00 | \$ 15,900.00 | RL | 3.53% |
| 27073 | 12-4I | 6/6/2005 | Colonial Classic Enterprises | Dame, Lawrence A. | R2 | \$ 275,000.00 | \$ 148,800.00 | RL | 54.11% |
| 26996 | 12-4J | 8/31/2005 | Walthall, Harry G. | Colonial Classis Enterprises | R2 | \$ 15,000.00 | \$ 16,000.00 | RL | 106.67% |
| 40644 | 12-60K | 10/5/2005 | Daniels, April | Pereira, Shelly | R2 | \$ 765,000.00 | \$ 409,500.00 | WL | 53.53% |
| 21519 | 12-77G | 4/11/2005 | Amos, Judy M. | Ranson, W. R. | R2 | \$ 165,000.00 | \$ 116,900.00 | WL | 70.85% |
| 21519 | 12-77G | 12/5/2005 | Ranson, W.R. | Anderson, David A. | R2 | \$ 167,500.00 | \$ 116,900.00 | RL | 69.79% |
| 34971 | 12A(1)BK C-10 | 4/15/2005 | Caprio, Nancy J. | Weakley, Rodger A. | R2 | \$ 35,000.00 | \$ 41,000.00 | RL | 117.14% |
| 26871 | 12A(1)BK C-17 | 10/14/2005 | Worrell Jr., Kenneth | Worrell Jr., Kenneth J. | R2 | \$ 5,000.00 | \$ 17,000.00 | RL | 340.00% |
| 29338 | 12A(1)BK C-22 | 4/14/2005 | Flippin, Stephen W. | Guardia, Cadey M. | R2 | \$ 159,900.00 | \$ 86,700.00 | RL | 54.22% |
| 12585 | 12A(1)BK C-8 | 8/26/2005 | Weinstein Jr., Morris H | Williams, Vaughn R. | R2 | \$ 70,000.00 | \$ 50,900.00 | RL | 72.71% |
| 29620 | 12C(1)Bk B-1 | 6/29/2005 | Coates, Bettie | Tompkins, Thomas J. | R2 | \$ 186,000.00 | \$ 14,000.00 | RL | 7.53% |
| 41523 | 12D1(2)-24 | 12/6/2005 | Riverwatch Development C | Riverwood Development | R2 | \$ 99,950.00 | \$ 69,600.00 | RL | 69.63% |
| 41510 | 12D1(3)-11 | 7/29/2005 | Riverwatch Development C | Thorp Branch LLC | R2 | \$ 72,950.00 | \$ 57,500.00 | RL | 78.82% |
| 41511 | 12D1(3)-12 | 7/29/2005 | Riverwatch Development C | Beck, Anthony R. | R2 | \$ 75,950.00 | \$ 61,400.00 | RL | 80.84% |
| 41521 | 12D1(3)-22 | 7/29/2005 | Riverwatch Development C | Graves, Christopher | R2 | \$ 73,950.00 | \$ 57,400.00 | RL | 77.62% |
| 41522 | 12D1(3)-23 | 7/14/2005 | Riverwatch Development C | Freesamn, Douglas D. | R2 | \$ 77,950.00 | \$ 59,100.00 | RL | 75.82% |
| 41186 | 12D2(2)-13 | 10/6/2005 | Virginia Pre Mix LLC | Klusewicz Jr., Anthony S | R2 | \$ 550,000.00 | \$ 108,000.00 | RL | 19.64% |
| 41193 | 12D2(2)-20 | 7/21/2005 | Riverwatch Development C | Sowers, J Mark | R2 | \$ 750,000.00 | \$ 128,200.00 | RL | 17.09% |
| 41181 | 12D2(2)-8 | 6/24/2005 | Hunters Contracting Ltd | Fuller, Michael L. | R2 | \$ 465,352.00 | \$ 58,400.00 | RL | 12.55% |
| 41513 | 12D2(3)-14 | 6/8/2005 | Riverwatch Development C | Dunstan, Floyd W. | R2 | \$ 77,950.00 | \$ 59,300.00 | RL | 76.07% |
| 41515 | 12D2(3)-16 | 7/12/2005 | Riverwatch Development C | Demesne Inc. | R2 | \$ 99,950.00 | \$ 56,500.00 | RL | 56.53% |
| 41501 | 12D2(3)-2 | 1/10/2005 | Riverwatch Development L | Leland Homes Inc | R2 | \$ 77,950.00 | \$ 60,300.00 | RL | 77.36% |
| 41507 | 12D2(3)-8 | 8/8/2005 | Riverwatch Development C | Nice Construction LLC | R2 | \$ 72,950.00 | \$ 57,500.00 | RL | 78.82% |
| 32653 | 12E(1)-14 | 10/5/2005 | Robins and Lake land Corp | Thomas, George M | R2 | \$ 37,400.00 | \$ 15,600.00 | RL | 41.71% |
| 33274 | 12E(1)-3 | 11/22/2005 | Robins & Lake Land Corp. | Wamsley, Ray E. III | R2 | \$ 66,000.00 | \$ 15,600.00 | RL | 23.64% |
| 33249 | 12E(1)-5 | 11/15/2005 | Robins & Lake Land Corp. | Hayhurst, Arthur R. | R2 | \$ 33,000.00 | \$ 15,700.00 | RL | 47.58% |
| 27376 | 13A(1)-1 | 12/1/2005 | Perry, Reginald M. | Harrison, James C. | R2 | \$ 289,000.00 | \$ 121,100.00 | RL | 41.90% |
| 27430 | 13A(1)-6 | 4/29/2005 | Tatterson, John B. | Dent, Sevela M. | R2 | \$ 212,000.00 | \$ 121,700.00 | RL | 57.41% |
| 26672 | 13A(2)-9 | 6/3/2005 | Pino, Sandra M. | Rountree, George H | R2 | \$ 194,000.00 | \$ 112,400.00 | RL | 57.94% |
| 14604 | 15-10 | 3/1/2005 | Kemp, Eloise R. | Dudley, James R. | R2 | \$ 120,000.00 | \$ 86,900.00 | RL | 72.42% |
| 12555 | 15-11A | 12/28/2005 | Dudley, John L. | Dudley, James B. | R2 | \$ 25,000.00 | \$ 29,400.00 | RL | 117.60% |
| 29944 | 15-31E | 2/22/2005 | McFarland, Robert | Thomas, Glenn W. | R2 | \$ 98,600.00 | \$ 38,700.00 | RL | 39.25% |
| 26132 | 15-33C | 5/13/2005 | Bristow, Ada B. | Tri River Properties LLC | R2 | \$ 14,400.00 | \$ 14,400.00 | RL | 100.00% |
| 26132 | 15-33C | 10/26/2005 | Tri-River Properties LLC | Rogers, patrick T | R2 | \$ 140,000.00 | \$ 77,800.00 | RL | 55.57% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|--------------------------|--------------------------|-----|---------------|----------------|------|-----------|
| 18475 | 15-37F | 5/19/2005 | Johnson, Natalie Q. | Keisler, Shahana N. | R2 | \$ 30,000.00 | \$ 12,800.00 | RL | 42.67% |
| 25566 | 15-40A | 9/21/2005 | Atchison, Charles | Barnett, Lawrence | R2 | \$ 55,000.00 | \$ 19,500.00 | RL | 35.45% |
| 22741 | 15-40B | 4/12/2005 | Keefer, Dorothy | Franklin, Daniel | R2 | \$ 50,000.00 | \$ 34,600.00 | RL | 69.20% |
| 10731 | 15-40D | 8/29/2005 | Rosser, Beverly E. | Tri-River Properties LLC | R2 | \$ 30,000.00 | \$ 11,600.00 | RL | 38.67% |
| 18895 | 15-41E | 4/12/2005 | Blume, Fred | Brigance, Danny W. | R2 | \$ 135,500.00 | \$ 90,100.00 | RL | 66.49% |
| 26471 | 15-64D | 4/4/2005 | Balog, Michael G. | Balog, Hannelore H. | R2 | \$ 80,000.00 | \$ 89,400.00 | RL | 111.75% |
| 24631 | 15-6B | 9/30/2005 | Willis, Johnnie W. | Sayle, Catherine V. | R2 | \$ 75,000.00 | \$ 25,700.00 | RL | 34.27% |
| 40191 | 15-77 | 9/30/2005 | Robins, Chrysenda M. | Jefferson, John C. | R2 | \$ 84,000.00 | \$ 66,500.00 | RL | 79.17% |
| 22957 | 15B(1)-17 | 3/28/2005 | Thompson, Charles B. | Crocker, Robert A. | R2 | \$ 143,500.00 | \$ 92,000.00 | RL | 64.11% |
| 20761 | 15C(1)-23 | 4/12/2005 | Whited Sr., Garland Y. | Dubial, David O. | R2 | \$ 60,000.00 | \$ 22,200.00 | RL | 37.00% |
| 13521 | 16-103 | 12/29/2005 | Andrews, Joyce | Tri-River Properties LLC | R2 | \$ 40,000.00 | \$ 84,600.00 | RL | 211.50% |
| 34622 | 16-18B | 12/2/2005 | Lamb, Robert T. | Cook, William H. Jr. | R2 | \$ 56,000.00 | \$ 23,900.00 | RL | 42.68% |
| 28238 | 16-22A | 1/27/2005 | Adams, Deborah J. | Slaymaker, Adelaide D. | R2 | \$ 32,000.00 | \$ 20,500.00 | RL | 64.06% |
| 28238 | 16-22A | 2/8/2005 | Slaymaker, Adelaide | Slay Maker LLc | R2 | \$ 32,000.00 | \$ 20,500.00 | RL | 64.06% |
| 20943 | 16-27 | 2/7/2005 | Franklin, Daniel W. | Helveston, Daniel R. | R2 | \$ 140,000.00 | \$ 80,700.00 | RL | 57.64% |
| 14091 | 16-32 | 2/24/2005 | Gestler, Colleen | Daug, Michael | R2 | \$ 107,000.00 | \$ 70,500.00 | RL | 65.89% |
| 14091 | 16-32 | 8/4/2005 | Daug, Micheal | Smith, Noah | R2 | \$ 144,000.00 | \$ 70,500.00 | RL | 48.96% |
| 19517 | 16-51 | 8/17/2005 | Farner, Jane M. | Churchill Partners LLC | R2 | \$ 975,000.00 | \$ 181,400.00 | RL | 18.61% |
| 20168 | 16-72C | 6/23/2005 | Macklin, Daniel C. | Vandyke, James | R2 | \$ 183,000.00 | \$ 104,100.00 | RL | 56.89% |
| 26103 | 16-88C | 3/4/2005 | Lewis, Martha P. | Rowland, Michael W. | R2 | \$ 135,000.00 | \$ 100,300.00 | RL | 74.30% |
| 33989 | 16C(1)-10 | 8/26/2005 | Thomas, Timothy N. | Clinton, Jeffrey S. | R2 | \$ 279,000.00 | \$ 163,900.00 | RL | 58.75% |
| 18937 | 16C(1)-16 | 7/1/2005 | Hyco Development Corpor | Dorsey, James | R2 | \$ 262,630.00 | \$ 15,700.00 | RL | 5.98% |
| 20451 | 16D(1)-10 | 3/23/2005 | Hall Properties | Sutton, Earl F. | R2 | \$ 50,000.00 | \$ 26,300.00 | RL | 52.60% |
| 19062 | 16D(1)-2 | 11/3/2005 | Johnston, Spencer | Compton, A. Radford | R2 | \$ 395,000.00 | \$ 251,100.00 | RL | 63.57% |
| 19067 | 16D(1)-4 | 12/1/2005 | Wass Builders Inc. | LAD Builders | R2 | \$ 73,000.00 | \$ 26,600.00 | RL | 36.44% |
| 33915 | 17-13H | 9/23/2005 | Harris, Timothy | Tole, Frank W. | R2 | \$ 279,900.00 | \$ 144,200.00 | RL | 51.52% |
| 26195 | 17-14L | 10/4/2005 | Hensley, Donald R. | Forrest, Daniel W. | R2 | \$ 196,000.00 | \$ 113,000.00 | RL | 57.65% |
| 40554 | 17-22A | 8/9/2005 | Jones, Kara L. | Gibson, Larry N. | R2 | \$ 87,000.00 | \$ 42,200.00 | RL | 48.51% |
| 40569 | 17-22E | 10/4/2005 | Alexander, Ronnie R. | Irungu, Thomas K. | R2 | \$ 385,000.00 | \$ 223,600.00 | RL | 58.08% |
| 31784 | 17-24A | 4/1/2005 | Sherman, Sieglinde | Buckley, Joyce A. | R2 | \$ 25,000.00 | \$ 24,400.00 | RL | 97.60% |
| 40866 | 17-29B | 4/6/2005 | Jackson, Catherine B. | Harris, Don R. | R2 | \$ 68,500.00 | \$ 28,400.00 | RL | 41.46% |
| 40868 | 17-30A | 8/29/2005 | Barnhardt III, James M. | Miller, Jonathan | R2 | \$ 97,500.00 | \$ 28,200.00 | RL | 28.92% |
| 40872 | 17-30E | 8/26/2005 | Barnhardt III, James M. | Anderson, Wayne | R2 | \$ 55,400.00 | \$ 17,300.00 | RL | 31.23% |
| 41486 | 17-4 | 7/21/2005 | Tri River Properties LLC | Histand, Ivan | R2 | \$ 359,900.00 | \$ 27,300.00 | RL | 7.59% |
| 41487 | 17-4A | 12/19/2005 | Tri River Properties LLC | Fletcher, Kenneth P. | R2 | \$ 369,900.00 | \$ 30,000.00 | RL | 8.11% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|----------------|------------|----------------------------|----------------------------|------|---------------|----------------|------|-----------|
| 28308 | 17-56 | 6/30/2005 | George, Gerald A. | Holloway, Timothy W. | R2 | \$ 212,000.00 | \$ 119,000.00 | RL | 56.13% |
| 28333 | 17-57 | 8/19/2005 | Hyco Builders Corporation | Leffel, Marvin L. Jr. | R2 | \$ 263,350.00 | \$ 57,400.00 | RL | 21.80% |
| 16820 | 17A(1)-12 | 9/20/2005 | Moore, Timothy E. | Jenkins, Carolton S. | R2 | \$ 59,400.00 | \$ 59,400.00 | RL | 100.00% |
| 10901 | 17A(1)-14 | 2/10/2005 | Wellford Corporation | Hogge, E. Claiborne | R2 | \$ 18,000.00 | \$ 12,800.00 | RL | 71.11% |
| 25433 | 17A(1)-15 | 12/8/2005 | Cadmus, Christopher | McDaniel, Hughie L. | R2 | \$ 66,000.00 | \$ 69,400.00 | RL | 105.15% |
| 33638 | 17A(1)-16* | 2/25/2005 | VanBuskirk, Marvin C Jr. | Thompson, James O. | R2 | \$ 81,500.00 | \$ 85,000.00 | RL | 104.29% |
| 21508 | 17A(1)-21 | 11/2/2005 | Welford Corporation | Barracks Properties | R2 | \$ 18,900.00 | \$ 12,800.00 | RL | 67.72% |
| 21415 | 17A(1)-4 | 8/17/2005 | Hogge Jr., Claiborne | Horton, Thelma L. | R2 | \$ 137,600.00 | \$ 60,000.00 | RL | 43.60% |
| 24017 | 18(1)-4 | 5/19/2005 | Moran, Patrick F. | Gladstone Enterprises Inc. | R2 | \$ 120,000.00 | \$ 115,300.00 | RL | 96.08% |
| 24017 | 18(1)-4 | 5/19/2005 | Gladstone Enterprises Inc. | Manion, Russell W. | R2 | \$ 135,000.00 | \$ 115,300.00 | RL | 85.41% |
| 17257 | 18(1)-7B | 8/30/2005 | Collins, Christopher D. | Haurand, Travis L. | R2 | \$ 325,000.00 | \$ 221,100.00 | RL | 68.03% |
| 28474 | 18-101 | 8/24/2005 | Harmon Jr., Thomas J | Crutchman Jr., Donald R | R2 | \$ 38,430.00 | \$ 21,800.00 | RL | 56.73% |
| 15462 | 18-104 | 11/23/2005 | O'connell, Robert Jr. | Amos, Glenwood B. | R2 | \$ 163,000.00 | \$ 110,500.00 | RL | 67.79% |
| 41495 | 18-120 | 4/7/2005 | Deluca, Michael A. | F & M Properties | R2 | \$ 105,000.00 | \$ 27,800.00 | RL | 26.48% |
| 20879 | 18-18 | 6/6/2005 | Elliott, James W. | York River Company Inc. | R2 | \$ 15,000.00 | \$ 14,000.00 | RL | 93.33% |
| 23746 | 18-36 | 3/8/2005 | Dehardit, John E. | Rentz, Jason L. | R2 | \$ 3,000.00 | \$ 14,300.00 | RL | 476.67% |
| 19805 | 18-4 | 9/23/2005 | Wood, Stephen B. | Holiday Invesment LLC | R2 | \$ 110,000.00 | \$ 90,600.00 | RL | 82.36% |
| 19805 | 18-4 | 12/21/2005 | Holiday Investments LLC | Webb, Keith | R2 | \$ 159,900.00 | \$ 90,600.00 | RL | 56.66% |
| 11862 | 18-57C | 5/5/2005 | Fostek, Francis E. | Shiflett, Houston F. | R2 | \$ 45,000.00 | \$ 19,800.00 | RL | 44.00% |
| 22234 | 18-83 | 2/4/2005 | Bryant, Deborah L. | Bryant, Timothy D. | R2 | \$ 6,000.00 | \$ 30,900.00 | RL | 515.00% |
| 33701 | 18-97 | 2/9/2005 | Claiborne, Harriet | Rhodes, Matilda J. | R2 | \$ 12,000.00 | \$ 19,200.00 | RL | 160.00% |
| 24194 | 18B(1)-7 | 10/24/2005 | Keffer, Dorothy | Ramsey, Peter J. | R2 | \$ 139,900.00 | \$ 83,400.00 | RL | 59.61% |
| 11201 | 18C(1)-41 | 11/3/2005 | Bromma, Walter | Brisbin, Jack S. | R2 | \$ 104,950.00 | \$ 88,200.00 | RL | 84.04% |
| 23345 | 18C(3)-68 | 4/20/2005 | Reffo, Solomon M. | Shiflett Jr., Houston F. | R2 | \$ 128,925.00 | \$ 111,100.00 | RL | 86.17% |
| 23399 | 18C(3)-90 | 4/6/2005 | Lankes, Robert W. | Payne Jr., Sherman E. | R2 | \$ 47,500.00 | \$ 20,500.00 | RL | 43.16% |
| 29931 | 18D(2)-6 | 1/27/2005 | Lueck, Robin K. | Ketch, Steven R. | R2 | \$ 148,900.00 | \$ 87,800.00 | RL | 58.97% |
| 25675 | 18D(3)-43,43B* | 9/21/2005 | Bradley JR, Robert R | Vaughan, William M. | R2 | \$ 249,900.00 | \$ 155,900.00 | RL | 62.38% |
| 22438 | 19-112F | 10/4/2005 | Parker Jr., Horace B. | Noe Jr., Dennis R. | R2 | \$ 230,000.00 | \$ 169,000.00 | RL | 73.48% |
| 35065 | 19-116B | 6/16/2005 | Thurman, Ralph A. | Miller, paul K. | R2 | \$ 149,900.00 | \$ 111,800.00 | RL | 74.58% |
| 34925 | 19-116C | 3/1/2005 | Abernathy, Constance | Porter, J Bradley | R2 | \$ 25,900.00 | \$ 13,600.00 | RL | 52.51% |
| 13100 | 19-119 | 5/12/2005 | Groome, Emmett R. | Giles, Keith | R2 | \$ 79,900.00 | \$ 31,900.00 | RL | 39.92% |
| 13043 | 19-119C | 11/1/2005 | Albright, David J | Nesbit, Warren | R2 | \$ 79,000.00 | \$ 43,300.00 | RL | 54.81% |
| 26763 | 19-119E | 6/7/2005 | Dugan, Ginnie E. | Ulissee, James C. | R2 | \$ 112,000.00 | \$ 60,700.00 | RL | 54.20% |
| 10185 | 19-130G | 2/16/2005 | Thombar Land Company | Tri River Properties LLC | R2 | \$ 38,000.00 | \$ 21,200.00 | RL | 55.79% |
| 10185 | 19-130G | 9/29/2005 | Tri-River Properties LLC | McKinnon, Deanna L. | R2 | \$ 259,900.00 | \$ 21,200.00 | RL | 8.16% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|----------------|------------|---------------------------|-------------------------|------|---------------|----------------|------|-----------|
| 25339 | 19-139 | 6/15/2005 | Nettles Jr., James L. | Johnson, William | R2 | \$ 209,000.00 | \$ 92,600.00 | RL | 44.31% |
| 22245 | 19-20 | 11/8/2005 | Kerns, Dolores | Jenkins, Ricky W. | R2 | \$ 7,500.00 | \$ 3,600.00 | RL | 48.00% |
| 25076 | 19-22 | 5/31/2005 | Whipple, Mary E. | Reed, Eric I. | R2 | \$ 449,000.00 | \$ 259,300.00 | RL | 57.75% |
| 25060 | 19-23 | 10/5/2005 | Mcmillan, Philip L | Bedmond! LLC | R2 | \$ 181,500.00 | \$ 91,600.00 | RL | 50.47% |
| 16233 | 19-25 | 12/5/2005 | John Hancock Life Insuran | Gloucester Land Develop | R2 | \$ 800,000.00 | \$ 274,400.00 | RL | 34.30% |
| 41416 | 19-26 | 5/11/2005 | Seashore Corporation | Hogue, Gregory S. | R2 | \$ 400,000.00 | \$ 90,500.00 | RL | 22.63% |
| 22431 | 19-48 | 5/13/2005 | ARCC Enterprises Inc | McFatter, Andrew S. | R2 | \$ 36,500.00 | \$ 15,800.00 | RL | 43.29% |
| 19203 | 19-53D | 4/27/2005 | Snead, Terry V. | Cottee, Floyd A. | R2 | \$ 500.00 | \$ 500.00 | RL | 100.00% |
| 13228 | 19-72 | 12/14/2005 | Lawrence, Marjorie | Tre-Suz-Ann Developmei | R2 | \$ 40,000.00 | \$ 26,800.00 | RL | 67.00% |
| 22781 | 19-86A | 8/23/2005 | Johnson, Michael N. | Cato, James H. | R2 | \$ 170,000.00 | \$ 90,700.00 | RL | 53.35% |
| 12996 | 19A(1)-48 | 4/22/2005 | Burney, Carlton D. | Germain, Todd | R2 | \$ 150,000.00 | \$ 93,900.00 | RL | 62.60% |
| 20226 | 19A(1)Sec 1-2 | 8/15/2005 | Howell, Devon J. | Conol Jr., Pedro | R2 | \$ 56,000.00 | \$ 17,600.00 | RL | 31.43% |
| 17661 | 19A(1)Sec 1-28 | 3/3/2005 | Burney, Jeffrey A. | Wilgus, Gregory L. | R2 | \$ 240,000.00 | \$ 162,500.00 | RL | 67.71% |
| 22523 | 19A(1)Sec 2-50 | 11/22/2005 | Egbert, Christopher P. | Allder, Frederick D. | R2 | \$ 179,900.00 | \$ 89,100.00 | RL | 49.53% |
| 32343 | 19A(2)-3 | 7/25/2005 | Boles, Bruce A. | Brooks, Dana F. | R2 | \$ 335,000.00 | \$ 159,700.00 | RL | 47.67% |
| 13915 | 19B(1)-103 | 9/26/2005 | Kim, Kyung | Hiles, Louis E. | R2 | \$ 35,000.00 | \$ 19,400.00 | RL | 55.43% |
| 20692 | 19B(1)-28 | 2/3/2005 | King, James F. | Mahler, Margaret | R2 | \$ 37,000.00 | \$ 19,400.00 | RL | 52.43% |
| 28152 | 19B(1)-36 | 6/27/2005 | Gaus, William F. | Glaspell, Henry C. | R2 | \$ 45,000.00 | \$ 16,900.00 | RL | 37.56% |
| 28152 | 19B(1)-36 | 6/24/2005 | Penn Construction Corp, | Belvin, Audrey L. | R2 | \$ 251,570.00 | \$ 16,900.00 | RL | 6.72% |
| 24188 | 19B(1)-37 | 8/24/2005 | Wyrick, Gloria | CMH Homes | R2 | \$ 48,900.00 | \$ 18,600.00 | RL | 38.04% |
| 12714 | 19B(1)-42B | 10/31/2005 | Parmer, Mitchell D. | Tre-Suz-Ann Developmei | R2 | \$ 98,700.00 | \$ 77,200.00 | RL | 78.22% |
| 27488 | 19B(1)-65 | 12/1/2005 | Buckart, Norma J. | Mowery, Lawrence | R2 | \$ 39,900.00 | \$ 17,300.00 | RL | 43.36% |
| 14433 | 19B(1)-7 | 9/20/2005 | Bruce, Gary L. | CMH Homes Inc | R2 | \$ 19,400.00 | \$ 19,400.00 | RL | 100.00% |
| 28856 | 19B(1)-94 | 6/30/2005 | Keeter Jr., Leslie L | Johnston, William S. | R2 | \$ 225,000.00 | \$ 97,500.00 | RL | 43.33% |
| 33731 | 19B(1)-95 | 6/20/2005 | Keeter Jr., Leslie L | Kirsik, Randall L. | R2 | \$ 43,000.00 | \$ 19,400.00 | RL | 45.12% |
| 26962 | 19C(1)-32 | 7/1/2005 | CMH Homes | Harris, Antonio L. | R2 | \$ 168,050.00 | \$ 94,800.00 | RL | 56.41% |
| 24832 | 19C(1)-33 | 6/9/2005 | Tillman, Lois M. | Van Burik, Joseph A. | R2 | \$ 16,500.00 | \$ 16,800.00 | RL | 101.82% |
| 40968 | 19C(1)-3A | 5/12/2005 | Vining, Michael | Mackey, Tracy L. | R2 | \$ 260,000.00 | \$ 185,800.00 | RL | 71.46% |
| 32726 | 19C(1)-59 | 4/18/2005 | Myers, Jervis E. | Lamal Builders Inc. | R2 | \$ 34,000.00 | \$ 20,500.00 | RL | 60.29% |
| 32726 | 19c(1)-59 | 10/28/2005 | Lamal Builders Inc. | Owens, Christopher | R2 | \$ 182,745.00 | \$ 112,300.00 | RL | 61.45% |
| 23005 | 19C(1)-6 | 8/4/2005 | Keefer, Randall | Temple, Jason | R2 | \$ 149,900.00 | \$ 76,100.00 | RL | 50.77% |
| 25118 | 19C(1)-94A | 1/26/2005 | Gallagher, Robert S. | Worster, Marcia G. | R2 | \$ 30,000.00 | \$ 19,200.00 | RL | 64.00% |
| 15389 | 19D(1)-4 | 7/12/2005 | Sink, Margueritte M. | Duggan, James J. | R2 | \$ 319,000.00 | \$ 215,300.00 | WL | 67.49% |
| 25977 | 19D(2)-56 | 4/13/2005 | Slaughter, F. Alton | Moore, Lee | R2 | \$ 285,000.00 | \$ 148,900.00 | RL | 52.25% |
| 15884 | 19D(3)-1 | 11/18/2005 | Sweet, Randall T. | Brondyke, Dinora L. | R2 | \$ 58,000.00 | \$ 28,800.00 | RL | 49.66% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|----------|------------|-----------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 15907 | 19D(3)-8 | 2/25/2005 | Ruff, James P. | Anderson, Kurt A. | R2 | \$ 260,600.00 | \$ 122,700.00 | RL | 47.08% |
| 26267 | 19E(1)-4 | 5/4/2005 | Dupont, Eileen M. | Ward, Charles R. | R2 | \$ 79,000.00 | \$ 98,800.00 | RL | 125.06% |
| 41315 | 20-11 | 2/4/2005 | Hopessville Christian Acade | Unit Electric Company | R4 | \$ 275,000.00 | \$ 327,600.00 | CL | 119.13% |
| 11727 | 20-12 | 4/15/2005 | Lewis, William L. | Southside Bank | R2 | \$ 65,000.00 | \$ 39,400.00 | RL | 60.62% |
| 11727 | 20-12 | 12/9/2005 | Southside Bank | Snowden, Jimmy L. | R2 | \$ 80,000.00 | \$ 39,400.00 | RL | 49.25% |
| 18759 | 20-21 | 3/10/2005 | Padula, Ruth C. | Dick, Dorothy A. | R2 | \$ 165,000.00 | \$ 123,700.00 | WL | 74.97% |
| 20218 | 20-24 | 3/1/2005 | Montoya, Robert | King, James F. | R2 | \$ 139,900.00 | \$ 79,400.00 | RL | 56.75% |
| 11431 | 20-24E | 6/28/2005 | Hale, Adam | Kramer, Shawn A. | R2 | \$ 81,000.00 | \$ 41,500.00 | RL | 51.23% |
| 11431 | 20-24E | 8/23/2005 | Holt, Victoria A | Kelsey III, Frank C. | R2 | \$ 98,000.00 | \$ 41,500.00 | RL | 42.35% |
| 27747 | 20-24H | 6/30/2005 | CMH homes | Hundley, Dorothy | R2 | \$ 142,519.00 | \$ 20,800.00 | RL | 14.59% |
| 19324 | 20-29 | 5/26/2005 | Field, George R. | Tellock, Donald D. | R2 | \$ 82,500.00 | \$ 36,900.00 | RL | 44.73% |
| 25580 | 20-29B | 6/21/2005 | Lombardi, John V. | Beamer, Michael S. | R2 | \$ 78,500.00 | \$ 49,000.00 | RL | 62.42% |
| 12067 | 20-29C | 4/5/2005 | Lombardi, John V. | Hunter, Allen M. | R2 | \$ 200,000.00 | \$ 84,400.00 | RL | 42.20% |
| 23870 | 20-32A | 10/11/2005 | Qusiman Enterprises LLC | Wilkie, Howard M. | R4 | \$ 135,000.00 | \$ 54,300.00 | CL | 40.22% |
| 18452 | 20-35 | 11/22/2005 | Dietz, Chad E. | Wilds, Chelesa | R2 | \$ 290,000.00 | \$ 175,800.00 | RL | 60.62% |
| 20323 | 20-5 | 7/12/2005 | Grady, John E. | Norris, Benjamin G. | R2 | \$ 85,000.00 | \$ 84,400.00 | RL | 99.29% |
| 14244 | 21-12 | 8/4/2005 | Bowman, Catherine V. | Quinn Jr., Peter J | R2 | \$ 225,000.00 | \$ 116,100.00 | RL | 51.60% |
| 33344 | 21-145A | 10/18/2005 | Smith, Thoams A. | Maiorana, Donald E. | R2 | \$ 159,000.00 | \$ 94,600.00 | RL | 59.50% |
| 40993 | 21-16B | 12/16/2005 | Dragon Run Properties Inc | Lyons, Kenneth R. | R2 | \$ 191,000.00 | \$ 15,600.00 | RL | 8.17% |
| 25220 | 22(1)-48 | 5/25/2005 | Sharp, Jack W. | Hiza, Jerome | R2 | \$ 175,000.00 | \$ 48,700.00 | RL | 27.83% |
| 34954 | 22-116B | 8/29/2005 | Ferguson, Donald A. | Tuttle, Clement M. | R2 | \$ 170,000.00 | \$ 82,900.00 | RL | 48.76% |
| 16874 | 22-126 | 10/3/2005 | Starks, Henry R. | Napolitano X LLC | R2 | \$ 250,000.00 | \$ 189,200.00 | RL | 75.68% |
| 29407 | 22-144C | 8/16/2005 | Hallmark, Brian | Hampshire, Gaye T. | R2 | \$ 98,000.00 | \$ 56,700.00 | RL | 57.86% |
| 41144 | 22-146 | 5/2/2005 | Thombar Land Company | Barland, Bruce | R2 | \$ 63,000.00 | \$ 26,400.00 | RL | 41.90% |
| 25863 | 22-148A | 9/16/2005 | Glasser & Glasser PLC | Household Realty Corpor | R2 | \$ 143,449.64 | \$ 90,400.00 | RL | 63.02% |
| 25836 | 22-148B | 2/8/2005 | Jackson, James E. | Guy, Robert T. | R2 | \$ 179,000.00 | \$ 105,900.00 | RL | 59.16% |
| 25805 | 22-148D | 6/27/2005 | Wall, Shawn M. | Embree, Trevor B. | R2 | \$ 192,000.00 | \$ 108,300.00 | RL | 56.41% |
| 31885 | 22-150A | 7/1/2005 | Eastwood, Lucille b. | Rec Inc. | R2 | \$ 85,000.00 | \$ 32,100.00 | RL | 37.76% |
| 11409 | 22-151G | 10/26/2005 | Degraziano, Peter E. | Bard, Daniel R. | R2 | \$ 239,000.00 | \$ 139,200.00 | RL | 58.24% |
| 31613 | 22-152 | 9/15/2005 | Finney, Sarah | Reed, William R. | R2 | \$ 46,000.00 | \$ 28,000.00 | RL | 60.87% |
| 35122 | 22-155 | 4/4/2005 | Helms, Joel R. | Zuhowski, John J. | R2 | \$ 399,000.00 | \$ 135,300.00 | RL | 33.91% |
| 21096 | 22-163 | 4/1/2005 | Cazares, Ricardo A. | Waltrip, Barry N. | R2 | \$ 235,000.00 | \$ 147,100.00 | RL | 62.60% |
| 40159 | 22-25A | 8/23/2005 | Daug, Mary H. | Lenassi, Robert B. | R2 | \$ 137,500.00 | \$ 768,000.00 | RL | 558.55% |
| 13913 | 22-29 | 5/25/2005 | Hiza, Jerome P. | Daly, Cynthia H. | R2 | \$ 120,000.00 | \$ 32,600.00 | RL | 27.17% |
| 12077 | 22-29L | 9/14/2005 | Luna, Victor H. | Geary, Christopher E. | R2 | \$ 229,900.00 | \$ 118,400.00 | RL | 51.50% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|----------------------------|------------------------|-----|---------------|----------------|------|-----------|
| 24786 | 22-46B | 8/22/2005 | Wilton, Mikkell J. | Kleczewski, Frank J. | R2 | \$ 45,000.00 | \$ 18,100.00 | RL | 40.22% |
| 41221 | 22-47 | 6/6/2005 | Martin, Teresa | Lorentson, Louisa B. | R2 | \$ 50,000.00 | \$ 30,400.00 | RL | 60.80% |
| 41222 | 22-47 | 3/9/2005 | Martin, Gary L. | Gustafson, John C. | R2 | \$ 255,000.00 | \$ 167,800.00 | RL | 65.80% |
| 40909 | 22-49 | 5/26/2005 | Martin, Teresa | Freeman, William J. | R2 | \$ 63,000.00 | \$ 36,500.00 | RL | 57.94% |
| 20095 | 22-51D | 12/2/2005 | Adams, Maurice M. | Adams, Daniel W. | R2 | \$ 125,000.00 | \$ 11,300.00 | RL | 9.04% |
| 20268 | 22-51G | 2/10/2005 | Storms, David A. | Crockett, Robert W. | R2 | \$ 11,900.00 | \$ 17,500.00 | RL | 147.06% |
| 15636 | 22-52A | 3/23/2005 | Oliver, Elizabeth A. | Fields, Wyndom E. | R2 | \$ 95,000.00 | \$ 69,700.00 | RL | 73.37% |
| 40517 | 22-67A | 3/1/2005 | Glaspell, Henry C. | Perea, Raymond | R2 | \$ 149,900.00 | \$ 104,400.00 | RL | 69.65% |
| 27555 | 22A(1)-15* | 7/11/2005 | Larrimore, Snowden L. | Daug, Michael C. | R2 | \$ 250,000.00 | \$ 129,200.00 | RL | 51.68% |
| 32822 | 22A(1)-38 | 11/8/2005 | Scott, Christopher W. | Zuskin, David E | R2 | \$ 52,672.76 | \$ 24,000.00 | RL | 45.56% |
| 32822 | 22A(1)-38 | 5/2/2005 | Beebe, James C. | Scott, Christopher S. | R2 | \$ 62,500.00 | \$ 24,000.00 | RL | 38.40% |
| 15122 | 22A(1)-49 | 10/21/2005 | House, Ronald R. | Karrman, Chris R. | R2 | \$ 385,000.00 | \$ 163,200.00 | WL | 42.39% |
| 25825 | 22A(1)-73 | 1/21/2005 | Taylor, Martina L. | Spears, Michael | R2 | \$ 38,000.00 | \$ 23,100.00 | RL | 60.79% |
| 33704 | 22A(1)-81 | 10/7/2005 | Hoffman, Joseph F. | McCarthy, Wayne P. | R2 | \$ 279,900.00 | \$ 133,700.00 | RL | 47.77% |
| 19103 | 22A(1)-83* | 8/2/2005 | Thacker, Bruce | Gettis, James A. | R2 | \$ 280,000.00 | \$ 14,300.00 | RL | 5.11% |
| 18301 | 22C(1)-13 | 8/2/2005 | Cody, Jacqueline C. | Gayle II, Blaine E | R2 | \$ 172,000.00 | \$ 96,100.00 | RL | 55.87% |
| 27492 | 22C(1)-20 | 8/16/2005 | Brown, Valarie | Wright, Bernard | R2 | \$ 80,000.00 | \$ 80,400.00 | RL | 100.50% |
| 13057 | 22C(1)-24 | 3/10/2005 | Haynes, Jason S. | Presgraves, Kenneth L. | R2 | \$ 139,900.00 | \$ 90,800.00 | RL | 64.90% |
| 32824 | 22C(1)-5 | 5/20/2005 | Stackler III, Harry Curtis | Moore, Brian C. | R2 | \$ 179,900.00 | \$ 95,500.00 | RL | 53.09% |
| 20179 | 22C(1)-6 | 3/30/2005 | Brazil, Michael P. | Wilson, Joshua D. | R2 | \$ 164,000.00 | \$ 106,700.00 | RL | 65.06% |
| 13273 | 22D(1)-10 | 8/4/2005 | Clinton, Jeffrey S. | Gibson, Rosemary | R2 | \$ 165,000.00 | \$ 82,800.00 | RL | 50.18% |
| 12353 | 22E(1)-14 | 7/1/2005 | Phelps, Paul A. | Corporate Seller LLC | R2 | \$ 190,000.00 | \$ 118,900.00 | RL | 62.58% |
| 12353 | 22E(1)-14 | 7/1/2005 | Corporate Seller LLC | Clements, Roger W. | R2 | \$ 190,000.00 | \$ 118,900.00 | RL | 62.58% |
| 16024 | 22E(3)-12 | 9/13/2005 | Imperiale, Rino | Sawyer, Joyce L. | R2 | \$ 250,000.00 | \$ 131,900.00 | RL | 52.76% |
| 10624 | 22E(3)-12 | 7/6/2005 | Calano, James V. | Hamilton, James M. | R2 | \$ 252,000.00 | \$ 131,900.00 | RL | 52.34% |
| 18566 | 22E(3)-7 | 5/27/2005 | Watson, James L. | Wentworth, Joleen | R2 | \$ 179,900.00 | \$ 115,200.00 | RL | 64.04% |
| 41561 | 22E(4)-8 | 12/21/2005 | Affordable Homes LLC | Ouellette, Robert O. | R2 | \$ 286,670.00 | \$ 20,700.00 | RL | 7.22% |
| 31809 | 23-102C | 5/16/2005 | Lueck, Robin K. | Vining, Michael G. | R2 | \$ 161,000.00 | \$ 97,200.00 | RL | 60.37% |
| 31768 | 23-106D | 3/17/2005 | Morgan, Geraldine | Summers, David G. | R2 | \$ 19,500.00 | \$ 14,200.00 | RL | 72.82% |
| 31778 | 23-106F | 11/30/2005 | Unit Electric Company | Cook, Donnie L. | R2 | \$ 25,000.00 | \$ 14,200.00 | RL | 56.80% |
| 31838 | 23-106G | 5/13/2005 | Lockley, William M. | Burnette, Jonathon T. | R2 | \$ 19,500.00 | \$ 14,200.00 | RL | 72.82% |
| 29609 | 23-13A | 2/25/2005 | Williams, Randall | Johnson, Jacob | R2 | \$ 135,000.00 | \$ 68,000.00 | RL | 50.37% |
| 30169 | 23-13F | 2/28/2005 | Williams, Randall | Johnson, Jacob | R2 | \$ 1,700.00 | \$ 1,700.00 | RL | 100.00% |
| 16588 | 23-15D | 9/8/2005 | Baylock, Frederick C. | Downs, Harvey | R2 | \$ 115,000.00 | \$ 67,200.00 | RL | 58.43% |
| 32406 | 23-18B | 3/14/2005 | Gray, Nelson T. | Brett Aggregates Inc. | R2 | \$ 20,438.00 | \$ 111,100.00 | Woo | 543.60% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|---------------------------|--------------------------|-----|-----------------|-----------------|------|-----------|
| 24413 | 23-1D | 5/20/2005 | Wilson, Randolph G. | Stevens, Mark A. | R2 | \$ 45,000.00 | \$ 22,600.00 | RL | 50.22% |
| 28193 | 23-1H | 1/31/2005 | Jenks Jr., Charles F. | Campbell, Charles B. | R2 | \$ 77,000.00 | \$ 58,200.00 | RL | 75.58% |
| 16426 | 23-34K | 3/28/2005 | Barrera, Isidro B. | Kingstan Corporation | R2 | \$ 90,000.00 | \$ 23,500.00 | RL | 26.11% |
| 31350 | 23-36 | 4/27/2005 | Morris, Craig | McPherson, P. Scott | R2 | \$ 47,900.00 | \$ 25,000.00 | RL | 52.19% |
| 31689 | 23-46 | 6/3/2005 | Elliott, James W. | Willis Sr., Raymond | R2 | \$ 6,950.00 | \$ 3,000.00 | RL | 43.17% |
| 14590 | 23-56 | 4/15/2005 | Lockley, Charlene M. | Lamal Builders Inc. | R2 | \$ 17,900.00 | \$ 12,000.00 | RL | 67.04% |
| 14590 | 23-56 | 12/29/2005 | Lamal Builders Inc. | Osbourne, Charles A. | R2 | \$ 170,000.00 | \$ 12,000.00 | RL | 7.06% |
| 41282 | 23-57 | 8/18/2005 | Brett Aggregates Inc. | Gloucester County | R2 | \$ 7,724.00 | \$ 1,100,900.00 | RL | 14252.98% |
| 19171 | 23-68 | 10/26/2005 | Donald A. Perry and Assoc | Malloy, Robert | R2 | \$ 100,000.00 | \$ 34,100.00 | RL | 34.10% |
| 24228 | 23-72 | 4/18/2005 | Arc Land Trust | Sanjim Corporation | R2 | \$ 60,000.00 | \$ 84,500.00 | RL | 140.83% |
| 19904 | 23-80L | 6/29/2005 | Maksyn, James m. | Donitzen, Robert K. | R2 | \$ 27,500.00 | \$ 20,800.00 | RL | 75.64% |
| 11332 | 23-99C | 9/6/2005 | Demass, Deborah | Duke, Douglas A | R2 | \$ 265,200.00 | \$ 159,000.00 | RL | 59.95% |
| 21753 | 23A(4)-1 | 11/10/2005 | Passow, Shirley M. | Jenkins, Cynthia M. | R2 | \$ 84,900.00 | \$ 21,200.00 | RL | 24.97% |
| 28406 | 23B(1)-4 | 12/14/2005 | Hanscom, Marshall | Asbell, George E. | R2 | \$ 129,000.00 | \$ 70,500.00 | RL | 54.65% |
| 28881 | 23B(2)-19 | 12/19/2005 | Spaulding, Timothy P. | Henderseon, Lawrence E | R2 | \$ 129,200.00 | \$ 61,400.00 | RL | 47.52% |
| 22425 | 23B(3)-59 | 1/3/2005 | Davies, William J. | Strong, Seth M. | R2 | \$ 130,000.00 | \$ 73,600.00 | RL | 56.62% |
| 31288 | 23B(4)-22* | 10/12/2005 | Baldwin Jr., Robert M. | Hatcho Inc. | R2 | \$ 133,800.00 | \$ 157,200.00 | RL | 117.49% |
| 31299 | 23B(4)-29 | 3/1/2005 | Lemley, James D. | Taylor, Brenda A. | R2 | \$ 125,000.00 | \$ 79,200.00 | RL | 63.36% |
| 12127 | 23D(1)-1 | 10/19/2005 | Nolan, Terence J. | Gurtner, Michael S. | R2 | \$ 165,900.00 | \$ 89,400.00 | RL | 53.89% |
| 12143 | 23D(1)-7 | 10/26/2005 | Parks, William W. | Cook Jr., William | R2 | \$ 115,000.00 | \$ 77,800.00 | RL | 67.65% |
| 12143 | 23D(1)-7 | 12/7/2005 | Cook, William H. Jr. | Woolard, Frances E. | R2 | \$ 130,000.00 | \$ 77,800.00 | RL | 59.85% |
| 34520 | 23D(2)-12 | 12/28/2005 | Barnett, Teresa D. | Chiles, Marc | R2 | \$ 263,500.00 | \$ 120,200.00 | RL | 45.62% |
| 11527 | 23D(2)-27 | 4/19/2005 | Curry, Wendy L. | Carper, Leo S. | R2 | \$ 170,000.00 | \$ 109,700.00 | RL | 64.53% |
| 24831 | 24-127B | 11/1/2005 | Newport News General | Gloucester Medical Real | R4 | \$ 2,200,000.00 | \$ 1,177,300.00 | CL | 53.51% |
| 25451 | 24-133C | 11/14/2005 | Brown, Andrew S. | Napier, Crimson | R2 | \$ 330,000.00 | \$ 216,700.00 | RL | 65.67% |
| 29195 | 24-134 | 11/17/2005 | Elliott, James W. | Tri-River Properties LLC | R2 | \$ 44,100.00 | \$ 36,500.00 | RL | 82.77% |
| 23895 | 24-141A | 10/21/2005 | Banks, Marie B. | Taylor Banks, Kiera P. | R2 | \$ 145,000.00 | \$ 84,200.00 | RL | 58.07% |
| 28599 | 24-146D | 9/14/2005 | Smith, Leon | Kerns, Thomas M. | R2 | \$ 25,000.00 | \$ 14,800.00 | RL | 59.20% |
| 40939 | 24-176 | 2/10/2005 | Thomas, Timothy N. | Loda, Richard T. | R2 | \$ 98,900.00 | \$ 41,400.00 | RL | 41.86% |
| 32009 | 24-184K | 7/28/2005 | Rioux Jr., Dennis L. | Paton, Bruce A. | R2 | \$ 31,950.00 | \$ 18,900.00 | RL | 59.15% |
| 34324 | 24-184N | 10/24/2005 | Adkins, Elvin E. | Hennessy, Kenneth M | R2 | \$ 54,500.00 | \$ 21,000.00 | RL | 38.53% |
| 32027 | 24-184P | 12/16/2005 | Adkins, Elvin E. | Baylock, Fredrick C. | R2 | \$ 49,900.00 | \$ 19,500.00 | RL | 39.08% |
| 40878 | 24-193C | 8/26/2005 | Jackson, Catherine B. | Campbell, Duncan M. | R2 | \$ 86,500.00 | \$ 23,600.00 | RL | 27.28% |
| 40885 | 24-193J | 8/26/2005 | Barnhardt III, James M. | Boyd III, Jesse L | R2 | \$ 56,500.00 | \$ 18,100.00 | RL | 32.04% |
| 40887 | 24-193L | 9/1/2005 | Barhardt III, James M | Phillips, George E. | R2 | \$ 58,000.00 | \$ 17,300.00 | RL | 29.83% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|----------------------------|--------------------------|------|---------------|----------------|------|-----------|
| 13409 | 24-26 | 1/31/2005 | Green Tree Servicing LLC | Shaheen, Frederick J. | R2 | \$ 92,500.00 | \$ 79,700.00 | RL | 86.16% |
| 20827 | 24-28A | 5/13/2005 | Carls Residential Services | Amos, Christopher D. | R2 | \$ 131,523.00 | \$ 69,900.00 | RL | 53.15% |
| 23676 | 24-36C | 3/10/2005 | Rosendrants, Larue R. | Napier, David W. | R2 | \$ 32,500.00 | \$ 26,100.00 | RL | 80.31% |
| 23676 | 24-36C | 11/7/2005 | Napier, David W. | Fulcher, John D. | R2 | \$ 60,000.00 | \$ 26,100.00 | RL | 43.50% |
| 34184 | 24-36E | 10/21/2005 | Schader, Joseph T. | Marston, Gay N. | R2 | \$ 40,000.00 | \$ 26,000.00 | RL | 65.00% |
| 20267 | 24-66A | 6/23/2005 | Milburn, Daniel J. | Acklin III, Robert A | R2 | \$ 38,000.00 | \$ 29,000.00 | RL | 76.32% |
| 24649 | 24-75B | 2/7/2005 | White, Ann B. | Lechtenberg, Lucas C. | R2 | \$ 108,000.00 | \$ 65,200.00 | RL | 60.37% |
| 16047 | 24-78 | 2/25/2005 | Eubank, Hilda C. | Martin, James D. | R2 | \$ 98,000.00 | \$ 57,300.00 | RL | 58.47% |
| 20452 | 24-86A | 7/28/2005 | Robins, Allen W. | St. James Anglican Episc | R2 | \$ 125,000.00 | \$ 24,400.00 | RL | 19.52% |
| 31913 | 24-93A | 11/28/2005 | Champion Mortgage Comp | McCarragher, Janet A | R2 | \$ 69,900.00 | \$ 86,800.00 | RL | 124.18% |
| 32309 | 24-9E | 2/16/2005 | Dicks, Butch | Jazi Builders Inc. | R2 | \$ 8,000.00 | \$ 2,000.00 | RL | 25.00% |
| 32309 | 24-9E | 8/1/2005 | Jazi Builders Inc. | Reuter, John C. | R2 | \$ 181,000.00 | \$ 2,000.00 | RL | 1.10% |
| 13837 | 24B(1)-4 | 10/24/2005 | Boothe, Rena E. | Berkshire Enterprise LTD | R2 | \$ 85,000.00 | \$ 84,900.00 | RL | 99.88% |
| 32378 | 24C(3)-A1 | 10/31/2005 | Bunting, Dorothy P. | Dye, Dora L. | R2 | \$ 138,500.00 | \$ 70,400.00 | RL | 50.83% |
| 24050 | 24D(1)-3 | 3/18/2005 | Holmes, Levison F. | Holmes, Clarenc W. | R2 | \$ 50,000.00 | \$ 80,900.00 | RL | 161.80% |
| 26620 | 24D(4)-5 | 9/29/2005 | Lemon, Gerald L | McAlister | R2 | \$ 28,000.00 | \$ 22,200.00 | RL | 79.29% |
| 28558 | 24F(1)-7 | 6/20/2005 | Anderson, Virginia S. | Kramer, Richard | R2 | \$ 375,900.00 | \$ 200,300.00 | RL | 53.29% |
| 16386 | 24F(1)-C | 3/28/2005 | Permoda, Majorie A. | Thomas, William A. | R2 | \$ 215,000.00 | \$ 126,800.00 | RL | 58.98% |
| 16386 | 24F(1)-C | 11/10/2005 | Thomas, William A. | Larsen, James R. | R2 | \$ 287,500.00 | \$ 126,800.00 | RL | 44.10% |
| 12512 | 24G(1)-5B | 7/5/2005 | Metropolitian Mechanical | Northup, ILawence D. | R2 | \$ 189,900.00 | \$ 116,200.00 | RL | 61.19% |
| 29046 | 24G(1)-6 | 7/20/2005 | Harris, J. Robert III | Doss, James W. | R2 | \$ 43,500.00 | \$ 28,000.00 | RL | 64.37% |
| 16781 | 24H(2)-12 | 1/18/2005 | Hicks, Amy L. | Porter, Robert F. | R2 | \$ 165,000.00 | \$ 110,100.00 | RL | 66.73% |
| 16807 | 24H(2)-16 | 10/31/2005 | Fasano, Joseph C. | Koger Jr., Thomas H. | R2 | \$ 213,900.00 | \$ 103,300.00 | RL | 48.29% |
| 16813 | 24H(2)-18 | 9/28/2005 | Smith, Jerry J. | Atwood, Gilbert L. | R2 | \$ 187,000.00 | \$ 98,300.00 | RL | 52.57% |
| 16787 | 24H(2)-20 | 10/21/2005 | Wheeler, Vearlyn D. | Haywood, Charlene W. | R2 | \$ 127,836.95 | \$ 106,300.00 | RL | 83.15% |
| 18292 | 24H(2)-22 | 9/19/2005 | Baldwin Jr., Robert M | Joyce, Daniel B. | R2 | \$ 26,500.00 | \$ 3,200.00 | RL | 12.08% |
| 15888 | 24H(2)-38 | 10/14/2005 | Walters, Brent G. | Shelton, John T. | R2 | \$ 189,000.00 | \$ 88,400.00 | RL | 46.77% |
| 16175 | 24H(3)-109 | 11/30/2005 | Nelson, Diana | Portner, David A. | R2 | \$ 180,000.00 | \$ 110,400.00 | RL | 61.33% |
| 17122 | 24H(3)-87A | 8/29/2005 | Robins, Kimberly B. | Tre-Suz-Ann Developme | R2 | \$ 40,000.00 | \$ 19,000.00 | RL | 47.50% |
| 17327 | 24H(3)-97 | 10/18/2005 | Baldwin Jr., Robert M. | Tre-Suz-Ann Developme | R2 | \$ 29,500.00 | \$ 2,200.00 | RL | 7.46% |
| 17065 | 24H(4)-50A | 6/2/2005 | Maranco Pine Ridge Inc. | Dykeman, Mary L. S. | R2 | \$ 218,000.00 | \$ 2,200.00 | RL | 1.01% |
| 17784 | 24H(4)-53 | 7/21/2005 | Trinko, David O. | Graham, Patrick J. | R2 | \$ 179,900.00 | \$ 103,000.00 | RL | 57.25% |
| 16533 | 24H(4)-60 | 12/9/2005 | Baldwin, Robert M III | Tre-Suz-Ann Developme | R2 | \$ 46,000.00 | \$ 2,500.00 | RL | 5.43% |
| 40282 | 25-101 | 6/21/2005 | Putnam, Charles W. | Lane, Peter A. | R2 | \$ 154,900.00 | \$ 98,400.00 | RL | 63.52% |
| 31426 | 25-108A | 6/3/2005 | Tyszkiewicz, Eugene | Serio Brothers LLC | R2 | \$ 72,000.00 | \$ 72,300.00 | RL | 100.42% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|---------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 12477 | 25-10G | 1/21/2005 | Rilee, Carl D. | HOBO Properties , LLC | R2 | \$ 114,750.00 | \$ 65,800.00 | RL | 57.34% |
| 18156 | 25-11C | 8/1/2005 | Smith, Maryann A. | Thomas, Richard P. | R2 | \$ 275,000.00 | \$ 134,300.00 | RL | 48.84% |
| 22255 | 25-121 | 12/13/2005 | Horsley, Maguerite R. | Horsley, Lewis A. | R2 | \$ 76,300.00 | \$ 76,300.00 | RL | 100.00% |
| 30216 | 25-123D | 7/22/2005 | Lewis, Golden H. | Wikle, Jodie S. | R2 | \$ 115,000.00 | \$ 139,200.00 | RL | 121.04% |
| 34128 | 25-129 | 1/19/2005 | Cheek, Richard C. | Colon, Ralph R. | R2 | \$ 149,900.00 | \$ 96,000.00 | RL | 64.04% |
| 41381 | 25-13 | 11/16/2005 | Baldwin, Robert M III | Mellar, Linda S. | R2 | \$ 200,000.00 | \$ 50,900.00 | RL | 25.45% |
| 33889 | 25-31 | 2/10/2005 | Guire, James E. | Torgersen, Larry G. | R2 | \$ 229,900.00 | \$ 150,500.00 | RL | 65.46% |
| 22264 | 25-31P | 9/21/2005 | Baldwin Jr., Robert M. | Mann, John H. | R2 | \$ 59,800.00 | \$ 16,800.00 | RL | 28.09% |
| 20920 | 25-53 | 8/18/2005 | Hartz, Charity L. | Howard, H. Frank | R2 | \$ 70,000.00 | \$ 62,600.00 | RL | 89.43% |
| 20920 | 25-53 | 8/18/2005 | Howard, H. Frank | Hamilton, Clifford A. | R2 | \$ 70,000.00 | \$ 62,600.00 | RL | 89.43% |
| 18888 | 25-63E | 9/9/2005 | Hunter, Delores T. | Jones, Derek A. | R2 | \$ 160,000.00 | \$ 86,100.00 | RL | 53.81% |
| 34614 | 25-63F | 10/4/2005 | Southern Starters LLC | Owens, Ronald W. | R2 | \$ 204,000.00 | \$ 122,800.00 | RL | 60.20% |
| 31072 | 25-66 | 3/31/2005 | Healey Jr., Harry M. | Farmer III, Benjamin | R2 | \$ 26,000.00 | \$ 13,000.00 | RL | 50.00% |
| 24081 | 25-6G | 5/4/2005 | Webb, Kevin N. | T.E. Jennette Custom Bu | R2 | \$ 62,000.00 | \$ 24,000.00 | RL | 38.71% |
| 24081 | 25-6G | 10/12/2005 | T.E. Jennette Custom Buik | Albert, Heinrich H. | R2 | \$ 84,900.00 | \$ 24,000.00 | RL | 28.27% |
| 31811 | 25-76B | 5/17/2005 | Reed, Eric L. | Rouse, James D. | R2 | \$ 340,000.00 | \$ 181,200.00 | RL | 53.29% |
| 17217 | 25-77 | 9/26/2005 | Burrell, Helen | Spencer, Larry D. | R2 | \$ 46,000.00 | \$ 45,700.00 | RL | 99.35% |
| 22465 | 25-7J | 8/15/2005 | Bray, Elizabeth M. | Sibley, Norman L. | R2 | \$ 15,000.00 | \$ 20,800.00 | RL | 138.67% |
| 34340 | 25-91 | 12/22/2005 | Jones, Emily S. | Debra M LLC | R2 | \$ 12,000.00 | \$ 15,000.00 | RL | 125.00% |
| 19472 | 25-93 | 11/29/2005 | West, Richard L. | Robinson, Dmonic | R2 | \$ 8,435.78 | \$ 25,300.00 | RL | 299.91% |
| 12528 | 25-9F | 11/1/2005 | Goodwin, Brent | Buswell, Jeffrey N. | R2 | \$ 330,000.00 | \$ 162,700.00 | RL | 49.30% |
| 15049 | 25C(1)-17 | 4/12/2005 | Sosnoski, David J | Deal Jr., Noah | R2 | \$ 66,000.00 | \$ 22,100.00 | RL | 33.48% |
| 10487 | 25C(1)-18 | 4/8/2005 | Leonard, William III | Pawson, Janet | R2 | \$ 28,000.00 | \$ 21,000.00 | RL | 75.00% |
| 26282 | 25C(1)-18 | 1/10/2005 | Baker, Gordon R. | Shinault, Barry L. | R2 | \$ 179,000.00 | \$ 154,900.00 | RL | 86.54% |
| 26282 | 25C(1)-18 | 5/23/2005 | Shinault, Barry L. | Lynch, Kellie L. | R2 | \$ 203,000.00 | \$ 154,900.00 | RL | 76.31% |
| 28288 | 25C(1)-19 | 6/16/2005 | Scepanik, Kim C. | Murphy, Carl L. | R2 | \$ 153,120.00 | \$ 133,800.00 | RL | 87.38% |
| 29666 | 25D(1)-15 | 3/18/2005 | Dare Group Properties | Latta, Travis B. | R2 | \$ 139,900.00 | \$ 84,800.00 | RL | 60.61% |
| 12142 | 25D(1)-16 | 10/25/2005 | Speas, Monte W. | Speas, Raymond J. | R2 | \$ 153,500.00 | \$ 94,900.00 | RL | 61.82% |
| 30754 | 25D(1)-21 | 6/29/2005 | Deshpande, Ashok | Stelzig, William O. | R2 | \$ 120,000.00 | \$ 88,600.00 | RL | 73.83% |
| 30754 | 25D(1)-21 | 11/30/2005 | Stelzig, William O. | Dorsey, Dean L. | R2 | \$ 189,900.00 | \$ 88,600.00 | RL | 46.66% |
| 17845 | 25E(1)-21 | 3/8/2005 | Sharp, Jamie L. | Parker, Jeffrey W. | R2 | \$ 259,000.00 | \$ 169,800.00 | RL | 65.56% |
| 19702 | 25E(1)-29A | 9/16/2005 | Glasser & Glasser PLC | Household Realty Corpor | R2 | \$ 142,140.00 | \$ 136,500.00 | RL | 96.03% |
| 26987 | 25F(1)-26 | 7/12/2005 | Allen, John W. | Lemon, Derrick A. | R2 | \$ 179,900.00 | \$ 104,000.00 | RL | 57.81% |
| 11432 | 25F(1)-32 | 5/2/2005 | Owens, Hope E. | Mains, Steven M. | R2 | \$ 169,900.00 | \$ 93,900.00 | RL | 55.27% |
| 25853 | 25F(1)-8 | 9/13/2005 | Fields, Jimmy M. | Fischer, Sarah | R2 | \$ 140,000.00 | \$ 85,800.00 | RL | 61.29% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|-------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 29633 | 25F(2)-111 | 7/12/2005 | Wikle, Jodie S. | Sindle, Sandra | R2 | \$ 212,900.00 | \$ 135,200.00 | RL | 63.50% |
| 10642 | 25F(2)-116 | 7/19/2005 | Schiff, Charles P. | German, Laura K. | R2 | \$ 220,000.00 | \$ 109,400.00 | RL | 49.73% |
| 24186 | 25F(2)-122 | 7/5/2005 | Richman, L.J | Caldwell, Steven | R2 | \$ 21,000.00 | \$ 15,900.00 | RL | 75.71% |
| 11747 | 25F(2)-131 | 3/2/2005 | Tillage, Donnell | Johansen, Robert G. | R2 | \$ 161,775.00 | \$ 89,200.00 | RL | 55.14% |
| 18720 | 25F(2)-81 | 4/28/2005 | Blanks, Michael J. | Senter, Robin K. | R2 | \$ 190,000.00 | \$ 100,500.00 | RL | 52.89% |
| 32509 | 25F(2)-94 | 3/1/2005 | Ganzhorn, John E. | Sanders, Ralph L. | R2 | \$ 192,000.00 | \$ 106,600.00 | RL | 55.52% |
| 11787 | 25F(2)-95 | 2/22/2005 | Hollenbaugh, Robert A. | Corney, Joshua D. | R2 | \$ 152,000.00 | \$ 90,500.00 | RL | 59.54% |
| 25113 | 25F(3)-8 | 5/20/2005 | Smith, Fred M. | Newsome, Christopher F | R2 | \$ 181,000.00 | \$ 108,200.00 | RL | 59.78% |
| 25283 | 25F(5)-42 | 7/29/2005 | Novelly, Frank E. | Miller, Douglas O. | R2 | \$ 265,000.00 | \$ 144,600.00 | RL | 54.57% |
| 27219 | 25F(5)-46 | 5/2/2005 | Rose, James F. | Sprouse, Dennis W. | R2 | \$ 211,000.00 | \$ 128,700.00 | RL | 61.00% |
| 14510 | 25G(1)-34 | 1/13/2005 | Craft, Ronald M. | Green, Christopher | R2 | \$ 6,000.00 | \$ 12,300.00 | RL | 205.00% |
| 12292 | 25G(1)-38 | 11/29/2005 | Wright, Verna R. | Dalager, Douglas A | R2 | \$ 79,000.00 | \$ 78,600.00 | RL | 99.49% |
| 34738 | 25G(1)-48 | 5/18/2005 | Crone, Jody L. | Dame, Rose R. | R2 | \$ 160,000.00 | \$ 78,200.00 | RL | 48.88% |
| 33096 | 25H(1)-14 | 11/3/2005 | Woods, Andrew M. | Cook, William H. Jr. | R2 | \$ 112,000.00 | \$ 92,300.00 | RL | 82.41% |
| 23991 | 25H(1)-2 | 6/17/2005 | Kunkle, Kenneth R. | Rossman, Christopher G | R2 | \$ 181,000.00 | \$ 95,500.00 | RL | 52.76% |
| 29803 | 25H(1)-7 | 4/11/2005 | Timbal, Stephen M. | Thompson, Kevin T. | R2 | \$ 105,000.00 | \$ 80,900.00 | RL | 77.05% |
| 15092 | 25H(2)-10 | 3/3/2005 | Mycyk, Andrew P. | Livear II, Joseph M | R2 | \$ 165,700.00 | \$ 85,900.00 | RL | 51.84% |
| 31259 | 25H(2)-11 | 3/3/2005 | Wilgus, Gregory | Weekly, Debra | R2 | \$ 139,900.00 | \$ 75,300.00 | RL | 53.82% |
| 21436 | 25H(2)-27 | 2/1/2005 | Duran, Rusty | Harris, Teresa | R2 | \$ 150,000.00 | \$ 96,200.00 | RL | 64.13% |
| 21405 | 25H(3)-24 | 7/29/2005 | Kukla, Christopher C. | White, Michael L. | R2 | \$ 147,000.00 | \$ 87,800.00 | RL | 59.73% |
| 33814 | 25H(3)-28 | 6/22/2005 | Carrington, Eugene C. | Oneill, Shannon J. | R2 | \$ 162,900.00 | \$ 87,300.00 | RL | 53.59% |
| 20839 | 25H(4)-21 | 11/29/2005 | Whitehead, James W. III | Niblett, Jason D. | R2 | \$ 167,277.00 | \$ 83,600.00 | RL | 49.98% |
| 23857 | 25H(4)-32 | 8/16/2005 | Montroy, Christopher K. | Howell, Joshua V. | R2 | \$ 185,000.00 | \$ 94,500.00 | RL | 51.08% |
| 24025 | 25H(5)-12 | 9/27/2005 | Burton, Richard W. | Stevens, John C. | R2 | \$ 180,500.00 | \$ 92,100.00 | RL | 51.02% |
| 11526 | 25H(5)-31 | 3/9/2005 | Norris, Lynda A. | Gaskill, Christopher A. | R2 | \$ 155,500.00 | \$ 88,300.00 | RL | 56.78% |
| 11286 | 25H(8)-17 | 8/3/2005 | Stone, Huguette R. | Casey, Kevin | R2 | \$ 235,000.00 | \$ 112,400.00 | RL | 47.83% |
| 11347 | 25H(8)-8 | 1/11/2005 | Haywood, Charlene | Stroup, Timothy L. | R2 | \$ 165,000.00 | \$ 104,900.00 | RL | 63.58% |
| 11280 | 25H(8)-9 | 9/1/2005 | Brown, Sheila M. | Storrs, William M. | R2 | \$ 225,000.00 | \$ 114,600.00 | RL | 50.93% |
| 28124 | 25H(9)-14 | 5/24/2005 | Thompson, Jami E. | Splitt, Gerald L. | R2 | \$ 220,000.00 | \$ 121,000.00 | RL | 55.00% |
| 32192 | 25K(1)-13A | 8/31/2005 | Bly, Michael F. | Clark, Richard | R2 | \$ 299,900.00 | \$ 153,600.00 | RL | 51.22% |
| 33959 | 25K(1)-24 | 1/3/2005 | Forrest, Wend F. | Waltz, Jeffrey | R2 | \$ 205,900.00 | \$ 131,300.00 | RL | 63.77% |
| 15398 | 25K(1)-30A | 8/29/2005 | Oblein Jr., Jack L | Concepcion, Martin J. | R2 | \$ 275,000.00 | \$ 172,200.00 | RL | 62.62% |
| 27362 | 25K(3)-149 | 8/1/2005 | Blow, James F. | Vineyard, Stephen T. | R2 | \$ 275,500.00 | \$ 140,700.00 | RL | 51.07% |
| 30697 | 25K(3)-183 | 3/2/2005 | Decesare, Petera | Crain, Kevin L. | R2 | \$ 275,000.00 | \$ 151,600.00 | RL | 55.13% |
| 26827 | 26-106* | 9/19/2005 | Verbyla, Paul S. | Henshaw Jr., Johnny C. | R2 | \$ 150,000.00 | \$ 65,100.00 | RL | 43.40% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|---------------------------|--------------------------|------|-----------------|----------------|------|-----------|
| 12197 | 26-11A | 4/14/2005 | Hurst, Roger D. | Lamenza Candel, Radar | R2 | \$ 135,000.00 | \$ 81,000.00 | RL | 60.00% |
| 14532 | 26-33 | 9/26/2005 | Coleman, David J. | Henderson, Peter V. | R2 | \$ 350,000.00 | \$ 86,100.00 | RL | 24.60% |
| 31988 | 26-49D | 5/31/2005 | Meredith, Linda M. | Meredith, James R. | R2 | \$ 260,000.00 | \$ 196,900.00 | RL | 75.73% |
| 22921 | 26-49L | 6/3/2005 | Rountree III, Geroge H | Mendoza, Marlo | R2 | \$ 179,900.00 | \$ 106,000.00 | RL | 58.92% |
| 40181 | 26-54 | 6/20/2005 | Rivero, Sonia I. | Crews II, Richard A. | R2 | \$ 350,000.00 | \$ 189,300.00 | WL | 54.09% |
| 40179 | 26-54A | 8/26/2005 | T.E.Jennette Custom Build | Hamlin, Barry K. | R2 | \$ 85,000.00 | \$ 43,600.00 | WL | 51.29% |
| 40180 | 26-54H | 11/18/2005 | Gentry Locke Rakes & Mo | Midcountry Bank | R2 | \$ 244,872.00 | \$ 32,200.00 | RL | 13.15% |
| 27189 | 26-56B | 10/14/2005 | Mraz, Elizabeth | Carrington, Mark D. | R2 | \$ 335,000.00 | \$ 253,000.00 | RL | 75.52% |
| 18113 | 26-56C | 3/15/2005 | Dubose, Charles T. | Dubose, Karen M. | R2 | \$ 50,000.00 | \$ 74,000.00 | WL | 148.00% |
| 18113 | 26-56C | 3/30/2005 | Dubose, Karen M. | Back Creek Builders Inc. | R2 | \$ 50,000.00 | \$ 74,000.00 | WL | 148.00% |
| 18113 | 26-56C | 3/30/2005 | Dubose, Charles T. | Back Creek Builders Inc. | R2 | \$ 80,000.00 | \$ 74,000.00 | WL | 92.50% |
| 15437 | 26-59 | 3/1/2005 | Guy, Henry R. | Seavey, Jon A. | R2 | \$ 110,000.00 | \$ 83,900.00 | RL | 76.27% |
| 11364 | 26-77 | 11/29/2005 | Seavey, Jon A. | Beede, Tyce W. | R2 | \$ 82,000.00 | \$ 28,200.00 | RL | 34.39% |
| 26724 | 26-83E | 7/13/2005 | Avery, Steven | Moore, James C. | R2 | \$ 325,000.00 | \$ 132,700.00 | RL | 40.83% |
| 33598 | 26-87I | 3/1/2005 | Sindle, Richard L. | Chirch, John R. | R2 | \$ 325,000.00 | \$ 153,700.00 | WL | 47.29% |
| 11946 | 26B(1)-12 | 10/11/2005 | Wilcox, Martin H | Riley Jr., James L. | R2 | \$ 75,000.00 | \$ 32,000.00 | RL | 42.67% |
| 40194 | 26C(1)-187 | 5/18/2005 | Durbin Jr., Roger D. | Crone, Jody L. | R2 | \$ 240,000.00 | \$ 142,700.00 | RL | 59.46% |
| 40195 | 26C(1)-188 | 2/2/2005 | Jackowski, Gary | Lee, David | R2 | \$ 210,000.00 | \$ 142,400.00 | RL | 67.81% |
| 40212 | 26C(1)-205 | 6/17/2005 | Delong, Richarf A. | Jones, Rocky | R2 | \$ 285,000.00 | \$ 163,700.00 | RL | 57.44% |
| 40220 | 26C(1)-213 | 3/21/2005 | Majors, Pamela | Whaley, Michael D. | R2 | \$ 243,000.00 | \$ 136,600.00 | RL | 56.21% |
| 40428 | 26C(2)-215 | 12/2/2005 | Stout, William M. | Hollenback, David L Jr. | R2 | \$ 289,000.00 | \$ 168,900.00 | RL | 58.44% |
| 40436 | 26C(2)-223 | 7/1/2005 | Jones, Paul L. | Vermeire, Noel C. | R2 | \$ 265,000.00 | \$ 175,600.00 | RL | 66.26% |
| 40451 | 26C(2)-238 | 4/27/2005 | Williams, Norman J. | Byrd, Timothy R. | R2 | \$ 65,000.00 | \$ 40,000.00 | WL | 61.54% |
| 40464 | 26C(2)-251 | 9/26/2005 | Golden, Sharon L. | Dial, Mark. | R2 | \$ 290,000.00 | \$ 167,800.00 | RL | 57.86% |
| 18323 | 27-7C | 6/1/2005 | Herman, Bo A. | Haynes, Judith W. | R2 | \$ 359,500.00 | \$ 217,900.00 | RL | 60.61% |
| 19020 | 27A(1)-1 | 3/15/2005 | Hockaday, Jeanne P. | Shaw Jr., Carl J. | R2 | \$ 170,000.00 | \$ 27,500.00 | RL | 16.18% |
| 16348 | 29(2)-7H | 5/11/2005 | Steve's Construction Inc. | Nicum, Nathan L. | R2 | \$ 216,600.00 | \$ 16,000.00 | RL | 7.39% |
| 25791 | 29-101 | 9/21/2005 | Grant, Alvin D. | Dickerson, Patrick S. | R2 | \$ 1,569,900.00 | \$ 60,200.00 | RL | 3.83% |
| 27821 | 29-125 | 7/18/2005 | Southern Starters LLC | Kubeczka, Paul L. | R2 | \$ 145,900.00 | \$ 16,600.00 | RL | 11.38% |
| 12187 | 29-129 | 10/3/2005 | Simpson, Sydney S. | Qurels, Linda | R2 | \$ 87,900.00 | \$ 56,400.00 | RL | 64.16% |
| 19969 | 29-144A | 9/1/2005 | Jordan, Michael B. | Layton, Gregory W. | R2 | \$ 163,001.00 | \$ 95,700.00 | RL | 58.71% |
| 25731 | 29-145 | 8/16/2005 | Weiss, Scott W | Weber, John A | R2 | \$ 54,500.00 | \$ 94,600.00 | RL | 173.58% |
| 17979 | 29-145F | 6/30/2005 | Bakker, Rebecca J. | Edwards, Dennis A. | R2 | \$ 69,900.00 | \$ 39,500.00 | RL | 56.51% |
| 41577 | 29-147 | 4/18/2005 | Soles, George B. | Benson, William M. | R2 | \$ 140,000.00 | \$ 90,200.00 | RL | 64.43% |
| 23835 | 29-22 | 7/25/2005 | West, Richard L. | Blake, James | R2 | \$ 10,000.00 | \$ 243,200.00 | WL | 2432.00% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|-----------------------------|-----------------------|-----|---------------|----------------|------|-----------|
| 28010 | 29-35I | 1/25/2005 | Shackelford, Matthew | Walke, Christopher M. | R2 | \$ 215,000.00 | \$ 148,700.00 | RL | 69.16% |
| 30168 | 29-39 | 7/13/2005 | Williams, Nancy A. | Clements, John W. | R2 | \$ 34,900.00 | \$ 34,900.00 | RL | 100.00% |
| 16615 | 29-84 | 11/23/2005 | Spencer, Ruben L | Harris, Mark A. | R2 | \$ 225,000.00 | \$ 101,500.00 | RL | 45.11% |
| 26887 | 29-98b | 11/8/2005 | Price, Hollis F. Jr. | CMH Homes Inc | R2 | \$ 48,500.00 | \$ 18,200.00 | RL | 37.53% |
| 34448 | 29B(1)-16 | 9/28/2005 | Taylor, Toya J. | Palmetto Group LLC | R2 | \$ 169,000.00 | \$ 98,300.00 | RL | 58.17% |
| 13555 | 29E(1)-I | 8/2/2005 | Simmonds, William B. | Grove, Kirk | R2 | \$ 271,000.00 | \$ 139,700.00 | WL | 51.55% |
| 18638 | 29F(1)-2 | 5/6/2005 | Yohe, Brian P. | Stelling, Robert H. | R2 | \$ 285,000.00 | \$ 104,700.00 | WL | 36.74% |
| 27041 | 29I(1)-4 | 7/26/2005 | Woody, Lorice | Spear, Nathan R. | R2 | \$ 50,000.00 | \$ 18,000.00 | RL | 36.00% |
| 22794 | 29J(1)-4 | 1/3/2005 | Savoy, Glenn L. | Young, Darryl E. | R2 | \$ 115,000.00 | \$ 67,400.00 | RL | 58.61% |
| 26257 | 29K(1)-12 | 4/5/2005 | Tenan, Barbara A. | Duvall, Laura E. | R2 | \$ 119,900.00 | \$ 80,900.00 | RL | 67.47% |
| 14736 | 29K(1)-17 | 3/31/2005 | Blagg, Suzanne M. | Flesher, Patrick E. | R2 | \$ 143,500.00 | \$ 83,700.00 | RL | 58.33% |
| 14804 | 29K(1)-21 | 1/28/2005 | Farmer III, Benjamin | Loveland, Gary E. | R2 | \$ 125,000.00 | \$ 85,200.00 | RL | 68.16% |
| 20815 | 29K(1)-22 | 11/30/2005 | Sigley, Christopher | Dorego, Sidney | R2 | \$ 215,900.00 | \$ 99,900.00 | RL | 46.27% |
| 13200 | 29K(1)-37 | 4/15/2005 | Wright, James H. | Thompson, Ronald L. | R2 | \$ 69,000.00 | \$ 76,900.00 | RL | 111.45% |
| 15538 | 29L(1)-11 | 9/19/2005 | Keller, Mary H. | Finney, Stewart H. | R2 | \$ 550,000.00 | \$ 16,600.00 | RL | 3.02% |
| 13357 | 30(4)-20 | 2/23/2005 | Wright, Michael T. | Fitzer, Michael G. | R2 | \$ 126,900.00 | \$ 75,400.00 | RL | 59.42% |
| 24964 | 30-111 | 7/20/2005 | Yates, Ernest W. | Deluca, Michael A. | R2 | \$ 87,500.00 | \$ 36,200.00 | RL | 41.37% |
| 30077 | 30-112 | 6/20/2005 | McKenna, Esther S. | Generous, Jamie A. | R2 | \$ 210,000.00 | \$ 118,900.00 | RL | 56.62% |
| 11042 | 30-113C | 2/7/2005 | Classic Virginia Properties | L.A.D. Builders LLC | R2 | \$ 52,000.00 | \$ 17,900.00 | RL | 34.42% |
| 11042 | 30-113C | 11/29/2005 | LAD Builders Inc. | Fisher, William | R2 | \$ 354,900.00 | \$ 17,900.00 | RL | 5.04% |
| 40987 | 30-119A | 12/12/2005 | Ingram, Robert C. | Knott, Daniel L. | R2 | \$ 50,000.00 | \$ 52,000.00 | WL | 104.00% |
| 31386 | 30-130B | 10/11/2005 | Robinson Jr., Charles H | CCBW Partnership | R2 | \$ 30,000.00 | \$ 12,200.00 | RL | 40.67% |
| 10194 | 30-135 | 11/2/2005 | Hudgins, Martha T. | NKC Properties LLC | R2 | \$ 35,650.00 | \$ 43,300.00 | RL | 121.46% |
| 30363 | 30-139A | 12/20/2005 | Clarke, Martha E. | Sturdevant, Jack B. | R2 | \$ 215,000.00 | \$ 15,000.00 | RL | 6.98% |
| 32996 | 30-149 | 12/22/2005 | Bond, Christopher R. | Ferrell, Rebecca L. | R2 | \$ 149,900.00 | \$ 111,500.00 | RL | 74.38% |
| 41277 | 30-151 | 4/14/2005 | Owens, Lousie | Carlton, William D. | R2 | \$ 165,000.00 | \$ 70,000.00 | RL | 42.42% |
| 41278 | 30-153 | 3/8/2005 | Walker, Melvin S. | Klein, Joy L. | R1 | \$ 34,000.00 | \$ 10,000.00 | Woo | 29.41% |
| 23230 | 30-156D | 3/28/2005 | Bryan, Brian R. | Wilson, Susan M. | R2 | \$ 189,900.00 | \$ 104,300.00 | RL | 54.92% |
| 33110 | 30-164 | 3/9/2005 | Gits, Jacqueline J. | Rohr, Susan | R2 | \$ 59,000.00 | \$ 37,200.00 | RL | 63.05% |
| 10300 | 30-165W | 3/2/2005 | Altizer, Charles E. | Poerro, Michael | R2 | \$ 235,000.00 | \$ 159,300.00 | RL | 67.79% |
| 26217 | 30-177A | 12/21/2005 | Viar, Helen E. | Redmond, Carla J. | R2 | \$ 28,000.00 | \$ 33,400.00 | RL | 119.29% |
| 10710 | 30-18D | 6/30/2005 | Sikora, Wayne L. | Levertt, Lester P. | R2 | \$ 65,650.00 | \$ 90,500.00 | RL | 137.85% |
| 10156 | 30-18E | 5/27/2005 | Lewis, Barbara F. | Levertt, Lester P. | R2 | \$ 25,000.00 | \$ 138,100.00 | RL | 552.40% |
| 10156 | 30-18E | 6/30/2005 | Levertt, Lester P. | Chambers, Leigh A. | R2 | \$ 55,000.00 | \$ 138,100.00 | RL | 251.09% |
| 16349 | 30-191 | 12/22/2005 | Fletcher, Emily D. | Fletcher, Emily D. | R2 | \$ 250,000.00 | \$ 275,900.00 | RL | 110.36% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|----------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 18654 | 30-21 | 4/21/2005 | Oakley, Henry S. | Old Dominion Timber LLC | R2 | \$ 25,000.00 | \$ 23,000.00 | RL | 92.00% |
| 26737 | 30-22 | 8/9/2005 | Ingles, Breckenridge | Thombar land Company | R2 | \$ 84,000.00 | \$ 82,100.00 | RL | 97.74% |
| 25521 | 30-27 | 3/3/2005 | Elliott, James W. | Brown, R. Wayne | R2 | \$ 12,600.00 | \$ 8,400.00 | RL | 66.67% |
| 33383 | 30-307E | 11/28/2005 | Daug, Mary | Compagone, Theodore | R2 | \$ 134,900.00 | \$ 75,400.00 | RL | 55.89% |
| 17062 | 30-44 | 6/15/2005 | Smith, Brenda A. | Christo, Steven B. | R2 | \$ 296,000.00 | \$ 122,200.00 | RL | 41.28% |
| 15853 | 30-63 | 9/23/2005 | Holloman, Carrie L. | Snow, Bettie J. | R2 | \$ 89,000.00 | \$ 32,200.00 | RL | 36.18% |
| 26597 | 30-64B | 5/18/2005 | Matney, JD | Matney, Charles R. | R2 | \$ 48,000.00 | \$ 23,600.00 | RL | 49.17% |
| 26597 | 30-64B | 10/7/2005 | Matney Jr., Charles R. | Perkins, James C. | R2 | \$ 79,000.00 | \$ 23,600.00 | RL | 29.87% |
| 24439 | 30-81 | 11/30/2005 | Berry, William T. Jr. | Harris, Mark A. | R2 | \$ 25,000.00 | \$ 18,000.00 | RL | 72.00% |
| 30929 | 30A(2)-7 | 9/14/2005 | Walker, Ruby L. | McKinney, Joe M. | R2 | \$ 30,000.00 | \$ 84,900.00 | RL | 283.00% |
| 20501 | 30B(3)-6 | 2/15/2005 | Kolcum, Thomas M. | Guire, Susan J. | R2 | \$ 157,500.00 | \$ 81,700.00 | RL | 51.87% |
| 30619 | 30B(4)-30 | 7/29/2005 | Roy, William R. | West, Brian C. | R2 | \$ 189,900.00 | \$ 116,200.00 | RL | 61.19% |
| 27789 | 30B(4)-31 | 12/16/2005 | Blum, Sandra | Corson, Samuel E. | R2 | \$ 190,000.00 | \$ 102,500.00 | RL | 53.95% |
| 24732 | 30B(5)-15 | 6/6/2005 | Fulton, Jessie W. | Carrano, Shane | R2 | \$ 139,900.00 | \$ 85,800.00 | RL | 61.33% |
| 28701 | 30B(5)-20 | 2/9/2005 | Sisk, Daniel J. | Moore, melinda | R2 | \$ 135,900.00 | \$ 83,700.00 | RL | 61.59% |
| 19388 | 30B(5)-28 | 6/23/2005 | Sweet, Clyde N. | Hnath, Stephen R. | R2 | \$ 125,900.00 | \$ 72,300.00 | RL | 57.43% |
| 23995 | 30B(5)-5 | 6/8/2005 | Salter, Edward J. | Johnson, Norman G. | R2 | \$ 154,000.00 | \$ 73,500.00 | RL | 47.73% |
| 33644 | 30B(6)-18 | 10/5/2005 | Wood, Noreen M. | Gray III, George B | R2 | \$ 155,500.00 | \$ 95,000.00 | RL | 61.09% |
| 10960 | 30C(1)-10 | 2/23/2005 | Hicks, Earl F. | Little, Robert G. | R2 | \$ 185,000.00 | \$ 102,400.00 | RL | 55.35% |
| 33134 | 30C(3)-42 | 5/20/2005 | Owens, Ernest E. | Stackler III, Harry C | R2 | \$ 290,000.00 | \$ 165,900.00 | RL | 57.21% |
| 34139 | 30D(2)-5 | 12/19/2005 | Professional Foreclosure C | Carls Residential Service | R2 | \$ 112,630.00 | \$ 77,800.00 | RL | 69.08% |
| 34139 | 30D(2)-5 | 3/24/2005 | Lenderman, Joseph W. | Justis, Thomas G. | R2 | \$ 124,900.00 | \$ 77,800.00 | RL | 62.29% |
| 15290 | 30D(4)-19 | 1/25/2005 | Walke, Christopher M. | Taylor, Caroline | R2 | \$ 83,000.00 | \$ 134,900.00 | RL | 162.53% |
| 23629 | 30D(4)-35 | 4/21/2005 | Carteret, Kristen M. | Barrack Jr., Raymon F. | R2 | \$ 116,000.00 | \$ 80,000.00 | RL | 68.97% |
| 22107 | 30D(4)-38 | 8/16/2005 | Pettit, Linda N | Goldstein, Leota | R2 | \$ 153,000.00 | \$ 82,300.00 | RL | 53.79% |
| 26495 | 30D(5)-23 | 11/14/2005 | Walters, Elizabeth M. | Disciullo, Tara | R2 | \$ 163,000.00 | \$ 74,600.00 | RL | 45.77% |
| 22505 | 30D(6)-47 | 7/5/2005 | Phillips, James F. | Tuttle, Beverly R. | R2 | \$ 132,000.00 | \$ 81,400.00 | RL | 61.67% |
| 24676 | 30D(6)-56 | 11/18/2005 | Whitehead, Dane A. | Widgeon, Charlie r. Jr. | R2 | \$ 205,000.00 | \$ 111,400.00 | RL | 54.34% |
| 26313 | 30E(3)-1 | 6/28/2005 | Clements, Roger W. | Moscowitz, Allen | R2 | \$ 164,900.00 | \$ 96,200.00 | RL | 58.34% |
| 26313 | 30E(3)-1 | 7/21/2005 | Oneill, Sean M. | Moulton, Craig S. | R2 | \$ 199,000.00 | \$ 96,200.00 | RL | 48.34% |
| 33796 | 30F(1)-14B | 5/4/2005 | Gall III, Raymond G. | Marquis, Andrea J. | R2 | \$ 157,000.00 | \$ 95,500.00 | RL | 60.83% |
| 26182 | 30F(1)-7 | 6/1/2005 | Shinault II, James M. | Diaz, Daniel D. | R2 | \$ 169,900.00 | \$ 96,500.00 | RL | 56.80% |
| 25369 | 30F(1)-8 | 7/26/2005 | Mcalister, Scott | Ratliffe, Tamra M. | R2 | \$ 140,000.00 | \$ 80,900.00 | RL | 57.79% |
| 10517 | 30I(1)-1 | 3/14/2005 | Jackson, Margaret G. | Ross, Dale A. | R2 | \$ 169,000.00 | \$ 104,500.00 | RL | 61.83% |
| 33314 | 30J(1)-14 | 11/1/2005 | Sweat, Walter B. | Hodges, James P. | R2 | \$ 159,900.00 | \$ 81,700.00 | RL | 51.09% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|----------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 33323 | 30J(1)-16 | 7/28/2005 | Segraves, Stanley R. | Amos, Mary E. | R2 | \$ 152,000.00 | \$ 82,800.00 | RL | 54.47% |
| 33367 | 30J(1)-19 | 10/31/2005 | Thornhill, Walker | Olivis Jr., Hayes R. | R2 | \$ 171,000.00 | \$ 107,200.00 | RL | 62.69% |
| 29446 | 30K(1)-9 | 5/31/2005 | Stall, David W. | Feeser, Paul H. | R2 | \$ 377,500.00 | \$ 285,700.00 | RL | 75.68% |
| 30349 | 31-108C | 11/15/2005 | Butler, Darrell | Reller, Loren J. | R2 | \$ 110,000.00 | \$ 79,300.00 | RL | 72.09% |
| 33652 | 31-108D | 10/14/2005 | Webb, Diane E | Carlton, Buddy J. | R2 | \$ 270,000.00 | \$ 138,300.00 | RL | 51.22% |
| 14988 | 31-112 | 8/15/2005 | Matson, Bruce H. | Villages of Gloucester LT | R2 | \$ 275,000.00 | \$ 62,300.00 | RL | 22.65% |
| 17361 | 31-13E | 5/6/2005 | Ellison, Ivan L. | C & G Inc. | R2 | \$ 37,900.00 | \$ 18,000.00 | RL | 47.49% |
| 23566 | 31-13F | 12/19/2005 | Korkian, Adela B. | Evans, James R. | R2 | \$ 235,000.00 | \$ 18,000.00 | RL | 7.66% |
| 20433 | 31-14 | 11/14/2005 | Royals, Herma A. | Foster & Wilson Building | R2 | \$ 135,000.00 | \$ 41,600.00 | RL | 30.81% |
| 25706 | 31-158 | 11/15/2005 | Kerns, Samuel K. | Mid Atlantic Communities | R2 | \$ 324,320.00 | \$ 28,300.00 | RL | 8.73% |
| 41499 | 31-2 | 8/31/2005 | Family land trust | Duncan, Sylvia D. | R2 | \$ 99,000.00 | \$ 86,500.00 | RL | 87.37% |
| 17553 | 31-36 | 10/25/2005 | Crawford, Audrey W | NKC Properties LLC | R2 | \$ 42,417.13 | \$ 34,900.00 | RL | 82.28% |
| 34089 | 31-45C | 1/24/2005 | Griffin, Robert T. | Seaton, Todd E. | R2 | \$ 149,000.00 | \$ 99,100.00 | RL | 66.51% |
| 23812 | 31-49 | 2/24/2005 | Kirkland, William I III | Sawyer, Lonnie C. | R2 | \$ 147,500.00 | \$ 81,000.00 | RL | 54.92% |
| 28573 | 31-49A | 5/9/2005 | Maguire, Michael M. | Roscoe, Andrew J. | R2 | \$ 120,000.00 | \$ 3,200.00 | RL | 2.67% |
| 33560 | 31-4A | 3/16/2005 | Clements, David A. | Penn Construction Corp. | R2 | \$ 47,250.00 | \$ 30,800.00 | RL | 65.19% |
| 33560 | 31-4A | 8/24/2005 | Penn Construction Corp | Liechty, Derek S. | R2 | \$ 74,900.00 | \$ 30,800.00 | RL | 41.12% |
| 21190 | 31-54A | 10/4/2005 | West, William A. | Correll, Kevin P. | R2 | \$ 225,000.00 | \$ 117,100.00 | RL | 52.04% |
| 28702 | 31-58 | 11/8/2005 | Madera, Darlene | Nguyen, Khoi T. | R2 | \$ 76,000.00 | \$ 76,500.00 | RL | 100.66% |
| 31112 | 31C(1)-22 | 7/1/2005 | White, Jay R. | George, Gerald A. | R2 | \$ 183,500.00 | \$ 99,700.00 | RL | 54.33% |
| 30237 | 31C(2)-36 | 5/3/2005 | Cahoon, Dallas E. | Schnautz, John E. | R2 | \$ 185,000.00 | \$ 102,100.00 | RL | 55.19% |
| 18795 | 31C(2)-67* | 3/29/2005 | Soverign Properties II LLC | Virginia Enterprises Inc. | R2 | \$ 450,000.00 | \$ 20,300.00 | RL | 4.51% |
| 18821 | 31D(2)-21 | 5/27/2005 | Raynor, Elizabeth T. | Leblanc, David R. | R2 | \$ 135,000.00 | \$ 84,300.00 | RL | 62.44% |
| 28129 | 31D(2)-25 | 9/1/2005 | Rund, Shane A. | Doubek, Jeffrey M. | R2 | \$ 182,000.00 | \$ 90,800.00 | RL | 49.89% |
| 19457 | 31D(2)-26 | 10/5/2005 | Currence, Jeffrey W | Frost, Jack R. | R2 | \$ 152,100.00 | \$ 78,800.00 | RL | 51.81% |
| 17734 | 31D(2)-6 | 8/3/2005 | White Trust, Samuel I | Gillespie Jr., Frank J. | R2 | \$ 123,000.00 | \$ 75,900.00 | RL | 61.71% |
| 18523 | 31F(1)-2 | 12/5/2005 | Thompson, Michael D. | New Beginning Propertie | R2 | \$ 67,800.00 | \$ 80,800.00 | RL | 119.17% |
| 27420 | 31F(2)-2 | 2/2/2005 | Jolly, Rodger D. | Stinnette, Brian | R2 | \$ 154,900.00 | \$ 91,000.00 | RL | 58.75% |
| 15807 | 31F(2)-3 | 2/25/2005 | Sabo, Leslie K. | Farren, Ronald P. | R2 | \$ 148,000.00 | \$ 87,000.00 | RL | 58.78% |
| 14123 | 31F(2)-8 | 6/1/2005 | Turner, John H. | Moore II, Marc E. | R2 | \$ 153,000.00 | \$ 70,300.00 | RL | 45.95% |
| 20286 | 31G(2)-10 | 3/10/2005 | Pierro, Christina L. | Williamson, Maxwell H. | R2 | \$ 165,000.00 | \$ 98,300.00 | RL | 59.58% |
| 18525 | 31G(2)-15 | 1/24/2005 | Daniel, David S. | Polley Jr., Robert A. | R2 | \$ 63,600.00 | \$ 171,400.00 | RL | 269.50% |
| 12859 | 31G(2)-24 | 2/8/2005 | Syndor, Robert F. | Carrithers, Emmett O. | R2 | \$ 139,500.00 | \$ 103,800.00 | RL | 74.41% |
| 12859 | 31G(2)-24 | 5/2/2005 | Carrithers, Emmett O. | Baxter, Jeremy M. | R2 | \$ 169,900.00 | \$ 103,800.00 | RL | 61.09% |
| 32206 | 31G(2)-29 | 4/7/2005 | Shepherd, Phyllis R. | Gauthier, David T. | R2 | \$ 160,000.00 | \$ 99,000.00 | RL | 61.88% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|--------|-----------------|------------|----------------------------|--------------------------|-----|-----------------|-----------------|------|-----------|
| 19547 | 31I(1)-12 | 10/6/2005 | Stone, Ronnie C. | Thombar land Company | R2 | \$ 135,000.00 | \$ 78,900.00 | RL | 58.44% |
| 19547 | 31I(1)-12 | 11/9/2005 | Thombar Land Company | Thompson Cobb, Angela | R2 | \$ 135,000.00 | \$ 78,900.00 | RL | 58.44% |
| 17378 | 31I(1)-6 | 2/10/2005 | Kessler, Irene N. | Kleczewski, Nicholas J. | R2 | \$ 115,000.00 | \$ 80,300.00 | RL | 69.83% |
| 25888 | 31I(1)-8 | 8/8/2005 | Rose, Jessie R. | Cortes, Philip | R2 | \$ 178,500.00 | \$ 108,800.00 | RL | 60.95% |
| 28227 | 32-103 | 5/16/2005 | Carter Jr., Robert D. | Debra M LLC | R2 | \$ 50,000.00 | \$ 40,800.00 | RL | 81.60% |
| 19004 | 32-106B | 7/18/2005 | Holmes, Bradley A. | Benmono1 LLC | R2 | \$ 57,000.00 | \$ 10,400.00 | RL | 18.25% |
| 20014 | 32-107 | 5/27/2005 | Edwards, Norma J. | Benmomon1 LLC | R2 | \$ 57,000.00 | \$ 10,200.00 | RL | 17.89% |
| 33410 | 32-126 | 12/30/2005 | Zafkoe LLC | Bennet, William R. | R2 | \$ 49,900.00 | \$ 17,100.00 | RL | 34.27% |
| 10564 | 32-128A | 12/1/2005 | Millen Steve D. | Jutras, John Jr. | R2 | \$ 327,968.82 | \$ 24,800.00 | RL | 7.56% |
| 35067 | 32-151 | 1/10/2005 | Forrest, John | Wiener, Robert T. | R2 | \$ 167,000.00 | \$ 116,300.00 | RL | 69.64% |
| 17678 | 32-165 | 8/1/2005 | Jenkins Excavating Const. | Jett Jr., Charles K | R4 | \$ 115,000.00 | \$ 156,900.00 | CL | 136.43% |
| 34877 | 32-168 | 10/26/2005 | Short Lane Properties | Disabled American Veter | R2 | \$ 140,000.00 | \$ 115,500.00 | RL | 82.50% |
| 13332 | 32-17B | 9/22/2005 | Robins Sr., Earl F. | Marshall, Jerry W. | R2 | \$ 30,000.00 | \$ 35,900.00 | RL | 119.67% |
| 25623 | 32-17B | 6/1/2005 | Dragon Hills LC | MCJERS LLC | R4 | \$ 1,550,000.00 | \$ 999,200.00 | CL | 64.46% |
| 29321 | 32-17D | 5/31/2005 | Creative Commons LLC | SS 10 LLC | R4 | \$ 607,000.00 | \$ 60,700.00 | CL | 10.00% |
| 41251 | 32-181 | 3/18/2005 | Wal Mart Realty Company | FAE Holdings LLC | R4 | \$ 1,500,000.00 | \$ 3,622,300.00 | CL | 241.49% |
| 32248 | 32-185C | 10/11/2005 | Butler Investement III LLC | NNREST LLC | R4 | \$ 800,000.00 | \$ 436,800.00 | CL | 54.60% |
| 23688 | 32-193 | 4/20/2005 | Evergreen Development C | County of Gloucester | R2 | \$ 2,300.00 | \$ 74,800.00 | RL | 3252.17% |
| 23671 | 32-204 | 3/9/2005 | Moore, William E. | Tri River Properties LLC | R2 | \$ 24,000.00 | \$ 27,500.00 | RL | 114.58% |
| 41478 | 32-211 | 6/9/2005 | Arey, Robert F. | Szczepanski, Macie J. | R2 | \$ 54,000.00 | \$ 27,400.00 | RL | 50.74% |
| 41479 | 32-211E | 5/5/2005 | Arey, Robert F. | Hyco Development Corp. | R2 | \$ 60,000.00 | \$ 26,000.00 | RL | 43.33% |
| 10027 | 32-213B | 4/19/2005 | Carey, Debra | Bayly, Duane | R2 | \$ 16,000.00 | \$ 8,400.00 | RL | 52.50% |
| 11568 | 32-245 | 6/2/2005 | Wroe, Oliver L. | Allcorn, Joey C. | R2 | \$ 144,250.00 | \$ 90,500.00 | RL | 62.74% |
| 40504 | 32-250 | 11/2/2005 | Muffleman, David W. | Hunter, Thomas L | R4 | \$ 325,000.00 | \$ 14,200.00 | CL | 4.37% |
| 28178 | 32-267A | 1/21/2005 | Birkhoffer, Karl G. | Leland III, Alexander | R2 | \$ 13,500.00 | \$ 15,900.00 | RL | 117.78% |
| 29281 | 32-52J | 11/2/2005 | Rilee, Cyrus | Adams, Katy | R2 | \$ 39,000.00 | \$ 22,600.00 | RL | 57.95% |
| 25088 | 32-58 | 9/16/2005 | Bill J. Kaoudis Inc. | Dunwood Holdings LLC | R2 | \$ 795,000.00 | \$ 293,600.00 | RL | 36.93% |
| 29916 | 32-6* | 11/15/2005 | Macmillan, Mary Kerns | Mid Atlantic Communities | R4 | \$ 1,521,310.00 | \$ 396,200.00 | CL | 26.04% |
| 12090 | 32-65 | 4/25/2005 | Penstar Realty Corporatior | Hunt, Deborah M. | R2 | \$ 169,900.00 | \$ 94,100.00 | RL | 55.39% |
| 20594 | 32-83B | 6/8/2005 | Johnson, Richard W. | Mccreary, David L. | R2 | \$ 399,900.00 | \$ 186,400.00 | RL | 46.61% |
| 350707 | 32A1(1)-10 | 9/16/2005 | Elmore, Richard M. | Mcnich, Jesse E. | R2 | \$ 225,000.00 | \$ 125,300.00 | RL | 55.69% |
| 22035 | 32A1(1)-11 | 5/26/2005 | Arthur, Jane K. | Peebles, Jonathan | R2 | \$ 120,000.00 | \$ 99,800.00 | RL | 83.17% |
| 41490 | 32A1(1)Bk N-19A | 9/30/2005 | R David Young Holdings L | Martin Street LLC | R4 | \$ 130,000.00 | \$ 102,000.00 | CL | 78.46% |
| 41490 | 32A1(1)Bk N-19A | 9/27/2005 | R. David Young Holdings L | Vu, Nam Duc | R4 | \$ 150,000.00 | \$ 102,000.00 | CL | 68.00% |
| 19223 | 32A1(1)BK N-19C | 8/22/2005 | R David Young Holdings L | Fang and Claw LLC | R4 | \$ 150,000.00 | \$ 324,500.00 | CL | 216.33% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------------|------------|-----------------------------|---------------------------|-----|-----------------|----------------|------|-----------|
| 10961 | 32A1(13)-7A | 4/28/2005 | Seitz, Louis A. | Heins, Rosemarie M. | R2 | \$ 199,000.00 | \$ 117,000.00 | RL | 58.79% |
| 26242 | 32A1(14)-45 | 6/1/2005 | Ramsey, Kenneth L. | Johnson, Andrea M. | R2 | \$ 218,000.00 | \$ 136,200.00 | RL | 62.48% |
| 26966 | 32A1(15)-17 | 6/6/2005 | Herd, G Ronald | Meredith, James R. | R2 | \$ 276,000.00 | \$ 165,300.00 | RL | 59.89% |
| 21689 | 32A1(15)-19 | 12/1/2005 | Kramer, Richard J. | Wagner, Kristie L | R2 | \$ 285,000.00 | \$ 158,600.00 | RL | 55.65% |
| 18718 | 32A1(15)-35 | 1/3/2005 | Sawyer, Harry E. | James, Barbara V. | R2 | \$ 179,900.00 | \$ 112,300.00 | RL | 62.42% |
| 27114 | 32A1(17)-1 | 12/22/2005 | Chorba, Alexander T. | Green, Therman E. Jr. | R2 | \$ 198,205.00 | \$ 107,700.00 | RL | 54.34% |
| 11843 | 32A1(17)-11 | 6/16/2005 | Metzgere, Joseph G. | Morgan, Christopher T. | R2 | \$ 220,000.00 | \$ 124,300.00 | RL | 56.50% |
| 18046 | 32A1(17)-12 | 4/1/2005 | Hicks, Renee | Aquino, Jeffer P. | R2 | \$ 185,000.00 | \$ 111,500.00 | RL | 60.27% |
| 20367 | 32A1(18)-9 | 12/9/2005 | Martin, Michael O. | Corr, Christopher W. | R2 | \$ 255,000.00 | \$ 127,800.00 | RL | 50.12% |
| 23123 | 32A1(3)BK B-5 | 9/9/2005 | Moorman Jr., William Elliot | Dilorenzo, Francis X. | R2 | \$ 225,000.00 | \$ 1,000.00 | RL | 0.44% |
| 29366 | 32A1(8)-5 | 10/27/2005 | Hickman, John P. | Waltrip, Leland M. | R2 | \$ 143,000.00 | \$ 72,100.00 | RL | 50.42% |
| 30456 | 32A1(9)-1 | 1/6/2005 | Basta Jr., Stanley C. | Legg, Lois A. | R2 | \$ 100,000.00 | \$ 67,700.00 | RL | 67.70% |
| 31026 | 32A1(9)-3 | 10/20/2005 | Bunting, Dorothy P. | Nolan, Terrence J. | R2 | \$ 189,900.00 | \$ 101,700.00 | RL | 53.55% |
| 30421 | 32A2(1)BK N-20 | 5/19/2005 | R David Young Holdings L | Dame, Betty B. | R4 | \$ 400,000.00 | \$ 216,300.00 | CL | 54.08% |
| 20779 | 32A2(1)BK A-5 | 5/26/2005 | ETS I LLC | Jones, Clarence C. | R2 | \$ 390,000.00 | \$ 121,300.00 | CL | 31.10% |
| 10440 | 32A2(1)BK M-18 | 6/21/2005 | Felthousen, Kathryn J. | Bromma, Walter C. | R2 | \$ 215,000.00 | \$ 103,000.00 | RL | 47.91% |
| 41226 | 32A2(1)BK M-2C | 7/7/2005 | Whitten, Joan L. | Burke Jr., Fred E. | R4 | \$ 165,000.00 | \$ 69,000.00 | CL | 41.82% |
| 41490 | 32A2(1)BK N-19A | 10/13/2005 | BDG Properties LLC | Bunting, Samuel C. | R2 | \$ 180,000.00 | \$ 102,000.00 | RL | 56.67% |
| 14903 | 32A2(1)BK N-1B | 6/29/2005 | Krier, Timothy J. | Lee Jr., Edwin E. | R2 | \$ 254,000.00 | \$ 136,400.00 | RL | 53.70% |
| 32117 | 32A2(1)BK N-1E | 7/8/2005 | Dr Home Building Inc | Daniel, David S. | R2 | \$ 45,000.00 | \$ 20,000.00 | RL | 44.44% |
| 13227 | 32A2(1)BK P-15 | 7/1/2005 | Moore, D. Wayne | D & R Invesment Holding | R4 | \$ 212,000.00 | \$ 216,400.00 | CL | 102.08% |
| 22307 | 32A2(1)BK P-19 | 11/15/2005 | Marble, Jacquelyn | Vu, Nam Duc | R4 | \$ 160,000.00 | \$ 149,200.00 | CL | 93.25% |
| 32700 | 32A2(1)BK P-25 | 9/19/2005 | Vu, Nam Duc | Sulik Jr., Leo H | R4 | \$ 1,200,000.00 | \$ 339,300.00 | CL | 28.28% |
| 15644 | 32A2(1)-BK T-13E | 5/5/2005 | Meador, E. Howard | Scott, Richard H. | R2 | \$ 199,900.00 | \$ 124,000.00 | RL | 62.03% |
| 32937 | 32A2(1)BK T-2C | 8/5/2005 | Scheer, Charles L. | Lewis Avenue LLC | R2 | \$ 175,500.00 | \$ 84,600.00 | RL | 48.21% |
| 11663 | 32A2(1)BK T-2F | 11/28/2005 | Dorego, Sidney M. | Quezada, Ramn O. | R2 | \$ 185,000.00 | \$ 77,800.00 | RL | 42.05% |
| 30909 | 32A2(11)-B & C | 1/7/2005 | Clements, Helen E. | Lutinski, Elizabeth C. | R2 | \$ 75,000.00 | \$ 108,000.00 | RL | 144.00% |
| 22243 | 32A2(13)-10 | 8/30/2005 | Bard, Daniel R. | Demet, Kathleen M. | R2 | \$ 272,500.00 | \$ 150,000.00 | RL | 55.05% |
| 22262 | 32A2(13)-6 | 11/15/2005 | Bonniville, Nicholas A. | Demet, Chrystal | R2 | \$ 235,000.00 | \$ 128,100.00 | RL | 54.51% |
| 31556 | 32A2(14)-15 | 3/1/2005 | Whalen, Ivy C. | Clark, David J. | R2 | \$ 193,000.00 | \$ 138,500.00 | RL | 71.76% |
| 33538 | 32A2(14)-22 | 11/21/2005 | Amos, Glenwood B. | Hilliard, James E. | R2 | \$ 295,000.00 | \$ 153,700.00 | RL | 52.10% |
| 31963 | 32A2(2)BK F-61* | 1/13/2005 | Bunting, Mary W. | Main Street Properties L. | R4 | \$ 58,000.00 | \$ 40,000.00 | CL | 68.97% |
| 15510 | 32A2(2)BK F-81 | 3/22/2005 | Forbes, Preston W. | Tre Suz Ann Developmer | R4 | \$ 10,000.00 | \$ 10,000.00 | CL | 100.00% |
| 11899 | 32A2(2)BK J-21 | 7/28/2005 | Thiommas, Jennette T. | Subu LLC | R4 | \$ 295,000.00 | \$ 140,500.00 | CL | 47.63% |
| 26564 | 32A2(7)-15 | 6/13/2005 | Stevenson, Chritopher R. | Segovia, David | R2 | \$ 140,000.00 | \$ 89,100.00 | RL | 63.64% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|----------------|------------|----------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 19024 | 32A2(7)-16 | 3/1/2005 | Morgan, Joseph K | Nagel, Douglas E. | R2 | \$ 225,000.00 | \$ 31,610.00 | RL | 14.05% |
| 34239 | 32A2(7)-4 | 5/6/2005 | Leigh Jr., Benjamin E. | Kerns, Thomas M. | R2 | \$ 90,000.00 | \$ 47,300.00 | RL | 52.56% |
| 20489 | 32A2(8)-13 | 12/7/2005 | Robinson Pond LLC | Wayne Harbin Builders | R2 | \$ 970,000.00 | \$ 66,100.00 | RL | 6.81% |
| | 32A2(9)-13 | 12/7/2005 | Robinsons Pond LLC | Harbin, Brad L. | R2 | \$ 48,500.00 | | RL | 0.00% |
| 31197 | 32B(1)-13 | 11/18/2005 | Leigh, Benjamin E. Jr. | Bunston, Brian | R2 | \$ 103,000.00 | \$ 54,700.00 | RL | 53.11% |
| 10549 | 32B(2)-31* | 7/14/2005 | Fairnholt, Harvey B. | Kalantar, Mahmood | R2 | \$ 90,000.00 | \$ 60,800.00 | RL | 67.56% |
| 18143 | 32B(2)-40 | 12/20/2005 | Nuttall, Crystal O | Riggins, David F. | R2 | \$ 33,000.00 | \$ 89,600.00 | RL | 271.52% |
| 19882 | 32E(1)-2 | 3/8/2005 | Wood, John A. | Williams Je., Stephen W. | R2 | \$ 130,000.00 | \$ 87,700.00 | RL | 67.46% |
| 21100 | 32E(2)-10B | 6/29/2005 | Welsh, Timothy J. | Knehr, Rickie L. | R2 | \$ 239,000.00 | \$ 139,000.00 | RL | 58.16% |
| 13668 | 32F(1)-5 | 7/15/2005 | Campbell, Marianne S. | Hicks, David | R2 | \$ 99,900.00 | \$ 38,200.00 | RL | 38.24% |
| 15672 | 32G(1)-2 | 2/7/2005 | Carter, Brenner P. | Norris, Kynda A. | R2 | \$ 115,600.00 | \$ 86,000.00 | RL | 74.39% |
| 15672 | 32G(1)-2 | 9/28/2005 | Holiday Invesments LLC | Phillips, Lawrence W. | R2 | \$ 174,900.00 | \$ 86,000.00 | RL | 49.17% |
| 32745 | 32G(1)-6 | 6/20/2005 | Gallagher, L. Marcella | Keith, Ian S. | R2 | \$ 143,000.00 | \$ 88,800.00 | RL | 62.10% |
| 31235 | 32H(1)-2 | 8/26/2005 | Keyes, Emrich T. | Holt, Victoria A. | R2 | \$ 65,000.00 | \$ 9,700.00 | RL | 14.92% |
| 15999 | 32H(1)-20 | 10/13/2005 | Raynes Jr., John W. | Glaze, Russell L | R2 | \$ 145,500.00 | \$ 79,500.00 | RL | 54.64% |
| 29363 | 32J(1)BK A-6 | 12/1/2005 | West, Roamie C. | Sutton, Georgia G. | R2 | \$ 159,900.00 | \$ 84,600.00 | RL | 52.91% |
| 30881 | 32J(1)BK A-7 | 4/14/2005 | Crittenden, F. S. | Jones, Sandra L. | R2 | \$ 144,900.00 | \$ 84,600.00 | RL | 58.39% |
| 14382 | 32J(1)BK D-1A | 1/21/2005 | Hogge, E. Claiborne | Guckert, E. Gerald | R2 | \$ 149,900.00 | \$ 102,600.00 | RL | 68.45% |
| 20731 | 32J(1)BK D-2A* | 1/20/2005 | Hogge, E. Claiborne | Douglas, William Wade L | R2 | \$ 299,000.00 | \$ 227,600.00 | RL | 76.12% |
| 18613 | 32J(1)BK D-4A* | 1/21/2005 | Hogge, E. Claiborne | Folliard Jr., Eugene M. | R2 | \$ 292,580.00 | \$ 227,600.00 | RL | 77.79% |
| 16286 | 32J(1)BK E-5 | 6/29/2005 | Van Der Kay, Mary T. | Stoddard, Charles D. | R2 | \$ 165,000.00 | \$ 86,000.00 | RL | 52.12% |
| 19514 | 33-195 | 4/12/2005 | Elliott, James W. | Doinion Timber LLC | R2 | \$ 6,600.00 | \$ 12,000.00 | RL | 181.82% |
| 27716 | 33-211 | 3/18/2005 | Dehardit, John E. | Soverign Properties II LL | R2 | \$ 18,500.00 | \$ 20,500.00 | RL | 110.81% |
| 27716 | 33-211 | 6/15/2005 | Soverign Properties II LLC | Tre-Suz Ann Developme | R2 | \$ 59,900.00 | \$ 20,500.00 | RL | 34.22% |
| 27716 | 33-211 | 11/22/2005 | Tre Suz Ann Development | Flory, Leslie P Jr. | R2 | \$ 318,050.00 | \$ 20,500.00 | RL | 6.45% |
| 25150 | 33-211C | 8/29/2005 | Dragon Run Properties Inc | Cash, Linda | R2 | \$ 189,900.00 | \$ 116,000.00 | RL | 61.08% |
| 25150 | 33-211C | 11/14/2005 | Cash, Lydia | Suzys Home LLC | R2 | \$ 189,900.00 | \$ 116,000.00 | RL | 61.08% |
| 29167 | 33-227 | 3/15/2005 | Old Dominion Timber LLC | Lanning, Charles S. | R2 | \$ 17,600.00 | \$ 12,600.00 | RL | 71.59% |
| 26278 | 33-237B | 9/29/2005 | Vandyke, Tara L. | Blevins, Simual P. | R2 | \$ 135,000.00 | \$ 74,100.00 | RL | 54.89% |
| 32239 | 33-3 | 7/15/2005 | Kerns, Dolores W. | Parker, Dorothy R. | R2 | \$ 120,000.00 | \$ 12,000.00 | RL | 10.00% |
| 34170 | 33-45 | 6/13/2005 | Griffin, Alvera | Hodges, Edward S. | R2 | \$ 45,000.00 | \$ 18,400.00 | RL | 40.89% |
| 14305 | 33-81 | 3/17/2005 | Robinson, Warren M. | Healey Jr., Harry M. | R2 | \$ 83,500.00 | \$ 28,900.00 | RL | 34.61% |
| 14305 | 33-84* | 12/13/2005 | Healy, Harry M Jr. | D & R Land Company LL | R2 | \$ 165,000.00 | \$ 28,900.00 | RL | 17.52% |
| 11029 | 33B(3)-4 | 7/29/2005 | Machovec, Frank J. | Tennent III, William W. | R2 | \$ 415,500.00 | \$ 190,100.00 | WL | 45.75% |
| 18501 | 33B(4)-15 | 9/16/2005 | Poulson, Christopher M. | Brantner, Joel A. | R2 | \$ 184,000.00 | \$ 84,800.00 | RL | 46.09% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|----------------------------|------------------------|-----|---------------|----------------|------|-----------|
| 26480 | 33B(4)-19 | 11/9/2005 | Seidl, Mark | Apostalides, Nicholas | R2 | \$ 230,000.00 | \$ 103,100.00 | RL | 44.83% |
| 16469 | 34-101 | 10/12/2005 | Hearn, Kevin G | Abingdon Group LLC | R2 | \$ 70,000.00 | \$ 66,500.00 | RL | 95.00% |
| 13291 | 34-17A | 8/5/2005 | Equity Trustees LLC | Bank of New York | R2 | \$ 122,502.69 | \$ 68,900.00 | RL | 56.24% |
| 33869 | 34-193 | 10/21/2005 | Elliott, James W. | Staton Jr., Charles C. | R2 | \$ 1,300.00 | \$ 3,400.00 | RL | 261.54% |
| 27799 | 34-215 | 10/17/2005 | Eastern Forestry LLC | Debra M. LLC | R2 | \$ 90,000.00 | \$ 19,200.00 | RL | 21.33% |
| 30779 | 34-285B | 10/11/2005 | Hooker, Lee | Arsenovic, Llija | R2 | \$ 25,000.00 | \$ 43,200.00 | RL | 172.80% |
| 33788 | 34-29A | 7/25/2005 | Derrig, Michael D. | Matera, Sharon E. | R2 | \$ 825,000.00 | \$ 344,700.00 | WL | 41.78% |
| 40363 | 34-306A | 11/1/2005 | Bowman, Catherine V. | Jones, Richard E II | R2 | \$ 179,000.00 | \$ 93,200.00 | RL | 52.07% |
| 14224 | 34-40 | 3/25/2005 | Walker, Edith | Simpson, C. Douglas | R2 | \$ 45,000.00 | \$ 19,900.00 | RL | 44.22% |
| 18206 | 34-53 | 5/11/2005 | Elliott, James W. | Beatty, Harold | R2 | \$ 5,000.00 | \$ 16,000.00 | RL | 320.00% |
| 13359 | 34-56 | 5/11/2005 | Elliott, James W. | Jones, Charles | R2 | \$ 2,100.00 | \$ 16,000.00 | RL | 761.90% |
| 34765 | 37-102 | 2/23/2005 | McCary, Vickie L. | Grow, Richard W. | R2 | \$ 45,000.00 | \$ 40,800.00 | RL | 90.67% |
| 34765 | 37-102 | 11/21/2005 | Grow, Richard W. | Corley, Charles C. | R2 | \$ 270,000.00 | \$ 24,800.00 | RL | 9.19% |
| 26375 | 37-10A | 1/4/2005 | Butler, Stephanie S. | Applin Jr., Paul L. | R2 | \$ 255,000.00 | \$ 124,900.00 | RL | 48.98% |
| 10735 | 37-114 | 10/3/2005 | West, Aaron T. | Armstrong, Steven | R2 | \$ 179,000.00 | \$ 87,200.00 | RL | 48.72% |
| 30510 | 37-20 | 9/1/2005 | Cameron, Louise T. | McNeat, Thomas M. | R2 | \$ 230,000.00 | \$ 77,400.00 | WL | 33.65% |
| 10596 | 37-3A | 8/19/2005 | Duke, Harold S. | Simmons, Anne D. | R2 | \$ 315,000.00 | \$ 201,100.00 | WL | 63.84% |
| 25973 | 37-47F | 4/27/2005 | Wheary III, William A | Copleand, Jeanette B. | R2 | \$ 625,000.00 | \$ 333,200.00 | WL | 53.31% |
| 21203 | 37-86A | 4/11/2005 | Jones, Clarence C. | Miller, Joshua L. | R2 | \$ 179,000.00 | \$ 92,100.00 | RL | 51.45% |
| 21245 | 37-86B | 2/11/2005 | Jones, Clarence C. | Pardo, Juan A. | R2 | \$ 159,900.00 | \$ 95,800.00 | RL | 59.91% |
| 28104 | 37-88 | 8/25/2005 | Wicker, Kenneth W. | Bender, Terrence D. | R2 | \$ 171,000.00 | \$ 89,200.00 | RL | 52.16% |
| 28117 | 37-88D | 2/23/2005 | Bell, Herbert W. Jr. | Hart, Andy D. | R2 | \$ 210,900.00 | \$ 149,200.00 | RL | 70.74% |
| 26743 | 37-9 | 6/30/2005 | Dunn Jr., Lynwood S. | Serio Jr., Louis E. | R2 | \$ 65,000.00 | \$ 68,900.00 | RL | 106.00% |
| 14801 | 37A(1)-15 | 10/5/2005 | Allibritton, Mary K. | Eastern Forrestry LC. | R2 | \$ 325,000.00 | \$ 161,100.00 | WL | 49.57% |
| 14801 | 37A(1)-15 | 11/18/2005 | Eastern Forestry LLC | Knollenberg, Gina V. | R2 | \$ 390,000.00 | \$ 161,100.00 | WL | 41.31% |
| 31833 | 37A(1)-34 | 4/7/2005 | Frost, Carla S. | Gardner, Sean T. | R2 | \$ 385,000.00 | \$ 159,800.00 | WL | 41.51% |
| 33624 | 37B(1)-10 | 6/22/2005 | Withrow, mary E. | McGuire, Donald C. | R2 | \$ 62,939.00 | \$ 193,100.00 | RL | 306.81% |
| 11867 | 37H(2)-14 | 6/30/2005 | Dunn, Mary B. | Kirles, Thomas L. | R2 | \$ 222,000.00 | \$ 103,800.00 | RL | 46.76% |
| 31731 | 37H(3)-2 | 9/16/2005 | Adams, William W. | Taylor Jr., Marvin G. | R2 | \$ 252,000.00 | \$ 12,300.00 | RL | 4.88% |
| 25966 | 38(1)-2 | 3/18/2005 | Walker Sr., John R. | Ward Jr., Noah C. | R2 | \$ 119,200.00 | \$ 81,500.00 | RL | 68.37% |
| 32209 | 38(1)-6 | 9/16/2005 | Daly, John | Bell, Jeffrey S. | R2 | \$ 285,000.00 | \$ 128,000.00 | RL | 44.91% |
| 17323 | 381(1)-13 | 6/1/2005 | Boltenhouse, Gary W. | Kelsey, Gina C. | R2 | \$ 160,000.00 | \$ 85,000.00 | RL | 53.13% |
| 29024 | 38-122 | 3/31/2005 | Soverign Properties II LLC | Slone, Mark S. | R2 | \$ 31,000.00 | \$ 16,000.00 | RL | 51.61% |
| 11340 | 38-124 | 4/19/2005 | Federal National Mortgage | Hester, Kenneth E. | R2 | \$ 124,000.00 | \$ 124,000.00 | RL | 100.00% |
| 10428 | 38-138B | 4/7/2005 | Osbourne, Charles A. | Sommers, Thomas E. | R2 | \$ 115,000.00 | \$ 63,000.00 | RL | 54.78% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|----------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 34946 | 38-166B | 7/5/2005 | Motley, Michael W. | Belvin, Frank | R2 | \$ 45,000.00 | \$ 62,200.00 | RL | 138.22% |
| 41302 | 38-210B | 9/16/2005 | Tre-Suz-Ann Development | Beard, Paul E. | R2 | \$ 457,099.00 | \$ 61,800.00 | RL | 13.52% |
| 26173 | 38-210K | 3/30/2005 | Snyder, Brett P. | Faith, William D. | R2 | \$ 359,000.00 | \$ 201,500.00 | RL | 56.13% |
| 20668 | 38-23 | 10/14/2005 | Elliott, James W. | Perecko, Stephen A. | R2 | \$ 32,000.00 | \$ 25,300.00 | RL | 79.06% |
| 29015 | 38-242 | 1/18/2005 | Harwood, William S. | Tre-Suz-Ann Development | R2 | \$ 32,000.00 | \$ 25,300.00 | RL | 79.06% |
| 26266 | 38-43 | 9/30/2005 | Walton, Wonza L. | Martin, M. E. | R2 | \$ 40,000.00 | \$ 93,700.00 | RL | 234.25% |
| 18917 | 38-49A | 8/24/2005 | West, David C. | Clougher, Timothy F. | R2 | \$ 350,000.00 | \$ 169,000.00 | RL | 48.29% |
| 41535 | 38-54 | 4/8/2005 | Jones, Nathaniel T. | Millen, Maggie | R2 | \$ 35,000.00 | \$ 32,200.00 | RL | 92.00% |
| 26871 | 38-55 | 12/15/2005 | Worrell, Kenneth J Jr. | Berman, Marcia | R2 | \$ 5,000.00 | \$ 17,000.00 | RL | 340.00% |
| 41536 | 38-55 | 12/16/2005 | Jones, Nathaniel T St. | Millen, Steve | R2 | \$ 26,000.00 | \$ 29,600.00 | RL | 113.85% |
| 10453 | 38-56 | 4/27/2005 | Dick, Rodger E. | Wilton, Michael T. | R2 | \$ 50,000.00 | \$ 15,800.00 | RL | 31.60% |
| 11186 | 38-65D | 7/1/2005 | Shannon, Joseph T. | Haney, Jeffrey D. | R2 | \$ 142,500.00 | \$ 73,400.00 | RL | 51.51% |
| 35150 | 38-65H | 11/2/2005 | Force 5 Builders | Busch, Jay L. | R2 | \$ 123,500.00 | \$ 62,700.00 | RL | 50.77% |
| 17332 | 38-82 | 10/17/2005 | Pointer, Milton M. | Parham, Mack A. | R2 | \$ 160,000.00 | \$ 94,300.00 | RL | 58.94% |
| 23894 | 38C(1)-11B | 7/13/2005 | Polacek, Kevin A. | Davis, Darren P. | R2 | \$ 249,500.00 | \$ 123,100.00 | RL | 49.34% |
| 21333 | 38C(1)-12C | 5/2/2005 | Capps, Thomas H. | Kunkle, Kenneth R. | R2 | \$ 227,500.00 | \$ 124,300.00 | RL | 54.64% |
| 27118 | 38C(1)-12D | 9/20/2005 | Beard, Paul E. | McDade, Steven T. | R2 | \$ 260,000.00 | \$ 122,300.00 | RL | 47.04% |
| 23653 | 38C(1)-23 | 5/13/2005 | Wheeler, Kevin M. | Miles, Fank | R2 | \$ 350,000.00 | \$ 174,700.00 | RL | 49.91% |
| 13189 | 38C(2)-24 | 11/22/2005 | Glaxe, Scott V. | Grubbs, Ralph D II | R2 | \$ 340,000.00 | \$ 205,200.00 | RL | 60.35% |
| 16437 | 38C(2)-27A | 5/16/2005 | Dipentima, Karen D. | Toddy, Doanld J. | R2 | \$ 350,000.00 | \$ 166,200.00 | RL | 47.49% |
| 22988 | 38C(3)-20 | 7/15/2005 | Philips III, Grady W | Cluts, Stanley R. | R2 | \$ 389,000.00 | \$ 184,300.00 | RL | 47.38% |
| 32471 | 38D(2)-1 | 5/25/2005 | Fulcher, John D. | Srtickland, Jamie M. | R2 | \$ 142,000.00 | \$ 7,000.00 | RL | 4.93% |
| 31330 | 38D(2)-4 | 7/19/2005 | Wilkerson, Dan G. | Briggs, Derek R. | R2 | \$ 169,900.00 | \$ 89,300.00 | RL | 52.56% |
| 31661 | 38E(1)-4 | 4/15/2005 | Chandler, Debra R. | Cookson, Ryan H. | R2 | \$ 45,000.00 | \$ 35,000.00 | RL | 77.78% |
| 23394 | 38F(1)-13B | 7/14/2005 | Doody, Kevin L | Cendant Mobility Govern | R2 | \$ 208,505.00 | \$ 122,200.00 | RL | 58.61% |
| 23394 | 38F(1)-13B | 7/14/2005 | Cendant Mobility Govern. F | Ornec, Clay | R2 | \$ 216,500.00 | \$ 122,200.00 | RL | 56.44% |
| 27654 | 38F(1)-6 | 7/1/2005 | Busch, Timothy R. | Prince, Mark A. | R2 | \$ 160,000.00 | \$ 96,400.00 | RL | 60.25% |
| 26130 | 38H(1)-1 | 6/14/2005 | Collier Jr., Raymond J | Conner, Kimberly A | R2 | \$ 149,900.00 | \$ 83,400.00 | RL | 55.64% |
| 33981 | 38H(1)-2 | 2/8/2005 | O'Beirne, Donald R. | Beddingfield, Martha N. | R2 | \$ 155,000.00 | \$ 84,900.00 | RL | 54.77% |
| 33522 | 38H(2)-13 | 11/16/2005 | Derosier, Robert D. | Reeves, Bobby R. | R2 | \$ 169,900.00 | \$ 89,600.00 | RL | 52.74% |
| 15351 | 38H(2)-16 | 8/31/2005 | Johnson III, Thomas A | Pullen, Lucas M | R2 | \$ 175,000.00 | \$ 106,800.00 | RL | 61.03% |
| 26277 | 38I(1)-4 | 7/5/2005 | Olson II, Richard D. | Blair, Gary D. | R2 | \$ 167,500.00 | \$ 97,700.00 | RL | 58.33% |
| 27684 | 38J(1)-20 | 5/26/2005 | Fender, Andrea D. | Lanier, Robert H. | R2 | \$ 228,270.00 | \$ 134,400.00 | RL | 58.88% |
| 27521 | 38J(2)-6 | 7/29/2005 | Van Burik, Joesph | Van Burik, Joseph A. | R2 | \$ 60,000.00 | \$ 99,900.00 | RL | 166.50% |
| 21962 | 38J(3)-19 | 7/5/2005 | Penstar Realty Corporator | Ridenour, Jeffrey W. | R2 | \$ 225,000.00 | \$ 145,200.00 | RL | 64.53% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|----------------------------|-------------------------|------|-----------------|----------------|------|-----------|
| 23986 | 38J(4)-7 | 8/25/2005 | Hogg Jr., William V. | Wicker, Kenneth W. | R2 | \$ 199,900.00 | \$ 104,700.00 | RL | 52.38% |
| 32033 | 38J(7)-10 | 5/20/2005 | Madden, James D. | Garcis, Antonio J, | R2 | \$ 182,000.00 | \$ 108,100.00 | RL | 59.40% |
| 31994 | 38J(7)-8 | 8/30/2005 | Campbell, Lois B. | Brown, Henry | R2 | \$ 264,000.00 | \$ 137,700.00 | RL | 52.16% |
| 33715 | 38J(8)-16 | 9/16/2005 | Franklin, Christopher A. | Wren, Gary C. | R2 | \$ 200,000.00 | \$ 107,300.00 | RL | 53.65% |
| 32265 | 38J(8)-5 | 2/1/2005 | Long, Dawn | Cox, Weston | R2 | \$ 161,900.00 | \$ 100,700.00 | RL | 62.20% |
| 31404 | 38J(9)-6 | 8/31/2005 | Hansford, Nila O. | Dolan, James | R2 | \$ 324,000.00 | \$ 210,200.00 | WL | 64.88% |
| 11070 | 38K(1)-1 | 6/7/2005 | Hahn, Kyle R. | Lyles, Landon L. | R2 | \$ 175,500.00 | \$ 95,900.00 | RL | 54.64% |
| 11022 | 38L(1)-2 | 4/6/2005 | Duncan III, Zach H | Tenan, Travis W. | R2 | \$ 189,900.00 | \$ 118,500.00 | RL | 62.40% |
| 28133 | 38L(2)-13 | 9/1/2005 | Williams Jr., John J. | Panecki, Barbara D. | R2 | \$ 169,900.00 | \$ 102,000.00 | RL | 60.04% |
| 26180 | 38L(2)-7 | 3/2/2005 | Franklin, Andrew J. | Altizer, Tammy L. | R2 | \$ 129,900.00 | \$ 79,300.00 | RL | 61.05% |
| 22987 | 39-107 | 4/28/2005 | Ammons, Nicole M. | Shelton, Samuwel J. | R2 | \$ 65,000.00 | \$ 31,700.00 | RL | 48.77% |
| 16595 | 39-111 | 11/18/2005 | Wyatt, William B Jr. | Rebkee White Marsh | R4 | \$ 625,000.00 | \$ 257,000.00 | CL | 41.12% |
| 25979 | 39-111C | 6/13/2005 | JBW Corporation | DSJAB LLC | R4 | \$ 312,500.00 | \$ 153,900.00 | CL | 49.25% |
| 16566 | 39-111E | 6/13/2005 | Williams, Joyce B | DSAJB LLC | R4 | \$ 87,500.00 | \$ 62,500.00 | CL | 71.43% |
| 26733 | 39-115 | 12/28/2005 | Ingles, Lorraine J | Ingles, Breckenridge | R2 | \$ 305,847.00 | \$ 175,300.00 | RL | 57.32% |
| 20970 | 39-116 | 4/29/2005 | Wyatt Jr., William B. | W W & M Associates L.C | R4 | \$ 700,000.00 | \$ 209,700.00 | CL | 29.96% |
| 12240 | 39-118A | 4/20/2005 | Butner Jr., Douglas C. | Pruitt Sr., Thomas W. | R4 | \$ 250,000.00 | \$ 209,000.00 | CL | 83.60% |
| 29860 | 39-142A | 3/25/2005 | Franklin Construction Co | Ir Beazley, Harold | R2 | \$ 117,000.00 | \$ 33,600.00 | RL | 28.72% |
| 29838 | 39-142B | 9/15/2005 | Elder, Timothy N. | Beazley, Harold W | R2 | \$ 39,900.00 | \$ 20,200.00 | RL | 50.63% |
| 17307 | 39-163C | 9/27/2005 | Matthews, Elizabeth K. | Johnson, Sharon W. | R2 | \$ 595,000.00 | \$ 611,700.00 | WL | 102.81% |
| 34698 | 39-163G | 4/28/2005 | Heins, Rosemarie M. | Lee, Ronald S. | R2 | \$ 299,900.00 | \$ 170,900.00 | RL | 56.99% |
| 21694 | 39-163J | 1/21/2005 | Neill Jr., Kennedy E. | Sharp, Jamie L. | R2 | \$ 75,000.00 | \$ 52,000.00 | RL | 69.33% |
| 26716 | 39-179A | 4/20/2005 | Black III, John A. | Ware Cove LLC | R2 | \$ 7,000.00 | \$ 16,000.00 | RL | 228.57% |
| 25755 | 39-195A | 10/21/2005 | Wendy's International Inc. | Wendy KT LLC | R4 | \$ 1,371,022.00 | \$ 404,100.00 | CL | 29.47% |
| 23098 | 39-26A | 6/3/2005 | Elliott, James W. | Willis Sr., Raymond | R2 | \$ 2,650.00 | \$ 800.00 | RL | 30.19% |
| 27509 | 39-61B | 10/19/2005 | Obenshain, Curry | Schuette, Douglas F. | R2 | \$ 185,000.00 | \$ 92,200.00 | RL | 49.84% |
| 28867 | 39-61K | 2/25/2005 | Owsley, James | Miano, Joseph R. | R2 | \$ 131,000.00 | \$ 74,900.00 | RL | 57.18% |
| 26718 | 39-61L | 2/22/2005 | Marr Jr., Lawrence J. | Marr III, Lawrence J. | R2 | \$ 150,000.00 | \$ 78,500.00 | RL | 52.33% |
| 13772 | 39-61N | 3/2/2005 | Owsley, Rachel R. | Owsley, Gordon | R2 | \$ 900.00 | \$ 900.00 | RL | 100.00% |
| 40133 | 39-62P | 3/4/2005 | Newcomb, John F. | Rappahannock Concrete | R2 | \$ 24,000.00 | \$ 20,000.00 | RL | 83.33% |
| 40134 | 39-62Q | 3/4/2005 | West, Dorothy | Rappahannock Concrete | R2 | \$ 89,000.00 | \$ 26,200.00 | RL | 29.44% |
| 33695 | 39-8 | 8/31/2005 | Industrial Development Au | Gloucester County | R2 | \$ 5,800.00 | \$ 5,800.00 | RL | 100.00% |
| | 39-8 | 6/17/2005 | Economic Development Au | Sentara Ventures Inc. | R2 | \$ 902,020.00 | | | 0.00% |
| 34611 | 39-99 | 12/21/2005 | Holland, James D. | Leatherman, David E. | R2 | \$ 6,500.00 | \$ 5,600.00 | RL | 86.15% |
| 34241 | 39B(1)-12 | 8/29/2005 | Glasser & Glasser | Perfect Connections Rea | R2 | \$ 92,000.00 | \$ 61,500.00 | RL | 66.85% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|---------------------------|-------------------------|------|-----------------|----------------|------|-----------|
| 20637 | 39B(1)-12 | 8/8/2005 | Williams, David S. | Preli, Nicholas A. | R2 | \$ 115,000.00 | \$ 60,000.00 | RL | 52.17% |
| 17655 | 39B(1)-2 | 7/25/2005 | Hoffman, Bonita L. | Burke, Larry D. | R2 | \$ 125,000.00 | \$ 79,600.00 | RL | 63.68% |
| 34040 | 39B(1)-4 | 12/27/2005 | Lopez, Michael L. | Endicott, Samanthat | R2 | \$ 170,000.00 | \$ 87,500.00 | RL | 51.47% |
| 27053 | 39B(1)-5 | 1/3/2005 | Trias, Marylee B. | Williams, Garrick B. | R2 | \$ 159,900.00 | \$ 113,900.00 | RL | 71.23% |
| 21286 | 39B(2)-1 | 12/15/2005 | Sawyer, Forrest | Keeter, Scott F. | R2 | \$ 100,000.00 | \$ 79,100.00 | RL | 79.10% |
| 20973 | 39B(2)-7 | 2/7/2005 | Fairbanks, Robert J. | Bowen, Wesley E. | R2 | \$ 95,000.00 | \$ 88,500.00 | RL | 93.16% |
| 16927 | 39C(2)-34 | 10/26/2005 | Washington, Horace E | Kwon, Minseok | R2 | \$ 140,000.00 | \$ 77,800.00 | RL | 55.57% |
| 29351 | 39C(2)4 | 12/29/2005 | Wilson, Geoffrey | Wilson, Geoffrey | R2 | \$ 20,000.00 | \$ 70,000.00 | RL | 350.00% |
| 33349 | 39C(2)-7 | 3/30/2005 | Gillespie Jr., Frank J. | Ratliff, Thomas L. | R2 | \$ 148,500.00 | \$ 94,300.00 | RL | 63.50% |
| 12935 | 39C(2)-8 | 8/1/2005 | Millen, Steve D. | Penn Construction Corp. | R2 | \$ 24,500.00 | \$ 3,000.00 | RL | 12.24% |
| 12935 | 39C(2)-8 | 9/16/2005 | Penn Construction Corp | Trumbo, Michael P. | R2 | \$ 154,000.00 | \$ 3,000.00 | RL | 1.95% |
| 22514 | 39C(3)-26 | 8/3/2005 | Rogers, David A. | Wolford, Kimberly A. | R2 | \$ 165,900.00 | \$ 97,800.00 | RL | 58.95% |
| 41444 | 40-103 | 1/19/2005 | Walker, R.L. | Watkins, Jeffrey G. | R2 | \$ 650,000.00 | \$ 289,000.00 | WL | 44.46% |
| 22675 | 40-15C | 10/7/2005 | Tre-Suz-Ann Development | Carpenter, Joseph M. | R2 | \$ 239,000.00 | \$ 136,200.00 | RL | 56.99% |
| 11391 | 40-15F | 6/30/2005 | Tre-Suz-Ann Development | Huary, Joan | R2 | \$ 171,059.00 | \$ 18,000.00 | RL | 10.52% |
| 19546 | 40-164 | 12/7/2005 | Kurani, Najala A. | Wilcox, Peter E. | R2 | \$ 485,000.00 | \$ 162,100.00 | WL | 33.42% |
| 14900 | 40-176 | 10/24/2005 | Pointer, Glenn R. | Seavey, Jon A. | R2 | \$ 469,000.00 | \$ 295,800.00 | WL | 63.07% |
| 31167 | 40-18A | 9/29/2005 | Wheeler, Barbara M. | Dean, William W. | R2 | \$ 590,000.00 | \$ 273,300.00 | WL | 46.32% |
| 13499 | 40-19E | 9/9/2005 | Danyi, John J. Tr | Wenleder, Rudolph B | R2 | \$ 1,532,000.00 | \$ 819,900.00 | WL | 53.52% |
| 14772 | 40-22A | 8/16/2005 | KSI Properties LLC | Wheat Family Limited Pa | R2 | \$ 550,000.00 | \$ 174,600.00 | WL | 31.75% |
| 25354 | 40-27 | 10/19/2005 | Norman Jr., Paul M. | Wyatt, Wayne | R2 | \$ 87,500.00 | \$ 41,600.00 | RL | 47.54% |
| 33236 | 40-34 | 6/14/2005 | Crawford, Audrey W. | Parkinson, Dean S. | R2 | \$ 27,500.00 | \$ 19,200.00 | RL | 69.82% |
| 33236 | 40-34 | 8/16/2005 | Parkinson, Dean S. | Tre-Suz-Ann Developmei | R2 | \$ 50,000.00 | \$ 19,200.00 | RL | 38.40% |
| 40591 | 40-48B | 11/22/2005 | Negus, Carol | Howerton, Marcus E. | R2 | \$ 719,000.00 | \$ 299,200.00 | WL | 41.61% |
| 24529 | 40-84C | 10/3/2005 | T.E. Jennette Custom Buil | Howard Jr., Vaughan H. | R2 | \$ 514,000.00 | \$ 212,800.00 | WL | 41.40% |
| 15093 | 40A(1)-3 | 6/13/2005 | Tre-Suz-Ann Development | Williams, Norman J. | R2 | \$ 79,900.00 | \$ 21,600.00 | RL | 27.03% |
| 22763 | 41-22 | 12/27/2005 | Sterling, Michael J. | McGee, Joseph H. | R2 | \$ 250,000.00 | \$ 152,800.00 | RL | 61.12% |
| 13841 | 41-27A | 12/2/2005 | Sterling, Michael V | Hull, Jennifer L. | R2 | \$ 197,000.00 | \$ 116,200.00 | RL | 58.98% |
| 21991 | 41-2F | 3/3/2005 | Worthington, Kent | Kucera, Peter G. | R2 | \$ 250,000.00 | \$ 99,600.00 | WL | 39.84% |
| 10034 | 41-45 | 3/24/2005 | Briggs, John D. | Eure, Charles W. | R2 | \$ 685,000.00 | \$ 284,200.00 | WL | 41.49% |
| 16631 | 41-48 | 2/28/2005 | Guillory, Mark A. | Daniels, Gary H. | R2 | \$ 340,000.00 | \$ 183,200.00 | WL | 53.88% |
| 28502 | 41-4F | 8/24/2005 | Mason, William B. | Ronning, Gerald A. | R2 | \$ 943,000.00 | \$ 330,000.00 | WL | 34.99% |
| 11075 | 41-76B | 12/7/2005 | Allen, Alma | Jone, Benjamin S. | R2 | \$ 20,000.00 | \$ 55,100.00 | RL | 275.50% |
| 34282 | 41-84A | 2/4/2005 | Bennes, Edwin T. | Speight, Cheryl | R2 | \$ 7,000.00 | \$ 80,000.00 | RL | 1142.86% |
| 31066 | 41A(1)-11 | 4/8/2005 | Davis Jr., Hugh M | GBTf LLC | R2 | \$ 195,000.00 | \$ 122,000.00 | WL | 62.56% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|--------------------------|-----------------------|-----|-----------------|-----------------|------|-----------|
| 29428 | 42A(1)-4 | 2/17/2005 | Holland, William R. | Morris, Kenneth G. | R2 | \$ 141,500.00 | \$ 58,000.00 | WL | 40.99% |
| 16431 | 43-1D | 5/19/2005 | King, Delia V. | Fields, John P. | R2 | \$ 140,000.00 | \$ 103,500.00 | RL | 73.93% |
| 17284 | 43A(4)-A3 | 10/19/2005 | Bunting, Dorothy P. | Evans, Richard L. | R2 | \$ 48,000.00 | \$ 16,000.00 | RL | 33.33% |
| 35078 | 43A(4)-C | 6/13/2005 | Prater, Mary C. | Gibson, Randy J. | R2 | \$ 158,000.00 | \$ 119,800.00 | RL | 75.82% |
| 14161 | 43A(6)-B | 2/16/2005 | Owens, Gilbert R. Sr. | Owens, Gilbert R. Jr. | R2 | \$ 50,000.00 | \$ 19,400.00 | RL | 38.80% |
| 11229 | 44(A)-21A | 9/27/2005 | Rowe, Tia S. | Rowe III, Benjamin F. | R2 | \$ 5,000.00 | \$ 65,700.00 | RL | 1314.00% |
| 32725 | 44-106 | 9/13/2005 | Mckinney, Jack L. | Sulik Jr., Leo H | R2 | \$ 455,000.00 | \$ 164,000.00 | RL | 36.04% |
| 19348 | 44-115A | 7/5/2005 | Carmine, Helen L. | Brooks, Carroll L. | R2 | \$ 90,000.00 | \$ 85,900.00 | RL | 95.44% |
| 31951 | 44-15 | 1/13/2005 | Watkins, Jeffrey G. | Persifor IV, Frazer | R2 | \$ 765,000.00 | \$ 256,200.00 | WL | 33.49% |
| 11325 | 44-153 | 4/27/2005 | Copeland, Jeanette B. | Copeland, Kenneth D. | R2 | \$ 150,000.00 | \$ 103,900.00 | RL | 69.27% |
| 13912 | 44-3* | 9/20/2005 | Bank of America | Trust for Public Land | R2 | \$ 3,900,000.00 | \$ 1,367,000.00 | WL | 35.05% |
| 39405 | 44-31 | 2/7/2005 | Niccum, Nathan L. | Moring, Ronald C. | R2 | \$ 190,500.00 | \$ 112,700.00 | RL | 59.16% |
| 24472 | 44-68 | 5/13/2005 | Crutchlow, Larry D. | Willard, Scott A. | R2 | \$ 45,300.00 | \$ 19,200.00 | RL | 42.38% |
| 29660 | 44-71 | 1/7/2005 | Matties, Richard A. | Mitzel, James C. | R2 | \$ 60,000.00 | \$ 35,500.00 | RL | 59.17% |
| 23458 | 44-76 | 3/21/2005 | Draper & Golberg LLC | Carrithers, Emmett O. | R2 | \$ 80,900.00 | \$ 101,500.00 | RL | 125.46% |
| 20441 | 44A-16B | 2/16/2005 | Williams, Kimberly M. | Viets, Douglas M. | R2 | \$ 168,500.00 | \$ 104,900.00 | RL | 62.26% |
| 29526 | 44A-18A | 10/28/2005 | Kahlbaum III, William M. | Brown, Mintree S. | R2 | \$ 900.00 | \$ 137,100.00 | RL | 15233.33% |
| 25031 | 44E(2)-10 | 6/1/2005 | Hennessey, Timothy C. | Mayer Jr., Donald E. | R2 | \$ 254,500.00 | \$ 145,500.00 | RL | 57.17% |
| 26767 | 44E(2)-12 | 3/29/2005 | Savage, Daniel H. | Toms, Robert P | R2 | \$ 249,900.00 | \$ 145,400.00 | RL | 58.18% |
| 24169 | 45-1 | 8/18/2005 | Meek, Sheila K. | Weber, John A | R2 | \$ 139,900.00 | \$ 96,300.00 | RL | 68.83% |
| 24024 | 45-111 | 9/26/2005 | Hecke, Anthony J | Grant, Priscilla R. | R2 | \$ 145,000.00 | \$ 88,100.00 | RL | 60.76% |
| 28212 | 45-112E | 8/3/2005 | Wharton, Violetta O. | Eder, Stephen F. | R2 | \$ 150,000.00 | \$ 90,500.00 | RL | 60.33% |
| 14346 | 45-112F | 6/3/2005 | Tre-Suz-Ann Development | Carter Sr., Kenneth | R2 | \$ 278,000.00 | \$ 170,600.00 | RL | 61.37% |
| 16003 | 45-118 | 3/1/2005 | Somerset, Bill | Treesmill of Va Inc. | R2 | \$ 300,000.00 | \$ 13,100.00 | RL | 4.37% |
| 41106 | 45-135A | 11/4/2005 | Hogge, E. Claiborne | Sulik, Leo H. Jr. | R2 | \$ 160,000.00 | \$ 106,000.00 | RL | 66.25% |
| 10558 | 45-136E | 4/5/2005 | Weston Jr., James C. | Chesnes, Colleen | R2 | \$ 129,900.00 | \$ 77,500.00 | RL | 59.66% |
| 28915 | 45-156 | 7/20/2005 | Reitman, Paul A. | Minns, Gregory P. | R2 | \$ 200,000.00 | \$ 129,000.00 | RL | 64.50% |
| 15964 | 45-189 | 3/29/2005 | Thombar Land Company | Stevens, James G. | R2 | \$ 95,000.00 | \$ 36,300.00 | RL | 38.21% |
| 41004 | 45-191 | 4/4/2005 | Hayes Jr., John E. | Hayes Jr., John E. | R2 | \$ 15,000.00 | \$ 146,800.00 | RL | 978.67% |
| 12948 | 45-207 | 12/16/2005 | Ward, Richard D | West, Derek R. | R2 | \$ 1,000.00 | \$ 200.00 | RL | 20.00% |
| 14350 | 45-208 | 12/16/2005 | Ward, Richard D | West, Derek R. | R2 | \$ 127,000.00 | \$ 53,000.00 | RL | 41.73% |
| 20887 | 45-20A | 10/11/2005 | Perrin, Cassie C. | Perrin, Michael T. | R2 | \$ 150,000.00 | \$ 18,000.00 | RL | 12.00% |
| 29166 | 45-211 | 3/15/2005 | Burress, Dean Ray | Schmidt, Craig J. | R2 | \$ 94,000.00 | \$ 50,100.00 | RL | 53.30% |
| 28926 | 45-212A | 10/20/2005 | Schmidt, Craig J | Smith, Clyde | R2 | \$ 225,000.00 | \$ 100,000.00 | RL | 44.44% |
| 10103 | 45-232 | 8/25/2005 | Gregory Jr., Leon W | Cash, Lydia L. | R4 | \$ 212,000.00 | \$ 159,200.00 | CL | 75.09% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|--------------------------|---------------------------|-----|-----------------|----------------|------|-----------|
| 10103 | 45-232 | 11/14/2005 | Cash, Lydia | Money Earner LLC | R4 | \$ 212,000.00 | \$ 159,200.00 | CL | 75.09% |
| 13833 | 45-232A | 9/1/2005 | Sulik Jr., Leo H. | Touch of the Spirit Inc. | R2 | \$ 2,500,000.00 | \$ 60,000.00 | RL | 2.40% |
| 18174 | 45-236B | 9/2/2005 | Jones, Catrina R. | Kleczewski, nicholas J. | R2 | \$ 55,000.00 | \$ 60,600.00 | RL | 110.18% |
| 18174 | 45-236B | 12/22/2005 | Kleczewski, Nicholas | Thompson, Noelle C. | R2 | \$ 112,500.00 | \$ 60,600.00 | RL | 53.87% |
| 20875 | 45-250 | 1/4/2005 | Country Contractors Inc. | Ramey, Robert C. | R2 | \$ 45,000.00 | \$ 14,700.00 | RL | 32.67% |
| 21637 | 45-254A | 1/28/2005 | Burrell, Albert L. | Burrell, Larry M. | R2 | \$ 64,000.00 | \$ 89,200.00 | RL | 139.38% |
| 31012 | 45-256A | 5/3/2005 | Elliott, James W. | Carrithers, Roy L. | R2 | \$ 63,900.00 | \$ 77,200.00 | RL | 120.81% |
| 31012 | 45-256A | 5/27/2005 | Carrithers, Roy L. | Carls Residential Service | R2 | \$ 110,000.00 | \$ 77,200.00 | RL | 70.18% |
| 40774 | 45-314F | 6/28/2005 | Millen, Amy A. | Millen, Maggie B. | R2 | \$ 40,000.00 | \$ 21,400.00 | RL | 53.50% |
| 11499 | 45-338B | 4/12/2005 | Smith Jr., William C. | Lewis, Ryan E. | R2 | \$ 289,900.00 | \$ 1,500.00 | RL | 0.52% |
| 30455 | 45-376A* | 3/10/2005 | Burrell, Gerald L. | York River Company Inc. | R2 | \$ 27,201.00 | \$ 218,000.00 | CL | 801.44% |
| 11393 | 45-384 | 9/16/2005 | Rowe, Carolyn T | Rarey, Richard | R2 | \$ 275,000.00 | \$ 172,000.00 | CL | 62.55% |
| 29387 | 45-416 | 12/20/2005 | Kozak, john | Hunter, Thomas L | R4 | \$ 149,995.00 | \$ 168,000.00 | CL | 112.00% |
| 30029 | 45-423 | 6/6/2005 | Elliott, James W. | York River Company Inc. | R2 | \$ 3,600.00 | \$ 8,500.00 | RL | 236.11% |
| 18482 | 45-426 | 8/9/2005 | Myers, Nancy C. | Conney, Christopher | R2 | \$ 25,000.00 | \$ 63,500.00 | RL | 254.00% |
| 10310 | 45-427 | 9/28/2005 | Equity Trustees LLC | North, Christopher C. | R2 | \$ 123,500.00 | \$ 87,300.00 | RL | 70.69% |
| 23135 | 45-454 | 4/18/2005 | Elliott, James W. | Meffley, Rodger A. | R2 | \$ 5,000.00 | \$ 8,000.00 | RL | 160.00% |
| 34407 | 45-460 | 6/27/2005 | Elliott, James W. | Pond, L. Kent | R2 | \$ 16,500.00 | \$ 23,300.00 | RL | 141.21% |
| 34991 | 45-472 | 12/16/2005 | Siebert, Frederick W. | Smith, Stephen B | R4 | \$ 625,000.00 | \$ 520,600.00 | CL | 83.30% |
| 30685 | 45-554 | 2/11/2005 | Hastings, Wayne C. | Mason Jr., Hersey M. | R2 | \$ 4,500.00 | \$ 4,500.00 | RL | 100.00% |
| 16747 | 45-575A | 12/29/2005 | Clark, Myrtle L. | Cooke, Brian W. | R2 | \$ 85,000.00 | \$ 90,400.00 | RL | 106.35% |
| 18129 | 45-74H | 9/15/2005 | Hayes Jr., John E. | Dickens, Jason N. | R2 | \$ 355,000.00 | \$ 24,400.00 | RL | 6.87% |
| 18188 | 45-74J | 8/1/2005 | Roane, mary C. | Smoot, Robert S. | R2 | \$ 77,608.69 | \$ 22,200.00 | RL | 28.61% |
| 15589 | 45-75M | 11/23/2005 | Bodner, Michael J. | Carmine, James E. Jr. | R2 | \$ 122,000.00 | \$ 85,700.00 | RL | 70.25% |
| 28072 | 45-83 | 12/21/2005 | Chappell, Charles L. | Reller, Loren J. | R2 | \$ 165,000.00 | \$ 93,600.00 | RL | 56.73% |
| 24135 | 45A(2)-5* | 1/3/2005 | Keefer, Gregory W. | Fields, Eugene | R2 | \$ 99,900.00 | \$ 56,600.00 | RL | 56.66% |
| | 45A(5)-66 | 7/18/2005 | Siegman, Les | Allen, Gregory O. | R2 | \$ 435,000.00 | | | 0.00% |
| 15127 | 45C(1)-7 | 8/26/2005 | Wewer, Richard m | Hogg Jr., William V. | R2 | \$ 164,500.00 | \$ 74,400.00 | RL | 45.23% |
| 12975 | 45C(11)-35 | 8/26/2005 | Beckwith III, Rexford F | Goodstein, Cary L. | R2 | \$ 211,000.00 | \$ 102,000.00 | RL | 48.34% |
| 13001 | 45C(11)-38 | 8/26/2005 | Nelson, Keith W. | Baker Jr., Grady E | R2 | \$ 150,000.00 | \$ 96,500.00 | RL | 64.33% |
| 22019 | 45C(12)-2 | 6/21/2005 | Knaebel, Carl J. | Petty, Scott E. | R2 | \$ 195,000.00 | \$ 114,400.00 | RL | 58.67% |
| 22366 | 45C(2)-7 | 4/4/2005 | Bruce, Ronald C. | Bonds, David A. | R2 | \$ 195,000.00 | \$ 109,600.00 | RL | 56.21% |
| 25603 | 45C(3)-17 | 7/22/2005 | Andrews, Christina M. | Bridges, Tabb M. | R2 | \$ 65,000.00 | \$ 77,800.00 | RL | 119.69% |
| 25603 | 45C(3)-17 | 9/29/2005 | Bridges, Tabb M. | Graef IV, Frederick E. | R2 | \$ 149,000.00 | \$ 77,800.00 | RL | 52.21% |
| 10787 | 45C(6)-14 | 4/26/2005 | Hogg, Richard V. | Scruton, Michael S. | R2 | \$ 165,000.00 | \$ 98,800.00 | RL | 59.88% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|----------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 23982 | 45C(6)-16 | 9/26/2005 | Keeter, Scott F. | Crosby, Jeffrey O. | R2 | \$ 158,100.00 | \$ 78,700.00 | RL | 49.78% |
| 21412 | 45C(6)-8 | 3/15/2005 | Gilmartin, Mark | Quail, Jarratt S. | R2 | \$ 174,900.00 | \$ 101,800.00 | RL | 58.20% |
| 22932 | 45C(7)-5 | 3/17/2005 | Bundy, John R. | Lass, David J. | R2 | \$ 139,900.00 | \$ 77,900.00 | RL | 55.68% |
| 18531 | 45C(8)-5 | 11/2/2005 | Ramirez, Raymond J | Wilkes, Michael C. | R2 | \$ 205,000.00 | \$ 98,500.00 | RL | 48.05% |
| 19651 | 45C(9)-2 | 5/17/2005 | Lafata White, Theresa W. | Lafata, Francesco | R2 | \$ 100,000.00 | \$ 92,200.00 | RL | 92.20% |
| 17096 | 45C(9)-A | 6/13/2005 | Petty, Scott E. | Waersch, Tiffany B. | R2 | \$ 165,000.00 | \$ 86,500.00 | RL | 52.42% |
| 19916 | 45D(2)-8 | 5/31/2005 | Akins, Larry R. | Hammons, Henrietta | R2 | \$ 150,000.00 | \$ 81,000.00 | RL | 54.00% |
| 11639 | 45E(3)-9 | 12/2/2005 | Robeson, Cynthia | Whitehead, James W. | R2 | \$ 221,900.00 | \$ 117,000.00 | RL | 52.73% |
| 25384 | 45I(1)-2 | 5/4/2005 | Samona, Jeffrey | Plessinger, David S. | R2 | \$ 120,000.00 | \$ 69,900.00 | RL | 58.25% |
| 28365 | 45J(1)-13 | 9/6/2005 | Taylor, William F. | Warner, Erner A. | R2 | \$ 287,000.00 | \$ 146,600.00 | RL | 51.08% |
| 37224 | 45J(1)-28 | 6/30/2005 | Hodges, Edward S. | Shirghio, James E. | R2 | \$ 385,000.00 | \$ 193,700.00 | RL | 50.31% |
| 23428 | 45K(1)-2 | 12/7/2005 | Miller, Michael G. | Shackelford, Keith B. | R2 | \$ 157,900.00 | \$ 81,200.00 | RL | 51.42% |
| 10483 | 45L(1)-11 | 8/2/2005 | Casey, Kevin | Carter, Mark O. | R2 | \$ 150,000.00 | \$ 84,600.00 | RL | 56.40% |
| 32846 | 45L(1)-3 | 4/18/2005 | Scott, Tyrell L. | Wodward, Jeffrey B. | R2 | \$ 138,000.00 | \$ 79,100.00 | RL | 57.32% |
| 24408 | 45M(2)-5 | 7/8/2005 | Williams, John E. | Clements, Linda L. | R2 | \$ 155,000.00 | \$ 82,000.00 | RL | 52.90% |
| 23385 | 45N(1)-12 | 4/26/2005 | Long, Grace C. | Lanciano, Arline S. | R2 | \$ 530,000.00 | \$ 238,400.00 | RL | 44.98% |
| 23651 | 45N(1)-2 | 4/5/2005 | Fowler, Mark E. | Hendricks, Karen L. | R2 | \$ 250,000.00 | \$ 148,500.00 | RL | 59.40% |
| 13471 | 45N(1)-25 | 6/22/2005 | Clark, Dallas B. | Larkin, Raymond L. | R2 | \$ 244,000.00 | \$ 120,100.00 | RL | 49.22% |
| 13315 | 45N(1)-3 | 6/2/2005 | Carmine, Steven C. | Carr III, Richard E. | R2 | \$ 47,500.00 | \$ 30,000.00 | RL | 63.16% |
| 25627 | 45N(1)-51 | 10/20/2005 | Eder, George F. | Obeshain Jr., Curry C. | R2 | \$ 275,000.00 | \$ 150,100.00 | RL | 54.58% |
| 20565 | 45N(2)-23 | 11/16/2005 | Marshall, Raymond | Gage, Cardwell R. | R2 | \$ 215,000.00 | \$ 128,800.00 | RL | 59.91% |
| 11355 | 45N(2)-32 | 7/20/2005 | Morrison, Philip P. | Payne Jr., Sherman | R2 | \$ 260,000.00 | \$ 133,700.00 | RL | 51.42% |
| 11385 | 45N(3)-16 | 3/22/2005 | Gordon, John C. | Freidlin, Bradley L. | R2 | \$ 299,000.00 | \$ 158,300.00 | RL | 52.94% |
| 30211 | 45Q(1)-1 | 8/5/2005 | Milby, Warren F. | Stevens, Kirk | R2 | \$ 194,900.00 | \$ 96,500.00 | RL | 49.51% |
| 21206 | 45Q(5)-9 | 12/20/2005 | Harris, Myrtle S. | Workman, Roy M. | R2 | \$ 159,900.00 | \$ 78,200.00 | RL | 48.91% |
| 25379 | 45R(1)-10 | 12/14/2005 | Hill, Steven | Leveille, Timothy A. | R2 | \$ 175,000.00 | \$ 90,500.00 | RL | 51.71% |
| 12259 | 45W(2)-8 | 6/14/2005 | Haddock, Jeffrey B. | Lohman, Brandon S. | R2 | \$ 243,000.00 | \$ 129,700.00 | RL | 53.37% |
| 20664 | 45Y(1)-4 | 5/13/2005 | Carmine, Kemper C. | Gajigas, Lisbel I | R2 | \$ 209,500.00 | \$ 134,500.00 | RL | 64.20% |
| 26906 | 45ZI(1)-3 | 11/1/2005 | Woodward, Jeffrey B. | Embrey, Amy L. | R2 | \$ 153,000.00 | \$ 66,900.00 | RL | 43.73% |
| 30261 | 46-107C | 12/5/2005 | Karnes, Garland F. | All Threes LLC | R2 | \$ 96,250.00 | \$ 31,500.00 | WL | 32.73% |
| 15272 | 46-141 | 8/30/2005 | Warwick River Chirstian Sc | Copeland Jr., Horton D. | R2 | \$ 66,000.00 | \$ 38,800.00 | RL | 58.79% |
| 18372 | 46-73 | 4/26/2005 | Long, Michael D. | Tombleson, Shawn A. | R2 | \$ 163,000.00 | \$ 81,400.00 | RL | 49.94% |
| 21567 | 46-99 | 12/5/2005 | Hall, James E. | MRR Properties LLC | R2 | \$ 240,000.00 | \$ 68,200.00 | RL | 28.42% |
| 24574 | 46A(1)-1 | 12/1/2005 | Lemon, Ruby F | Manning, Jay P. | R2 | \$ 175,000.00 | \$ 102,200.00 | RL | 58.40% |
| 32335 | 46A(1)-13 | 8/16/2005 | Shenk, J Donald | Ki, Yo H. | R2 | \$ 14,300.00 | \$ 5,000.00 | RL | 34.97% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------------|------------|---------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 13879 | 46A(1)-9 | 9/2/2005 | Kreider, Betty D. | Hammock, Ricky A. | R2 | \$ 10,000.00 | \$ 16,000.00 | RL | 160.00% |
| 22887 | 46A(2)-38 | 11/8/2005 | Vu, Nam Duc | Gunn, Marvin C. | R2 | \$ 225,000.00 | \$ 16,000.00 | RL | 7.11% |
| 32879 | 46A(2)-41 | 2/22/2005 | Tre-Suz-Ann Development | Ellis, Wayne B. | R2 | \$ 340,000.00 | \$ 169,200.00 | WL | 49.76% |
| 19256 | 46A(3)-49 | 6/10/2005 | Bates, Paul A. | Seda, Holman | R2 | \$ 3,500.00 | \$ 5,000.00 | RL | 142.86% |
| 10019 | 46B(1)-10 | 7/28/2005 | Mcaluso, Richard M. | Statewide Inc. | R2 | \$ 20,000.00 | \$ 154,000.00 | RL | 770.00% |
| 29138 | 46B(1)-24 | 7/21/2005 | Holiday Investments LLC | Eddy, Jennifer C. | R2 | \$ 167,000.00 | \$ 80,100.00 | RL | 47.96% |
| 17872 | 46B(1)-5 | 6/20/2005 | Johnson, Charles W. | Bond, B Daniel | R2 | \$ 179,900.00 | \$ 89,500.00 | RL | 49.75% |
| 22103 | 46B(1)-6 | 4/26/2005 | Ouellette, Robert O. | Walker, Martin W. | R2 | \$ 251,925.00 | \$ 74,600.00 | RL | 29.61% |
| 10352 | 46C(1)-16 | 4/7/2005 | Polk, Robert N. | Giddens, Steven M. | R2 | \$ 220,000.00 | \$ 5,500.00 | RL | 2.50% |
| 15880 | 46C(1)-37 | 9/20/2005 | Snow, Bettie J. | Sheehan, Mark D. | R2 | \$ 74,500.00 | \$ 74,500.00 | RL | 100.00% |
| 18754 | 47-117 | 3/9/2005 | Stevens, James R. | Hall, Jerry W. | R2 | \$ 115,000.00 | \$ 95,900.00 | RL | 83.39% |
| 31418 | 47-127* | 1/7/2005 | Blackburn, Ronald D. | Queijo, Isabel W. Rev. Tr | R2 | \$ 55,000.00 | \$ 67,200.00 | RL | 122.18% |
| 17662 | 47-143 | 9/15/2005 | Smith, Dean R | Dreelin, Robert A. | R2 | \$ 168,000.00 | \$ 75,900.00 | WL | 45.18% |
| 25630 | 47-185* | 8/17/2005 | Charatwell Investment Cor | White Jr., Robert E | R2 | \$ 279,900.00 | \$ 151,600.00 | RL | 54.16% |
| 30137 | 47-197 | 9/1/2005 | Jackson, Wendy L. | Morris, Nathan W, | R2 | \$ 215,000.00 | \$ 35,400.00 | RL | 16.47% |
| 18359 | 47-199A | 11/22/2005 | Oliver, Joan S. | Gloucester County | R2 | \$ 69,500.00 | \$ 27,300.00 | RL | 39.28% |
| 34733 | 47A(1)-1 | 10/19/2005 | Vodvarka, Floyd | Grattan Jr., George E. | R2 | \$ 470,000.00 | \$ 208,400.00 | WL | 44.34% |
| 29286 | 47B(1)-3 | 11/22/2005 | Severn Wharf Corp. | Kitchell, Arthur G. | R2 | \$ 500,000.00 | \$ 320,500.00 | WL | 64.10% |
| 29678 | 47B(2)-3 | 10/31/2005 | Jones, Clarence C. | Hurt, Roger D. | R2 | \$ 175,000.00 | \$ 99,600.00 | RL | 56.91% |
| 15185 | 47C(1)-13 | 8/30/2005 | Ruby, David R. | Teklu, Alexander E. | R2 | \$ 38,000.00 | \$ 2,500.00 | WL | 6.58% |
| 20945 | 47C(1)-14 | 9/2/2005 | Ruby, David R. | Horning, Joel G. | R2 | \$ 35,000.00 | \$ 8,000.00 | RL | 22.86% |
| 21549 | 47C(1)-15 | 9/2/2005 | Ruby, David R. | Horning, Joel G. | R2 | \$ 27,000.00 | \$ 8,000.00 | RL | 29.63% |
| 19625 | 47C(1)-3 | 7/19/2005 | Khoury, Samuel L. | Graf Jr., David | R2 | \$ 268,000.00 | \$ 16,000.00 | RL | 5.97% |
| 29380 | 47C(2)-3 | 8/1/2005 | West, Gayle R. | Penn Construction Corp. | R2 | \$ 25,668.80 | \$ 24,400.00 | RL | 95.06% |
| 29380 | 47C(2)-3 | 10/31/2005 | Penn Construction Corp | Klein, Dennis W. | R2 | \$ 156,000.00 | \$ 102,900.00 | RL | 65.96% |
| 17299 | 47D(1)Sec 2-13* | 5/2/2005 | Crisp, Frieda B. | Tri River Properties LLC | R2 | \$ 3,500.00 | \$ 3,000.00 | RL | 85.71% |
| 27210 | 47D(1)Sec 2-4* | 12/15/2005 | Padgett, Helen M. | Karnes, Garland F. | R2 | \$ 16,000.00 | \$ 8,600.00 | RL | 53.75% |
| 29498 | 47D(1)Sec 2-8* | 9/29/2005 | Karnes, Garland F. | Butler, Stephanie S. | R2 | \$ 705,000.00 | \$ 219,200.00 | WL | 31.09% |
| 28315 | 48-46 | 12/20/2005 | Schneider, Irene S. | Pamturn Management Co | R2 | \$ 17,400.00 | \$ 6,000.00 | RL | 34.48% |
| 31739 | 48-57 | 4/13/2005 | Belvin, Audrey L. | Myers, Wayne R. | R2 | \$ 160,000.00 | \$ 85,300.00 | RL | 53.31% |
| 25793 | 50-108 | 10/4/2005 | Riverside Healthcare Asso | Vought III, William G. | R4 | \$ 100,000.00 | \$ 97,000.00 | CL | 97.00% |
| 12660 | 50-109 | 3/31/2005 | Bartley, Emily B. | Bailey, Steven A. | R2 | \$ 160,000.00 | \$ 187,400.00 | CL | 117.13% |
| 32912 | 50-117E | 6/24/2005 | Hudgins, John M. | Hudgins, Delia H. | R2 | \$ 80,000.00 | \$ 98,400.00 | RL | 123.00% |
| 30465 | 50-120C | 11/29/2005 | Palas, Andrew J. | Pinero, Damon | R2 | \$ 142,500.00 | \$ 57,500.00 | RL | 40.35% |
| 32997 | 50-120G | 5/2/2005 | Thompson Jr., George D. | Sulik Jr., Leo H. | R2 | \$ 399,850.00 | \$ 244,600.00 | RL | 61.17% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------------|------------|-----------------------------|-------------------------|------|---------------|-----------------|------|-----------|
| 18073 | 50-12A | 11/9/2005 | Wilburn, Michael D. | Silberhorn, Michael J. | R2 | \$ 171,000.00 | \$ 96,000.00 | RL | 56.14% |
| 28872 | 50-141 | 7/8/2005 | Catlett, John E. | Ellis, Vernon | R2 | \$ 46,000.00 | \$ 28,000.00 | RL | 60.87% |
| 11722 | 50-148 | 12/19/2005 | Smith, Shelia A. | Mason, Regina Y. | R2 | \$ 80,000.00 | \$ 99,000.00 | RL | 123.75% |
| 15131 | 50-167A | 5/27/2005 | Quillian, Florence W. | Pierce, S. J. | R2 | \$ 77,200.00 | \$ 77,200.00 | RL | 100.00% |
| 19013 | 50-170 | 1/28/2005 | Abingdon Joint Venture | Chesapeake Bank | R4 | \$ 575,000.00 | \$ 440,700.00 | CL | 76.64% |
| 14378 | 50-186 | 7/13/2005 | Easley Retail Investors LLC | Cole EK Hayes Va LLC | R4 | \$ 151,500.00 | \$ 1,174,500.00 | CL | 775.25% |
| 25277 | 50-189 | 5/23/2005 | Whitley Peanut Factory Inc | Wave Properties LLC | R4 | \$ 360,000.00 | \$ 541,200.00 | CL | 150.33% |
| 25957 | 50-194D | 7/27/2005 | Thomas, Christopher A. | Lyons, Joshua O. | R2 | \$ 312,500.00 | \$ 173,700.00 | RL | 55.58% |
| 40972 | 50-196 | 4/29/2005 | Rowe, Helen G. | Druhot, Heidi S. | R2 | \$ 157,500.00 | \$ 90,300.00 | RL | 57.33% |
| 20401 | 50-209B | 7/11/2005 | Franklin, John A. | Gfranklin, Joseph E. | R2 | \$ 125,000.00 | \$ 107,800.00 | RL | 86.24% |
| 28442 | 50-239A | 3/28/2005 | Taylor, Marian A. | Runing, Joshua W. | R2 | \$ 119,000.00 | \$ 58,100.00 | RL | 48.82% |
| 35874 | 50-34B | 10/14/2005 | Conway III, Christopher C | Given, Charles M. | R2 | \$ 100,000.00 | \$ 49,600.00 | WL | 49.60% |
| 20870 | 50-35 | 7/25/2005 | Vanhout, Mary E. | Vanhout, Elizabeth J. | R2 | \$ 48,000.00 | \$ 38,700.00 | WL | 80.63% |
| 21072 | 50-67 | 5/12/2005 | Haynes, Patrick H. | Shelly Point LLC | R2 | \$ 95,000.00 | \$ 53,700.00 | RL | 56.53% |
| 14714 | 50-79A | 4/1/2005 | Seawell, Thomas E. | Seawell, Thomas E. | R2 | \$ 44,350.00 | \$ 88,700.00 | RL | 200.00% |
| 14714 | 50-79A | 9/16/2005 | Seawell, Thomas E. | Tre-Suz-Ann Development | R2 | \$ 225,000.00 | \$ 88,700.00 | RL | 39.42% |
| 17194 | 50-79B | 7/7/2005 | Seawell III, Benjamin F | Tre-Suz Ann Development | R2 | \$ 350,000.00 | \$ 119,300.00 | WL | 34.09% |
| 24962 | 50-80 | 4/21/2005 | Reinke, James L. | Tre Suz Ann Development | R2 | \$ 165,000.00 | \$ 124,500.00 | RL | 75.45% |
| 28929 | 50-84* | 8/5/2005 | Tre-Suz-Ann Development | Dunwood Holdings LLC | R2 | \$ 750,000.00 | \$ 72,200.00 | RL | 9.63% |
| 15902 | 50-91 | 6/29/2005 | Humphreys, Ross B. | Elko, David A. | R2 | \$ 183,000.00 | \$ 95,700.00 | RL | 52.30% |
| 20275 | 50-96 | 12/6/2005 | King, Erin D. | Geyerhahn, Nathan | R2 | \$ 152,000.00 | \$ 77,400.00 | RL | 50.92% |
| 41210 | 50-97A | 4/21/2005 | C.C. Haywood Enterprises | Wheat, Lee T. | R2 | \$ 394,900.00 | \$ 166,900.00 | RL | 42.26% |
| 18434 | 50A(1)-22 | 12/7/2005 | Boestfleisch, Kurt F. | King, Erin D. | R2 | \$ 215,000.00 | \$ 106,300.00 | RL | 49.44% |
| 20238 | 50A(1)-9A | 6/1/2005 | Whittemore, Richard B. | Rodgers, Keith E. | R2 | \$ 289,900.00 | \$ 289,900.00 | RL | 100.00% |
| 33204 | 50A(11)-10 | 5/6/2005 | Jones, Mark A. | Heiser, Scott D. | R2 | \$ 163,000.00 | \$ 106,400.00 | RL | 65.28% |
| 33238 | 50A(11)-12 | 4/12/2005 | Northup, Lawrence D. | Thompson, Robert W. | R2 | \$ 160,000.00 | \$ 94,400.00 | RL | 59.00% |
| 32060 | 50A(11)-2 | 3/22/2005 | Lamb, Christopher | Conlon, Matthew J. | R2 | \$ 169,500.00 | \$ 101,700.00 | RL | 60.00% |
| 32066 | 50A(11)-4 | 6/17/2005 | Vonwald, Kimberly L. | Vollman, Richard A. | R2 | \$ 169,900.00 | \$ 95,600.00 | RL | 56.27% |
| 29290 | 50A(2)BK A-4 | 4/15/2005 | Alba, Victor | Duncan, Robert T. | R2 | \$ 172,500.00 | \$ 86,300.00 | RL | 50.03% |
| 22380 | 50A(2)Bk D-7 | 11/22/2005 | Robinson, Wilma A | Goins, James D. | R2 | \$ 183,000.00 | \$ 109,500.00 | RL | 59.84% |
| 30274 | 50B(1)BK A-3 | 3/4/2005 | Crews II, Richard A | Gueffroy, Charles R. | R2 | \$ 300,000.00 | \$ 228,600.00 | WL | 76.20% |
| 33903 | 50B(2)Bk D-6 | 9/1/2005 | Trio, Suzanne A. | Hyland, Scott W. | R2 | \$ 289,900.00 | \$ 160,400.00 | RL | 55.33% |
| 25165 | 50B(2)BK D-8 | 7/14/2005 | Turner, Patrick F. | Brush, Robert C. | R2 | \$ 299,900.00 | \$ 154,600.00 | RL | 51.55% |
| 11913 | 50B(4)BK A-26 | 1/27/2005 | Bowen Jr., Richard B. | Shackelford, Matthew H. | R2 | \$ 196,500.00 | \$ 122,200.00 | RL | 62.19% |
| 34576 | 50B(4)BK A-38 | 11/10/2005 | Weaver, Randolph T. | Seidl, Mark S. | R2 | \$ 295,000.00 | \$ 155,000.00 | RL | 52.54% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|------------|------------|-------------------------|--------------------------|-----|-----------------|----------------|------|-----------|
| 14721 | 50B(6)-1 | 5/20/2005 | Meyer, John | Claar, William H. | R2 | \$ 141,900.00 | \$ 84,500.00 | RL | 59.55% |
| 28643 | 50B(6)-2 | 11/23/2005 | Paine, William A. | West, Roamie C. | R2 | \$ 125,000.00 | \$ 84,400.00 | RL | 67.52% |
| 21820 | 50B(7)-23 | 4/21/2005 | Quick, Kevin A. | Morris, James E. | R2 | \$ 145,000.00 | \$ 108,700.00 | RL | 74.97% |
| 12021 | 50B(8)-11 | 7/28/2005 | Miller, Douglas O. | Bremar, kenneth R. | R2 | \$ 255,000.00 | \$ 136,400.00 | RL | 53.49% |
| 33332 | 50B(8)-35 | 5/26/2005 | Snow Jr., Tommy A. | Fraxier, Jason B. | R2 | \$ 189,900.00 | \$ 112,300.00 | RL | 59.14% |
| 19489 | 50C(1)-10 | 4/28/2005 | Zebal, Ronald | Miller Jr., Gary D. | R2 | \$ 164,900.00 | \$ 91,600.00 | RL | 55.55% |
| 19614 | 50D(4)-3 | 1/25/2005 | Springer, Joseph E. | Johnson, Lorraine B. | R2 | \$ 165,000.00 | \$ 86,700.00 | RL | 52.55% |
| 33289 | 50D(5)-5 | 6/1/2005 | West, Hope G. | Sheridan, Kyle E. | R2 | \$ 228,500.00 | \$ 123,000.00 | RL | 53.83% |
| 34245 | 50D(6)-2 | 3/14/2005 | Sweeney, Herman E. | Griffin, David A. | R2 | \$ 175,000.00 | \$ 96,000.00 | RL | 54.86% |
| 19446 | 50D(7)-11 | 8/31/2005 | Myers, Richard C. | Nix, Timothy J. | R2 | \$ 185,900.00 | \$ 101,500.00 | RL | 54.60% |
| 18998 | 50E(1)-1A | 6/29/2005 | Carteret, Tommy J. | Cannon, Craig F. | R2 | \$ 133,000.00 | \$ 10,000.00 | RL | 7.52% |
| 21456 | 50E(1)-4 | 11/30/2005 | Richardson, James A. | Trinidad, Melissa | R2 | \$ 139,900.00 | \$ 61,100.00 | RL | 43.67% |
| 18848 | 50E(10)-12 | 8/15/2005 | Tipton, David J. | Pinto, Louis F. | R2 | \$ 185,900.00 | \$ 87,800.00 | RL | 47.23% |
| 33539 | 50E(7)-1* | 2/15/2005 | Tre-Suz-Ann Development | Somerset Stokes LLC | R2 | \$ 2,700,000.00 | \$ 476,000.00 | RL | 17.63% |
| 15294 | 50E(9)-5 | 4/25/2005 | Durham, Debra A. | Watts, Jason | R2 | \$ 200,000.00 | \$ 116,300.00 | RL | 58.15% |
| 25336 | 50G(2)-1 | 5/24/2005 | Lanier, Robert H. | Holloway, James S. | R2 | \$ 185,000.00 | \$ 93,300.00 | RL | 50.43% |
| 14300 | 50G(3)-8 | 12/27/2005 | Kite, Marlen T. | Cendant Mobility Relocat | R2 | \$ 214,750.00 | \$ 91,200.00 | RL | 42.47% |
| 29401 | 50I(2)-21 | 11/30/2005 | Dorsey, Dean L Jr. | Richardson, James A. | R2 | \$ 224,380.00 | \$ 120,800.00 | RL | 53.84% |
| 33555 | 50I(2)-23 | 8/15/2005 | Adams Sr., John J | Doss, Timothy P. | R2 | \$ 135,000.00 | \$ 73,600.00 | RL | 54.52% |
| 29967 | 50K(1)-10 | 3/21/2005 | Ackley, Robert V. | Smoot, Sherry | R2 | \$ 89,500.00 | \$ 76,000.00 | RL | 84.92% |
| 23467 | 50K(1)-7 | 5/19/2005 | Davis, Steven | Lathrop, Shirley A. | R2 | \$ 143,000.00 | \$ 75,000.00 | RL | 52.45% |
| 18028 | 50L(1)-12 | 9/16/2005 | Sale, Donna J. | Justis, David L. | R2 | \$ 309,900.00 | \$ 162,600.00 | RL | 52.47% |
| 28622 | 50L(1)-7 | 3/31/2005 | Lockberby, Ronald | Rivera, Dante | R2 | \$ 305,000.00 | \$ 181,700.00 | RL | 59.57% |
| 27400 | 50N(1)-4 | 10/18/2005 | Morris, David A. | Gloucester Medical Cent | R4 | \$ 210,000.00 | \$ 141,400.00 | CL | 67.33% |
| 24825 | 51(1)-20 | 2/28/2005 | Rowe, Francis L. | Hinnant, Clarence H. III | R2 | \$ 310,000.00 | \$ 167,900.00 | WL | 54.16% |
| 15201 | 51-113 | 4/12/2005 | Glaze, Russell L. | Abingdon Group | R2 | \$ 115,000.00 | \$ 63,400.00 | RL | 55.13% |
| 16093 | 51-121F | 7/13/2005 | Barker, Velma | King, Lois B. | R2 | \$ 5,500.00 | \$ 3,000.00 | RL | 54.55% |
| 20582 | 51-121F | 9/23/2005 | King, Lois B | Snodgrass, James B. | R2 | \$ 205,000.00 | | WL | 0.00% |
| 26974 | 51-132 | 7/21/2005 | Lang, Suzanne E. | Bullins, Maynard L. | R2 | \$ 136,500.00 | \$ 73,400.00 | RL | 53.77% |
| 11555 | 51-154 | 3/16/2005 | Lanciano, Arline S. | K & S Holding Company | R2 | \$ 500,000.00 | \$ 284,900.00 | WL | 56.98% |
| 33679 | 51-171E | 9/22/2005 | Smith, Nita L. | Baduqui, Juan C. | R2 | \$ 225,000.00 | \$ 6,500.00 | RL | 2.89% |
| 16307 | 51-185P | 4/1/2005 | Haury, Joan S. | Woodson, Joan P. | R2 | \$ 190,000.00 | \$ 124,800.00 | RL | 65.68% |
| 17570 | 51-19 | 3/24/2005 | Green, Eric | Minor, James | R2 | \$ 136,000.00 | \$ 83,800.00 | RL | 61.62% |
| 20185 | 51-204 | 2/28/2005 | Meyer, Johnie | Hague Quality Water of V | R4 | \$ 68,000.00 | \$ 64,300.00 | CL | 94.56% |
| 34899 | 51-211B | 10/4/2005 | Hargis, William J. | Walling, Suzanne L. | R2 | \$ 15,000.00 | \$ 14,100.00 | RL | 94.00% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------|------------|---------------------------|-------------------------|-----|-----------------|----------------|------|-----------|
| 23805 | 51-216 | 8/16/2005 | Jordan Jr., Joseph L | Del Corso, Joseph | R2 | \$ 250,000.00 | \$ 222,200.00 | WL | 88.88% |
| 12613 | 51-232 | 8/30/2005 | Gentil, Kenneth G. | Swiss Legacy LLC | R2 | \$ 37,000.00 | \$ 19,900.00 | RL | 53.78% |
| 32666 | 51-246G | 9/1/2005 | Askew, Ranald J. | Meseroll, Patsy C. | R2 | \$ 199,900.00 | \$ 115,900.00 | RL | 57.98% |
| 33392 | 51-257 | 2/15/2005 | Cooks Oyster Company | G.M. Lewis | R2 | \$ 9,766.00 | \$ 12,000.00 | RL | 122.88% |
| 13431 | 51-258A | 2/24/2005 | Lillaston Land LLC. | Wilmik-Zimmerman Hom | R2 | \$ 920,000.00 | \$ 109,700.00 | WL | 11.92% |
| 21914 | 51-263* | 1/28/2005 | Smith, Clarence W. | Smith, James K. | R2 | \$ 58,000.00 | \$ 137,700.00 | WL | 237.41% |
| 18224 | 51-283E | 3/23/2005 | Matthews, Charles K. | Johnson, Harold C. | R2 | \$ 265,000.00 | \$ 153,700.00 | RL | 58.00% |
| 32388 | 51-286J | 6/23/2005 | Brown, William K. | Evans, Kenneth T. | R2 | \$ 70,000.00 | \$ 42,300.00 | RL | 60.43% |
| 29627 | 51-286Q | 12/9/2005 | Matthews, Elizabeth K. | Soberick, Michael T. | R2 | \$ 1,219,000.00 | \$ 561,900.00 | WL | 46.10% |
| 11398 | 51-287F | 4/1/2005 | Dunston, Beverly | T.E. Jennette Custom Bu | R2 | \$ 175,000.00 | \$ 58,500.00 | WL | 33.43% |
| 11398 | 51-287F | 8/16/2005 | T.E.Jennette Custom Build | Chuga II, Gregory M | R2 | \$ 250,000.00 | \$ 58,500.00 | WL | 23.40% |
| 16697 | 51-291A | 7/21/2005 | Hess, Thomas J. | Hess, Francis P. | R2 | \$ 88,500.00 | \$ 51,900.00 | RL | 58.64% |
| 17474 | 51-303 | 5/20/2005 | Blake, L. Bacon | Blake, Graham C. | R2 | \$ 60,000.00 | \$ 82,100.00 | WL | 136.83% |
| 17474 | 51-303 | 9/30/2005 | Blake, L. B. | Backer, Joel E. | R2 | \$ 250,000.00 | \$ 82,100.00 | WL | 32.84% |
| 10299 | 51-304 | 5/20/2005 | Blake, Graham C. | Blake, L. Bacon | R2 | \$ 60,000.00 | \$ 73,100.00 | WL | 121.83% |
| 28934 | 51-305 | 4/29/2005 | Cobb, Doris R. | Demille, John C. | R2 | \$ 298,000.00 | \$ 163,300.00 | RL | 54.80% |
| 17293 | 51-322A | 12/1/2005 | Wehrung, Jeffrey H. | Perger, Joseph C Jr. | R2 | \$ 117,000.00 | \$ 52,700.00 | RL | 45.04% |
| 24718 | 51-322G | 3/15/2005 | Steve's Construction Inc. | Cooper, Jonathan J. | R2 | \$ 146,750.00 | \$ 110,500.00 | RL | 75.30% |
| 22110 | 51-322I | 8/5/2005 | Oliver, Bradford L. | Steves Construction | R2 | \$ 10,600.00 | \$ 23,000.00 | RL | 216.98% |
| 26342 | 51-322M | 5/18/2005 | Smith, Glenn O. | Kelsey VII, Benjamin S. | R2 | \$ 228,900.00 | \$ 118,600.00 | WL | 51.81% |
| 17743 | 51-323A | 9/2/2005 | Liles, James J. | Crouch, Bobby W. | R2 | \$ 169,700.00 | \$ 73,100.00 | RL | 43.08% |
| 29369 | 51-344A | 1/13/2005 | Gilbert, William J. | Newcomb, John F. | R2 | \$ 135,000.00 | \$ 75,700.00 | RL | 56.07% |
| 21326 | 51-36 | 8/1/2005 | West, Gayle R. | Penn Construction Corp. | R2 | \$ 20,859.14 | \$ 20,200.00 | RL | 96.84% |
| 30679 | 51-364E | 6/8/2005 | Fuchs, Nancy A. | Gucanac, Josip | R2 | \$ 445,000.00 | \$ 178,500.00 | WL | 40.11% |
| 27712 | 51-376A | 11/14/2005 | McCutchen, Kathleen | Anderton, J.T. | R2 | \$ 22,000.00 | \$ 6,000.00 | RL | 27.27% |
| 18367 | 51-380A | 3/10/2005 | Smith, Douglas P. | C & C Enterprises | R2 | \$ 58,000.00 | \$ 39,400.00 | RL | 67.93% |
| 12617 | 51-386A | 9/6/2005 | Smallwood, Rickey E. | Reesa, Frances | R4 | \$ 129,900.00 | \$ 62,100.00 | CL | 47.81% |
| 22926 | 51-399 | 12/20/2005 | Elliott, James W. | Myers, Carolyn | R2 | \$ 71,600.00 | \$ 91,500.00 | RL | 127.79% |
| 19246 | 51-405B | 8/15/2005 | Belvin, Tammy L. | Belvin, Mark D. | R2 | \$ 45,728.50 | \$ 137,000.00 | WL | 299.59% |
| 28182 | 51-408A | 7/21/2005 | Thomas Jr., Merritt W. | Lee, Harold B. | R2 | \$ 390,000.00 | \$ 189,100.00 | WL | 48.49% |
| 41230 | 51-411 | 6/13/2005 | R.L. Hockaday Custom Ho | Hogge, Thomas E. | R2 | \$ 232,406.00 | \$ 200,700.00 | RL | 86.36% |
| 27176 | 51-67B | 3/15/2005 | Byrd, Lula M. | Walthall, Kimberly J. | R4 | \$ 135,000.00 | \$ 145,000.00 | CL | 107.41% |
| 11490 | 51-70A | 9/8/2005 | Smith, Pamela J. | Carrillo, Juan F. | R4 | \$ 410,000.00 | \$ 30,300.00 | CL | 7.39% |
| 19901 | 51-98D | 12/22/2005 | Steve's Construction Inc. | Young, Stanley A. Sr. | R2 | \$ 319,000.00 | \$ 8,000.00 | RL | 2.51% |
| 19831 | 51-98I | 9/26/2005 | Steve's Construction Inc. | Rogers, David A. | R2 | \$ 228,000.00 | \$ 30,700.00 | RL | 13.46% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|----------------|------------|---------------------------|---------------------------|-----|-----------------|----------------|------|-----------|
| 22316 | 51A(10)BK C-1* | 1/5/2005 | Crestar Bank Trustees for | Salb, L.L.C | R2 | \$ 270,000.00 | \$ 566,500.00 | RL | 209.81% |
| 17869 | 51A(10)BK D-18 | 9/26/2005 | Mummert, Russell G. | Pinson, Michelle | R2 | \$ 172,900.00 | \$ 106,900.00 | RL | 61.83% |
| 10183 | 51A(10)BK F-1 | 8/31/2005 | Henderson, Robert S. | Myers, Richard C. | R2 | \$ 144,500.00 | \$ 96,900.00 | RL | 67.06% |
| 29299 | 51A(10)Bk F-5 | 12/22/2005 | Pagel, Timothy R. | Bertuglia, Giacomo | R2 | \$ 225,000.00 | \$ 143,000.00 | RL | 63.56% |
| 17205 | 51A(11)-15A | 8/2/2005 | Betz, Kurtis C. | Cluts, Robert S. | R2 | \$ 249,900.00 | \$ 116,900.00 | RL | 46.78% |
| 18841 | 51A(11)-7 | 6/2/2005 | Clukey, Steven J. | Renew, Christopher S. | R2 | \$ 175,000.00 | \$ 104,600.00 | RL | 59.77% |
| 20787 | 51A(2)BK A-9A | 10/6/2005 | Resource Bank | McCormick Jr., Hugh B. | R2 | \$ 1,025,000.00 | \$ 535,400.00 | WL | 52.23% |
| 23923 | 51A(2)BK B-F | 12/12/2005 | Schlifer, Alice R. | Dusewicz Kirkley, Lois L. | R4 | \$ 210,000.00 | \$ 98,700.00 | CL | 47.00% |
| 29519 | 51A(3)BK A-1 | 8/25/2005 | Duggan, James J. | Tarantino, Arleen E. | R2 | \$ 245,900.00 | \$ 134,200.00 | RL | 54.58% |
| 13002 | 51A(3)BK A-57 | 10/12/2005 | Greene, Edward L. | Phillips, Harriet B. | R2 | \$ 225,000.00 | \$ 114,600.00 | RL | 50.93% |
| 21327 | 51A(6)-25 | 12/29/2005 | Plumley, Seldon P. | Cross, Richard H. III | R2 | \$ 37,500.00 | \$ 17,500.00 | RL | 46.67% |
| 28489 | 51A(7)BK C-14 | 7/8/2005 | Bromage, Erin S. | Brill, Richard W. | R2 | \$ 299,900.00 | \$ 141,900.00 | RL | 47.32% |
| 25291 | 51A(7)BK I-16 | 4/5/2005 | Olivarez Jr., Gerardo | Sentz, Kendall C. | R2 | \$ 234,900.00 | \$ 117,600.00 | RL | 50.06% |
| 14788 | 51A(7)BK I-5 | 11/28/2005 | Rhodes, Alicia P. | Morgan, Charles | R2 | \$ 174,000.00 | \$ 118,300.00 | RL | 67.99% |
| 20505 | 51A(9)BK 1-1 | 8/11/2005 | Berma LLC | Trusty, Ramona C. | R2 | \$ 169,000.00 | \$ 75,800.00 | RL | 44.85% |
| 17112 | 51A(9)BK 2-25A | 6/10/2005 | Christo, Steve B. | Weston Jr., James C. | R2 | \$ 95,500.00 | \$ 6,000.00 | RL | 6.28% |
| 25330 | 51A(9)BK 2-29 | 6/10/2005 | Christo, Steve B. | Weston Jr., James C. | R2 | \$ 164,400.00 | \$ 63,100.00 | RL | 38.38% |
| 12349 | 51B(2)-11 | 9/14/2005 | Wilson, Christopher | Daniels, William S. | R2 | \$ 330,000.00 | \$ 161,200.00 | WL | 48.85% |
| 35064 | 51C(2)-5 | 1/28/2005 | Owens Jr., Gilbert R. | Darrow, Thomas | R2 | \$ 165,000.00 | \$ 91,400.00 | RL | 55.39% |
| 26760 | 51C(4)-13 | 6/27/2005 | Ward, Harry M. | Schackelford, Liston K. | R2 | \$ 300,000.00 | \$ 143,300.00 | RL | 47.77% |
| 22178 | 51C(5)BK A-4 | 2/18/2005 | Kline, George R. | Eppard, Michael J. | R2 | \$ 160,000.00 | \$ 98,200.00 | RL | 61.38% |
| 18447 | 51C(5)BK B-4 | 3/9/2005 | Rhodes, Alicia P. | Saldutti, James F. | R2 | \$ 98,000.00 | \$ 88,700.00 | RL | 90.51% |
| 28250 | 51C(5)Bk B-9 | 9/29/2005 | Jarvis, James R. | Schulz, Joseph D. | R2 | \$ 183,000.00 | \$ 108,000.00 | RL | 59.02% |
| 19770 | 51C(5)Bk C-11 | 10/20/2005 | Farris, AltonH. | West, Patrick L. | R2 | \$ 169,900.00 | \$ 87,200.00 | RL | 51.32% |
| 16538 | 51C(5)BK C-6 | 9/2/2005 | Mcninch, Jesse E. | Barker, John M. | R2 | \$ 190,000.00 | \$ 93,200.00 | RL | 49.05% |
| 15639 | 51D(1)-7 | 11/14/2005 | Merritt, James G. | Wynne, Patricia | R2 | \$ 123,250.00 | \$ 94,900.00 | RL | 77.00% |
| 31244 | 51E(1)BK A-21 | 7/25/2005 | Owen, Harley D. | Klexzewski, Nicholas J. | R2 | \$ 130,000.00 | \$ 778,000.00 | RL | 598.46% |
| 19391 | 51E(1)BK C-3 | 10/6/2005 | Kellam, Philip L. | Burgess, Betty K | R4 | \$ 40,000.00 | \$ 67,500.00 | CL | 168.75% |
| 23131 | 51E(2)BK A-1* | 2/7/2005 | Daluisio, Amy S. | Steele, Rebecca S. | R2 | \$ 52,400.00 | \$ 52,600.00 | RL | 100.38% |
| 31383 | 51E(7)-4 | 10/17/2005 | Toms, Larry M. | Raynes Jr., John W. | R2 | \$ 247,500.00 | \$ 96,900.00 | RL | 39.15% |
| 14407 | 51E(7)-5 | 3/2/2005 | Secretary Housing And Urt | Lanfod, John D. Sr. | R2 | \$ 116,000.00 | \$ 97,900.00 | RL | 84.40% |
| 14407 | 51E(7)-5 | 8/8/2005 | Lanfod, John D. | Hart, Jason A. | R2 | \$ 161,250.00 | \$ 97,900.00 | RL | 60.71% |
| 12028 | 51F(1)-10 | 4/1/2005 | Sgori, Robert J. | T.E. Jennette Custom Bu | R2 | \$ 168,000.00 | \$ 116,700.00 | RL | 69.46% |
| 12028 | 51F(1)-10 | 7/1/2005 | T.E.Jennette Custom Build | Rocha, Juan | R2 | \$ 222,000.00 | \$ 116,700.00 | RL | 52.57% |
| 23276 | 51F(1)-7 | 11/16/2005 | Howell, Marilyn | Turner, Timothy N. | R2 | \$ 40,000.00 | \$ 26,000.00 | RL | 65.00% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|---------------|------------|------------------------|--------------------------|-----|---------------|----------------|------|-----------|
| 10366 | 51F(2)BK A-1 | 2/17/2005 | Cimon, Christopher P. | Self Properties LLC. | R2 | \$ 125,000.00 | \$ 80,900.00 | RL | 64.72% |
| 21696 | 51F(2)BK A-4 | 8/31/2005 | Forrest, Daniel W. | Henderson, Robert S. | R4 | \$ 224,900.00 | \$ 100,800.00 | CL | 44.82% |
| 14984 | 51F(3)-3 | 2/28/2005 | Gilbert, William J. | Finch, Zack S. | R2 | \$ 151,500.00 | \$ 113,200.00 | RL | 74.72% |
| 14984 | 51F(3)-3 | 6/9/2005 | Gilbert, William J. | Goodrich, Terry L. | R2 | \$ 189,900.00 | \$ 113,200.00 | RL | 59.61% |
| 34674 | 51F(3)-5 | 4/15/2005 | Ingles, nathaniel B. | Thombar land Company | R2 | \$ 165,000.00 | \$ 112,500.00 | RL | 68.18% |
| 20287 | 51F(3)-7 | 11/28/2005 | Evans, Mark | Buckley, Gary L. | R2 | \$ 359,000.00 | \$ 179,100.00 | RL | 49.89% |
| 25471 | 51F(5)Bk C-9 | 5/27/2005 | Cheatham, Timothy E. | Ezzell, Benjamin F. | R2 | \$ 260,000.00 | \$ 132,100.00 | RL | 50.81% |
| 34357 | 51F(7)-20 | 5/2/2005 | Wahl, Larry D. | Woosley, Gregory W. | R2 | \$ 259,900.00 | \$ 149,200.00 | RL | 57.41% |
| 29648 | 51F(8)-10 | 5/27/2005 | Klocko, David J. | McGee, Daniel M. | R2 | \$ 295,000.00 | \$ 177,100.00 | RL | 60.03% |
| 29689 | 51F(8)-7 | 6/6/2005 | Hogge, Thomas E. | Biggers, Thad A. | R2 | \$ 273,000.00 | \$ 154,800.00 | RL | 56.70% |
| 10307 | 51G(1)-8 | 12/12/2005 | Buckland, Harold L Jr. | Smith, Jean L. | R2 | \$ 379,500.00 | \$ 12,000.00 | RL | 3.16% |
| 24322 | 51H(1)-H12 | 5/17/2005 | Motley Jr., William R. | Chandler, Glen A. | R2 | \$ 25,000.00 | \$ 101,600.00 | RL | 406.40% |
| 25640 | 51H(1)-H-14 | 6/20/2005 | Schweichler, Steven R. | Jones, James P. | R2 | \$ 200,500.00 | \$ 108,900.00 | RL | 54.31% |
| 25953 | 51H(1)-H3 | 5/2/2005 | Young, Stanley A. | Stanaway, Charlene R. | R2 | \$ 200,000.00 | \$ 131,900.00 | RL | 65.95% |
| 17592 | 51H(1)-H8 | 11/1/2005 | Koulmentas, Martha | Rogers, Christopher T. | R2 | \$ 195,000.00 | \$ 102,200.00 | RL | 52.41% |
| 29959 | 51H(1)J-8* | 9/1/2005 | Arntz, Jonathan B. | Adkins, Larry K. | R2 | \$ 240,000.00 | \$ 125,400.00 | RL | 52.25% |
| 19453 | 51H(4)Bk A-12 | 6/30/2005 | Abel, Owen E. | Croisant, James K. | R2 | \$ 155,000.00 | \$ 90,400.00 | RL | 58.32% |
| 12107 | 51H(4)BK A-15 | 3/3/2005 | Lewis, William H. | Byant, D. Cameron | R2 | \$ 150,000.00 | \$ 92,700.00 | RL | 61.80% |
| 11537 | 51H(6)BK A-6 | 8/5/2005 | Lee, William | Latour Jr., Lloyd G | R2 | \$ 205,000.00 | \$ 130,300.00 | RL | 63.56% |
| 12594 | 51J(5)-3 | 6/27/2005 | Anderson, Dorothy K. | Kilgore, William E | R2 | \$ 270,000.00 | \$ 140,300.00 | WL | 51.96% |
| 21679 | 51L(5)-1 | 3/24/2005 | Elston, Elmer E. | Ragno, Richard S. | R2 | \$ 170,000.00 | \$ 111,100.00 | RL | 65.35% |
| 24082 | 51M(1)-1 | 10/26/2005 | Brown, Jesse L | Hall, David L. | R2 | \$ 125,000.00 | \$ 97,900.00 | RL | 78.32% |
| 32114 | 51N(1)-3 | 12/16/2005 | Mannion, Jen P. | Broadnax, John L. | R2 | \$ 279,900.00 | \$ 140,100.00 | RL | 50.05% |
| 12780 | 51Q(2)-9 | 9/27/2005 | Langford, Sherry L. | Powell, Benjamin C. | R2 | \$ 192,900.00 | \$ 108,700.00 | RL | 56.35% |
| 32512 | 51R(1)-101 | 10/31/2005 | Gaskins, Linda H. | Shepherd, Pamela J. | R2 | \$ 218,000.00 | \$ 114,000.00 | WL | 52.29% |
| 32023 | 51R(1)-205 | 4/18/2005 | Martin III, John W. | Anderson, Bryon D. | R2 | \$ 219,000.00 | \$ 108,800.00 | RL | 49.68% |
| 32023 | 51R(1)-205 | 9/15/2005 | Peterman, Theodore R. | Wilson, Christopher | R2 | \$ 230,000.00 | \$ 108,800.00 | WL | 47.30% |
| 34033 | 51R(1)-306 | 9/15/2005 | Lanciano, Arilne S. | Peterman, Theodore R. | R2 | \$ 275,000.00 | \$ 127,400.00 | WL | 46.33% |
| 13312 | 51R(2)-2504 | 10/3/2005 | Crockroft, Hester J. | Zima, Richard | R2 | \$ 173,500.00 | \$ 93,700.00 | WL | 54.01% |
| 22186 | 51R(4)-1204 | 2/2/2005 | Davidson, Josephine W. | Basta, Holly | R2 | \$ 240,000.00 | \$ 146,700.00 | WL | 61.13% |
| 22634 | 51R(4)-2304 | 7/8/2005 | Davies, William J. | Seawell II, Benjamin, F. | R2 | \$ 207,500.00 | \$ 103,400.00 | RL | 49.83% |
| 28004 | 51R(4)-2305 | 9/20/2005 | Clements, Wilbur F. | Schaeffer, Paul A. | R2 | \$ 92,400.00 | \$ 92,400.00 | RL | 100.00% |
| 14655 | 51R(4)-2403 | 4/5/2005 | Blake, Joy R. | Motto, Metro | R2 | \$ 179,000.00 | \$ 90,400.00 | RL | 50.50% |
| 34039 | 51R(5)-701 | 6/3/2005 | Bell, Vernon L. | Negus, Carol O. | R2 | \$ 300,000.00 | \$ 156,500.00 | WL | 52.17% |
| 11642 | 51R(6)-904 | 6/2/2005 | Basta, Holly W. | Gross, Damon C. | R2 | \$ 220,000.00 | \$ 132,300.00 | WL | 60.14% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-------------|------------|---------------------------|-------------------------|-----|---------------|----------------|------|-----------|
| 10511 | 51R(8)-802 | 9/6/2005 | Corey, Janeth M. | Hogg Jr., Paul | R2 | \$ 26,000.00 | \$ 133,200.00 | WL | 512.31% |
| 34112 | 51R(9)-1605 | 7/1/2005 | Steinert, Joachim H. | Armstrong, Mark W. | R2 | \$ 189,500.00 | \$ 106,000.00 | WL | 55.94% |
| 19071 | 51S(1)-105 | 11/29/2005 | Ecklor, Heidi A. | Wyatt, Timothy D. | R2 | \$ 155,000.00 | \$ 100,700.00 | RL | 64.97% |
| 14440 | 51S(1)-303 | 9/12/2005 | Mattox, Kathleen M. | Cobb, Doris R. | R2 | \$ 158,000.00 | \$ 98,900.00 | RL | 62.59% |
| 17322 | 51S(2)-502 | 7/6/2005 | Hall, Jennie V. | Hall, William R. | R2 | \$ 161,700.00 | \$ 99,900.00 | RL | 61.78% |
| 26706 | 51T(1)-4 | 7/25/2005 | Orga, Randy A. | Naquin, Robert J. | R2 | \$ 371,250.00 | \$ 200,300.00 | RL | 53.95% |
| 14233 | 51T(3)-5 | 3/15/2005 | Hogge, Voight | Byrd, Lula | R2 | \$ 221,000.00 | \$ 127,200.00 | RL | 57.56% |
| 22721 | 51V(1)-12 | 8/12/2005 | Quniby, Mable W. | Finley, Margaret P. | R2 | \$ 395,900.00 | \$ 176,000.00 | WL | 44.46% |
| 34725 | 51V(1)-25 | 7/14/2005 | Wright, Gary | Calendar, Dale L. | R2 | \$ 540,000.00 | \$ 258,000.00 | WL | 47.78% |
| 34730 | 51V(1)-29 | 6/3/2005 | Early, W. Kent | Dawson, Mark A. | R2 | \$ 669,900.00 | \$ 357,500.00 | WL | 53.37% |
| 34700 | 51V(1)-30 | 8/12/2005 | T.E.Jennette Custom Build | Backer, Joel E. | R2 | \$ 625,000.00 | \$ 45,000.00 | WL | 7.20% |
| 22701 | 51V(1)-6 | 5/13/2005 | Goldman, Linda K | Massey, Albert C. | R2 | \$ 525,000.00 | \$ 294,500.00 | WL | 56.10% |
| 34910 | 51W(1)-5 | 11/15/2005 | Hufler, Michael J. | Grabowski, John | R2 | \$ 220,000.00 | \$ 108,700.00 | RL | 49.41% |
| 16759 | 51W(2)-19 | 3/16/2005 | Sanchez, Richard M. | Hogge, Voight C. | R2 | \$ 275,000.00 | \$ 145,600.00 | RL | 52.95% |
| 12402 | 51X(1)-10 | 6/1/2005 | Reyes, Robert | Jarvis, Richard | R2 | \$ 240,000.00 | \$ 143,400.00 | RL | 59.75% |
| 12447 | 51X(1)-15 | 3/28/2005 | Early, Jeanell G. | Elston, Elmer E. | R2 | \$ 198,000.00 | \$ 134,000.00 | RL | 67.68% |
| 12447 | 51X(1)-15 | 10/20/2005 | Elston, Elmer E. | Schwedler, Richard L. | R2 | \$ 216,900.00 | \$ 134,000.00 | RL | 61.78% |
| 14975 | 51X(1)-2 | 3/22/2005 | Beringer, Thomas E. | Brumm, Christian L. | R2 | \$ 224,000.00 | \$ 180,300.00 | RL | 80.49% |
| 14399 | 51X(1)-23 | 8/31/2005 | Summerlin, Richard L. | Keefer, Timothy A. | R2 | \$ 209,900.00 | \$ 129,400.00 | RL | 61.65% |
| 40229 | 51Y(1)-3 | 11/2/2005 | Webb, Philip R. | Ramirez, Raymond J | R2 | \$ 243,000.00 | \$ 170,100.00 | RL | 70.00% |
| 40230 | 51Y(1)-4 | 6/16/2005 | Rogers, David B. | Clements, David W. | R2 | \$ 212,000.00 | \$ 147,900.00 | RL | 69.76% |
| 40232 | 51Y(1)-6 | 12/29/2005 | Reed, Randy S | Lane, Charlie R. | R2 | \$ 224,500.00 | \$ 140,300.00 | RL | 62.49% |
| 40383 | 51Z(1)-12 | 6/20/2005 | Morcom, Wade D. | Bendict, Colby J. | R2 | \$ 285,000.00 | \$ 204,400.00 | RL | 71.72% |
| 40390 | 51Z(1)-19 | 10/14/2005 | Church, Gary R. | Martin, Warren R. | R2 | \$ 325,000.00 | \$ 237,500.00 | WL | 73.08% |
| 40373 | 51Z(1)-2 | 2/22/2005 | Waggoner, George T. | Jaymes, Keith R. | R2 | \$ 274,900.00 | \$ 171,100.00 | RL | 62.24% |
| 40374 | 51Z(1)-3 | 11/1/2005 | Petterson, Eric H III | Ward, Richard D. | R2 | \$ 189,000.00 | \$ 143,800.00 | RL | 76.08% |
| 40375 | 51Z(1)-4 | 7/22/2005 | Ratliff, Paul J. | Carter, Gerene D. | R2 | \$ 207,000.00 | \$ 143,600.00 | RL | 69.37% |
| 40396 | 51Z(2)-25 | 4/4/2005 | Samuel I White P.C. | Holiday Investments LLC | R2 | \$ 239,200.00 | \$ 177,700.00 | RL | 74.29% |
| 40396 | 51Z(2)-25 | 6/28/2005 | Holiday Investments LLC | Gray, Dwayne A. | R2 | \$ 274,900.00 | \$ 177,700.00 | RL | 64.64% |
| 40399 | 51Z(2)-28 | 1/3/2005 | Flowers, Steven T. | Chattin Sr., Michael D. | R2 | \$ 234,000.00 | \$ 196,000.00 | RL | 83.76% |
| 40399 | 51Z(2)-28 | 4/26/2005 | Chattin, Michael D. | Reynolds, Paul L. | R2 | \$ 275,000.00 | \$ 196,000.00 | RL | 71.27% |
| 40407 | 51Z(2)-36 | 3/21/2005 | Kalkbrenner, Shantel M. | Davis, William C. | R2 | \$ 195,000.00 | \$ 139,600.00 | RL | 71.59% |
| 40409 | 51Z(2)-38 | 7/13/2005 | Smith, Brian M. | Boyer Jr., Dannie R. | R2 | \$ 228,900.00 | \$ 151,500.00 | RL | 66.19% |
| 34805 | 52-108A | 5/11/2005 | Harper, Tony K. | Dansey, William R. | R2 | \$ 318,000.00 | \$ 155,600.00 | RL | 48.93% |
| 33594 | 52-136 | 6/1/2005 | Dobson Jr., Joseph H. | Dobson, Michael B. | R2 | \$ 225,000.00 | \$ 48,000.00 | RL | 21.33% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|--------------------------|---------------------------|-----|---------------|----------------|------|-----------|
| 12611 | 52-159C | 6/9/2005 | Reid, William R. | Rhodes, Warner L. | R2 | \$ 300,000.00 | \$ 147,800.00 | WL | 49.27% |
| 12034 | 52-159I | 5/25/2005 | Davis Jr., William C. | Davis, Steven E. | R2 | \$ 155,000.00 | \$ 79,300.00 | RL | 51.16% |
| 22220 | 52-175 | 8/3/2005 | Shackelford, Vivian T. | Santorom Frank J. | R2 | \$ 293,200.00 | \$ 925,000.00 | WL | 315.48% |
| 23369 | 52-193 | 9/26/2005 | Moore, Donna | Rdhr, Robert G. | R2 | \$ 10,000.00 | \$ 16,800.00 | RL | 168.00% |
| 14779 | 52-21 | 12/16/2005 | Culotta, Kerry L. | Matthews, Elizabeth K. | R2 | \$ 310,000.00 | \$ 205,600.00 | RL | 66.32% |
| 10943 | 52-210 | 11/22/2005 | Benton, Karen | Casa Investments LLC | R2 | \$ 110,000.00 | \$ 53,400.00 | RL | 48.55% |
| 13179 | 52-211B | 5/5/2005 | Nice Brothers Inc. | Steve's Construction Inc. | R2 | \$ 25,000.00 | \$ 13,200.00 | RL | 52.80% |
| 25914 | 52-220 | 11/22/2005 | Templin, John | Gloucester County | R2 | \$ 102,000.00 | \$ 40,700.00 | RL | 39.90% |
| 11548 | 52-234 | 11/29/2005 | Oliver, Martha H | Bellflower, Edward E. | R2 | \$ 50,000.00 | \$ 6,300.00 | RL | 12.60% |
| 41123 | 52-240B | 1/13/2005 | Blackmon Construction Ho | Blumberg, Victor | R2 | \$ 283,600.00 | \$ 167,600.00 | RL | 59.10% |
| 29797 | 52-25 | 12/13/2005 | Soberick, Michael T. | Tri River Properties LLC | R2 | \$ 17,500.00 | \$ 25,800.00 | RL | 147.43% |
| 16468 | 52-27 | 4/27/2005 | Amory, Sherry L. | Carter, joseph L. | R2 | \$ 135,000.00 | \$ 93,600.00 | RL | 69.33% |
| 31495 | 52-284B | 9/6/2005 | Smythe, Donald F. | Walke, Timothy J. | R2 | \$ 25,000.00 | \$ 75,000.00 | RL | 300.00% |
| 30540 | 52-284C | 2/25/2005 | Hall, Jerry W. | Bonniville, Rodney L/ | R2 | \$ 230,000.00 | \$ 119,500.00 | RL | 51.96% |
| 27913 | 52-312A | 8/30/2005 | Marr, Mary L. | Burmeister, Douglas M. | R2 | \$ 145,000.00 | \$ 98,900.00 | RL | 68.21% |
| 17486 | 52-344 | 7/12/2005 | Livingston, Robert B. | Rankin, Michael S. | R2 | \$ 155,000.00 | \$ 89,300.00 | RL | 57.61% |
| 15230 | 52-376 | 4/5/2005 | Kellum Jr., Thomas E. | Piotrowski, Grant A. | R2 | \$ 84,750.00 | \$ 9,000.00 | RL | 10.62% |
| | 52-377 | 8/23/2005 | Poitrowski, Grant A. | Michaud, Jason H. | R2 | \$ 125,000.00 | | | 0.00% |
| 11892 | 52-379 | 4/13/2005 | Sutton, Charles E. | Fox Den Ivestements | R2 | \$ 77,000.00 | \$ 35,100.00 | RL | 45.58% |
| 11892 | 52-379 | 10/21/2005 | Fox Den Investments Inc. | Manelli, Daniel J. | R2 | \$ 188,000.00 | \$ 35,100.00 | RL | 18.67% |
| 16868 | 52-380C | 3/22/2005 | Sutton, Patricia A. | Hogge, Calvin K. | R2 | \$ 150,500.00 | \$ 96,700.00 | RL | 64.25% |
| 32733 | 52-397 | 3/25/2005 | Whited, Garland Y. | Kelly, Patrick J. | R2 | \$ 35,000.00 | \$ 49,000.00 | RL | 140.00% |
| 22603 | 52-411 | 2/11/2005 | Brown, Lawrence R. | Kessler, Irene N. | R2 | \$ 125,500.00 | \$ 63,600.00 | RL | 50.68% |
| 33066 | 52-419 | 8/26/2005 | Hall, Charles W. | Kellum, Joyce M. | R2 | \$ 120,000.00 | \$ 54,000.00 | RL | 45.00% |
| 33599 | 52-436 | 7/1/2005 | Edwards, Donnie J. | Kaczor, John M. | R2 | \$ 145,900.00 | \$ 35,400.00 | RL | 24.26% |
| 12243 | 52-456 | 4/13/2005 | Elliott, James W. | Insloch Group LLC | R2 | \$ 5,200.00 | \$ 7,300.00 | RL | 140.38% |
| 15289 | 52-491 | 3/4/2005 | Cook, William H. | Cook Jr., William H. | R2 | \$ 200,000.00 | \$ 137,900.00 | WL | 68.95% |
| 11940 | 52-64 | 9/12/2005 | West, Robert L. | Slay Maker LLC | R2 | \$ 45,000.00 | \$ 43,600.00 | RL | 96.89% |
| 29921 | 52-85 | 8/26/2005 | Newcomb, John F. | Stewart, Helen N. | R2 | \$ 126,000.00 | \$ 204,400.00 | RL | 162.22% |
| 26263 | 52-94 | 6/1/2005 | Pointer III, James E. | Greene, Nina J. | R2 | \$ 53,000.00 | \$ 12,300.00 | RL | 23.21% |
| 40903 | 52-99 | 5/4/2005 | McCloud, Danny R. | Haywood Masonary Inc. | R2 | \$ 44,000.00 | \$ 24,200.00 | RL | 55.00% |
| 35061 | 52A(1)-4 | 11/1/2005 | Kehoe, Brian E. | CMH Homes Inc | R2 | \$ 28,000.00 | \$ 5,000.00 | RL | 17.86% |
| 21922 | 52A(3)-12 | 9/30/2005 | Crawford, Andrea B. | Vum, Nam Duc | R2 | \$ 517,000.00 | \$ 301,100.00 | WL | 58.24% |
| 28785 | 52A(4)-28 | 8/18/2005 | Wilkerson, Walter A. | Wheeler, Kevin M. | R2 | \$ 79,000.00 | \$ 44,300.00 | RL | 56.08% |
| 32298 | 52D(1)-12 | 9/2/2005 | Sanderlin Jr., Joseph M | Weichert Relocation Resi | R2 | \$ 265,000.00 | \$ 170,100.00 | RL | 64.19% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | Code | Consideration | Assessed Value | Sub- | A/S Ratio |
|-------|-----------|------------|-----------------------------|-------------------------|------|---------------|----------------|------|-----------|
| 32298 | 52D(1)-12 | 9/2/2005 | Weichert Relocation Resol | Walker, Carrie N. | R2 | \$ 265,000.00 | \$ 170,100.00 | RL | 64.19% |
| 20049 | 52E(1)-6 | 11/17/2005 | Schoch, Wretha D | Grow, David A. | R2 | \$ 165,800.00 | \$ 120,800.00 | RL | 72.86% |
| 18244 | 52F(1)-13 | 6/15/2005 | Hensy, Melissa A. | Mackes Jr., French D. | R2 | \$ 206,000.00 | \$ 121,800.00 | RL | 59.13% |
| 19162 | 52F(1)-3 | 6/15/2005 | Pastier, James P. | Hood, Justin A. | R2 | \$ 189,000.00 | \$ 100,800.00 | RL | 53.33% |
| 15266 | 53-100 | 9/30/2005 | Daniels, David P. | Byrne, Thomas R. | R4 | \$ 35,000.00 | \$ 24,000.00 | CL | 68.57% |
| 13288 | 53-125B | 6/3/2005 | Elliott, James W. | Willis Sr., Raymond | R2 | \$ 3,700.00 | \$ 3,700.00 | RL | 100.00% |
| 18073 | 53-127A | 7/27/2005 | Green, John E. | Slaymaker, Adelaide D. | R2 | \$ 115,000.00 | \$ 81,300.00 | WL | 70.70% |
| 11260 | 53-136 | 3/23/2005 | Shearn, David J. | Jones, George T. | R2 | \$ 100,000.00 | \$ 69,800.00 | RL | 69.80% |
| 21863 | 53-142A | 4/25/2005 | Taylor, James W. | Lowery, Daniel M. | R2 | \$ 93,750.00 | \$ 80,900.00 | WL | 86.29% |
| 25760 | 53-150 | 6/29/2005 | York Spit Land Group LLC | CDMS Development LLC | R2 | \$ 160,000.00 | \$ 53,900.00 | RL | 33.69% |
| 21067 | 53-150D | 4/5/2005 | Cox, Sarah O. | Imperiale, Peter F. | R2 | \$ 63,000.00 | \$ 16,900.00 | RL | 26.83% |
| 24128 | 53-156 | 9/9/2005 | Secretary of Veterans Affai | Casa Investments LLC | R2 | \$ 98,000.00 | \$ 85,300.00 | RL | 87.04% |
| 26541 | 53-170A | 6/17/2005 | Keeton, James W. | Eller, Mary P. | R2 | \$ 90,000.00 | \$ 18,500.00 | RL | 20.56% |
| 11334 | 53-174A | 1/7/2005 | Deutsche Bank National Tr | Haywood, James C. | R2 | \$ 47,000.00 | \$ 53,200.00 | RL | 113.19% |
| 20732 | 53-189B | 10/6/2005 | Thompson, Jerry M. | Green, Michael L. | R2 | \$ 4,610.00 | \$ 92,200.00 | RL | 2000.00% |
| 15353 | 53-19A | 11/4/2005 | Hagley Builders | Littleton, George | R2 | \$ 265,000.00 | \$ 149,200.00 | RL | 56.30% |
| 20569 | 53-21 | 4/4/2005 | Jenkins, Samuel | Pardue, Valley L. | R2 | \$ 3,000.00 | \$ 5,400.00 | RL | 180.00% |
| 29058 | 53-214 | 10/7/2005 | Smith, Jewel L. | Willett, J. Todd | R2 | \$ 140,000.00 | \$ 62,200.00 | WL | 44.43% |
| 14941 | 53-223* | 2/3/2005 | Thomas, Glenn W. | Reinmund, Dominik | R2 | \$ 41,000.00 | \$ 17,300.00 | RL | 42.20% |
| 33767 | 53-232 | 7/28/2005 | Elliott, James W. | Meffley, Roger A. | R2 | \$ 5,000.00 | \$ 19,200.00 | RL | 384.00% |
| 18520 | 53-234 | 12/29/2005 | Jenkins, Evander E. | Frazer, Sandra | R2 | \$ 57,900.00 | \$ 29,500.00 | RL | 50.95% |
| 25841 | 53-254G | 5/12/2005 | Professional Foreclosure C | CRP LC | R2 | \$ 82,000.00 | \$ 112,100.00 | RL | 136.71% |
| 33962 | 53-262 | 5/23/2005 | Phillips, Mark T. | Smith, Lamar | R2 | \$ 130,000.00 | \$ 121,200.00 | WL | 93.23% |
| 21404 | 53-267B | 6/30/2005 | Pultz, Thomas L. | Ashley, Douglas W. | R2 | \$ 8,000.00 | \$ 7,400.00 | RL | 92.50% |
| 22298 | 53-296 | 9/30/2005 | Elliott, James W. | Brown, Bryan K. | R2 | \$ 4,850.00 | \$ 3,200.00 | RL | 65.98% |
| 26287 | 53-298 | 10/11/2005 | Eilliott, James W. | Wilson, Randolph W. | R2 | \$ 10,000.00 | \$ 6,500.00 | RL | 65.00% |
| 32845 | 53-310A | 2/15/2005 | Knutson, Claton L. | Westlun Corp. | R2 | \$ 2,001.00 | \$ 6,700.00 | RL | 334.83% |
| 27897 | 53-327A | 9/12/2005 | Poupard, Delores K. | Harrell, Michael T. | R2 | \$ 37,000.00 | \$ 51,600.00 | RL | 139.46% |
| 11601 | 53-330 | 11/9/2005 | Reeves, Virginia J. | CMH Homes Inc | R2 | \$ 15,000.00 | \$ 18,400.00 | RL | 122.67% |
| 11647 | 53-40 | 11/9/2005 | Jenkins, Jerry D. | Kellum, Eric S. | R2 | \$ 4,000.00 | \$ 4,000.00 | RL | 100.00% |
| 20109 | 53-40A | 8/29/2005 | Jenkins, Harold L. | Testerman, James H. | R2 | \$ 5,000.00 | \$ 12,900.00 | RL | 258.00% |
| 14884 | 53-44 | 4/13/2005 | Hall, Brenda G. | Myers, Wayne R. | R2 | \$ 1,500.00 | \$ 6,000.00 | RL | 400.00% |
| 24127 | 53-50 | 7/25/2005 | West, William H. | Reichenbach, Robert L. | R2 | \$ 800.00 | \$ 36,500.00 | RL | 4562.50% |
| 29705 | 53A(1)-2* | 12/19/2005 | Baron, James J. | Leonard, Christopher S. | R2 | \$ 405,000.00 | \$ 73,900.00 | WL | 18.25% |
| | | 4/7/2005 | Sadler, Mary L. | Mills, Michael L. | R2 | \$ 825,000.00 | | | 0.00% |

2005 SALES STUDY
GLOUCESTER COUNTY

| RPC | Map | Date | Grantor | Grantee | ode | Consideration | Assessed Value | Sub- | A/S Ratio |
|------------|------------|-------------|----------------|----------------|------------|----------------------|-----------------------|-------------|------------------|
|------------|------------|-------------|----------------|----------------|------------|----------------------|-----------------------|-------------|------------------|